Tacoma Power Budget Overview 2019/2020 Biennium

Chris Robinson, Tacoma Power

September 26, 2018





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Preliminary Revenue Budget

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Tacoma Power Strategy





TOP PRIORITIES NOW

Put Safety 100% First | Support Click! Network | Leadership Development Listen to our Community Leaders | Participate in New Market Opportunities

STRATEGIC INITIATIVES



Listen to our Community & Customer Focus

- Develop a Strategic Communications Plan
- Develop Digital Engagement Strategy and Roadmap
- Develop Enhanced Outage Communications
- AMI Implementation

Financial

- Modernize Wholesale Tools and Technologies
- Pursue new Wholesale Products, Services and Customers
- Implement Asset Management Roadmap
- Stand up Construction Project PMO

Take care of our Environment

- Develop a Decarbonization Policy
- Upgrade Tacoma's Street Lights
- Evaluate Alternatives and Develop Transportation Electrification Proposals
- Initiate Cowlitz Salmon Recovery and Restoration Program

Employee Focus

- Establish Safety Office
- Develop TPU Administration Complex Master Plan

BUDGET RISKS AND MITIGATION



Risks

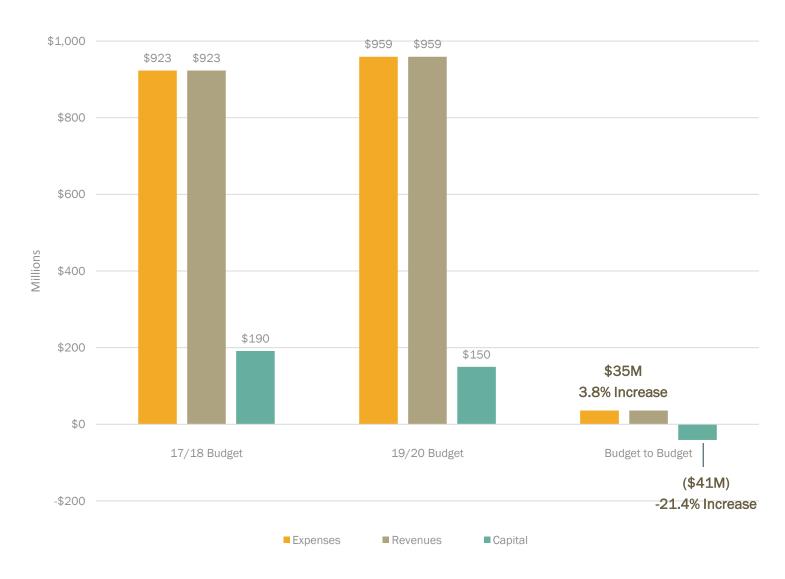
- BPA Rate Increase
- Wholesale market power prices
- Weather
- Stream flows
- Temperature
- New/Expanded Regulatory Mandates

Mitigation

- Adverse Water Planning
- Regular monitoring and reporting of revenue and expenses with adjustments as needed
- Wholesale Energy Risk Management program
- Use of Reserves
- Current Fund balance
- Rate Stabilization Fund
- Additional Financing
- Line of Credit in lieu of bond financing
- Additional Rate Adjustments









01

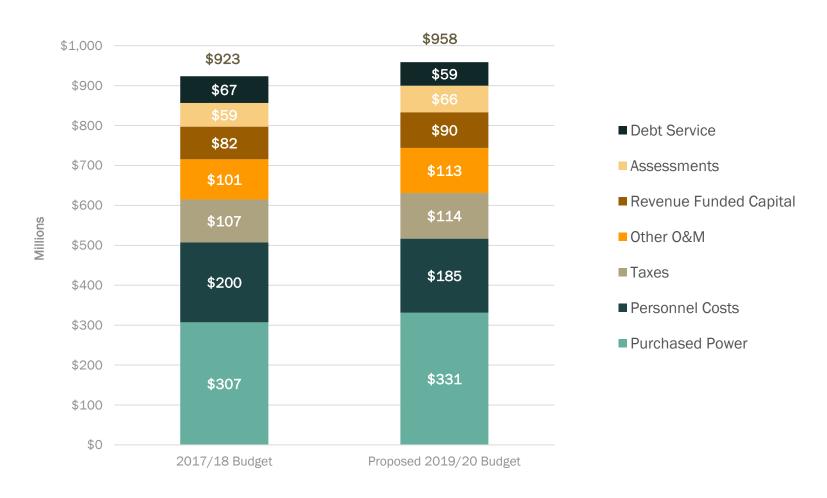
Preliminary O&M Budget

- + Purchased Power
- + Personnel
- + FTEs
- + Taxes
- + Other O&M
- + Revenue Funded Capital
- + Assessments
- + Capital Projects



2019/20 Preliminary O&M Budget

Budget Proposal



Expense Components: Purchased Power

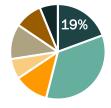


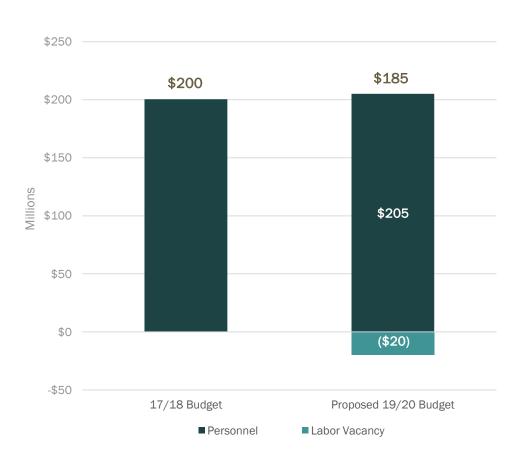
- Anticipating 4% BPA Power rate increase
- Anticipating 7% BPA Transmission rate increase
- New transmission purchases for wholesale sales into CA markets
- RPS compliance requirement increases REC's increase from 9% to 15% in 2020

Purchased Power	17/18 Budget	19/20 Budget	Budget to Budget	% Change
BPA Power	\$235,019,650	\$244,745,737	\$9,726,087	4.1%
BPA Transmission	36,851,686	46,617,820	9,766,134	26.5%
Other Power Contract Costs	13,140,208	15,030,651	1,890,443	14.4%
Portfolio Purchases	18,257,989	17,729,860	(528,129)	-2.9%
RECs	3,807,504	7,166,866	3,359,362	88.2%
Total Purchased Power	\$307,077,037	\$331,290,934	\$24,213,897	7.9%



Expense Components: Personnel





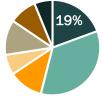
Personnel Reductions

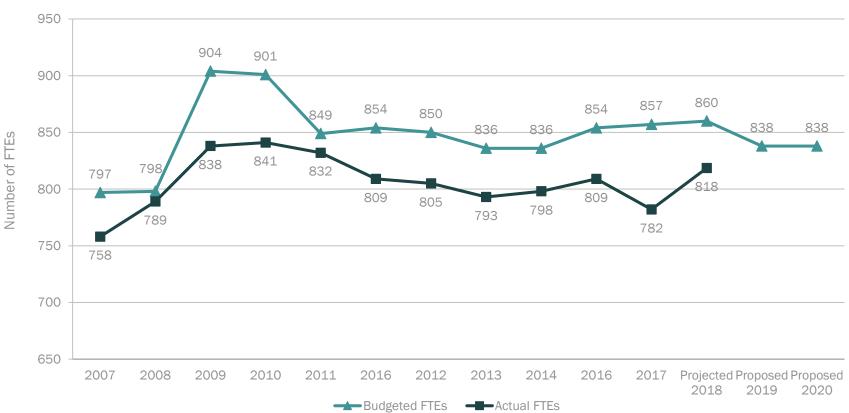
- Assumed 8% Vacancy Rate
 ~(\$20M) for 19/20 budget
 and Revenue Requirement
 (RR)
- ~(\$10M) Vacancy Rate only assumed for 17/18 RR
- 19/20 budget lower than
 17/18 budget by (\$15M)
- Overall reduction of approximately (20) FTEs for 19/20

Biennial Decrease: -7.5%



Expense Components: FTEs





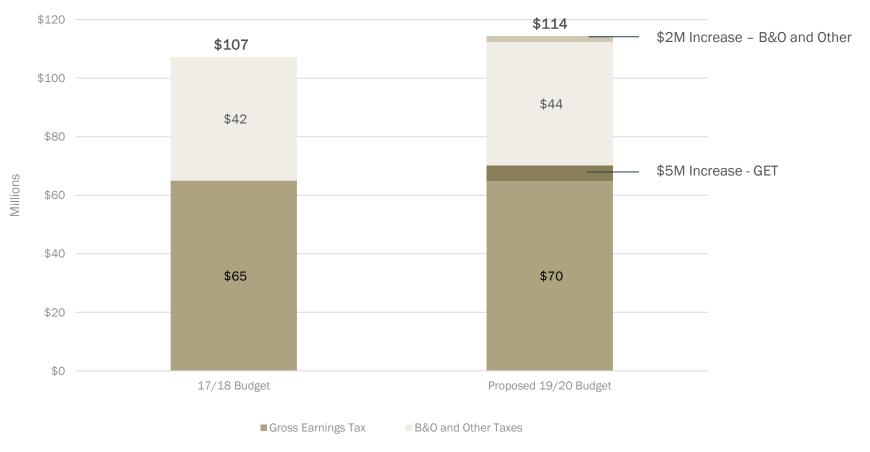
- 8% Vacancy Rate over last 7 years
- (\$19.7 million) vacancy rate included in 2019/20 budget

11





Expense Components: Taxes

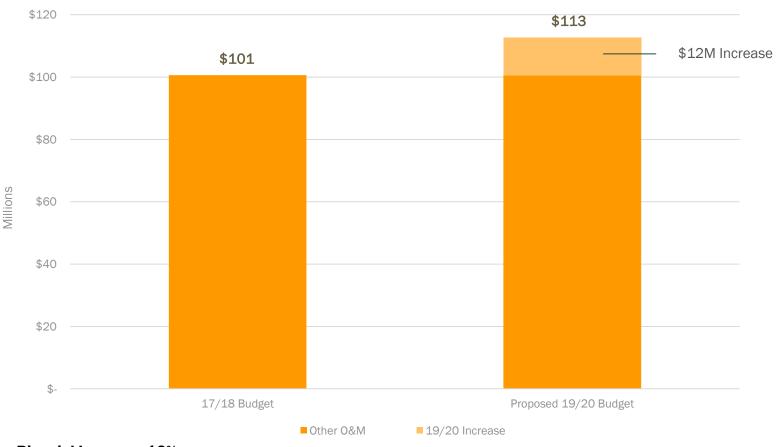


Biennial Increase: 6.7%



Expense Components: Other O&M



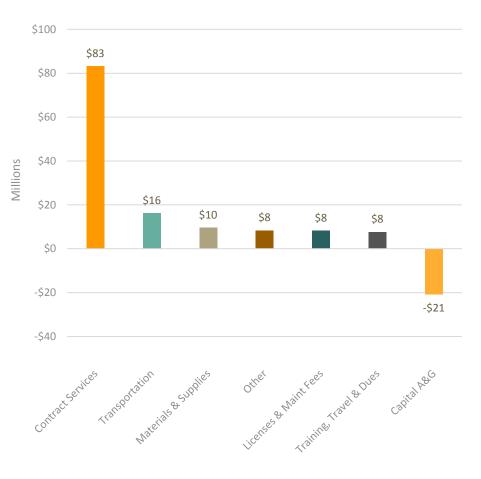


Biennial Increase: 12%







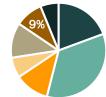


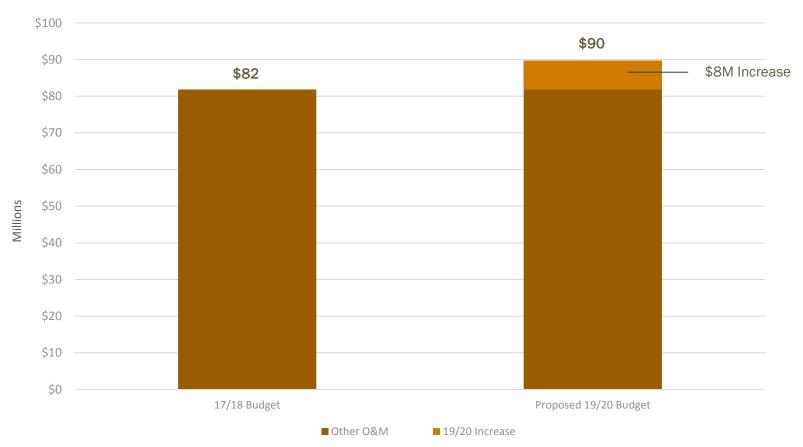
N	otable Cost Drivers	19/20 Increase
•	Cowlitz Salmon Hatchery Barrier Dam Repair	\$4M
•	Software Licensing & Maintenance	\$2M
•	Facilities Improvements	\$2M
•	Technology Consultants	\$2M
•	AMI	\$1M
•	Cybersecurity	\$1M

Biennial Increase: 12%



Expense Components: Revenue Funded Capital



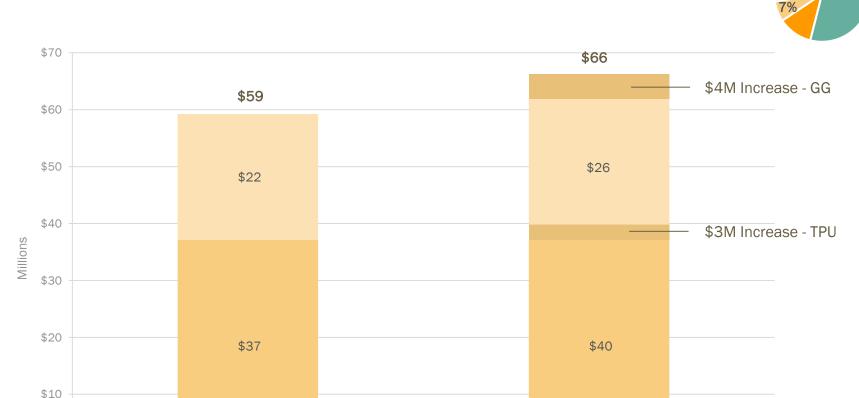


Biennial Increase: 9.6%

\$0

TACOMA POWER TACOMA PUBLIC UTILITIES

Expense Components: Assessments



Biennial Increase: 11.9% TPU Assessments GG Assessments

17/18 Budget

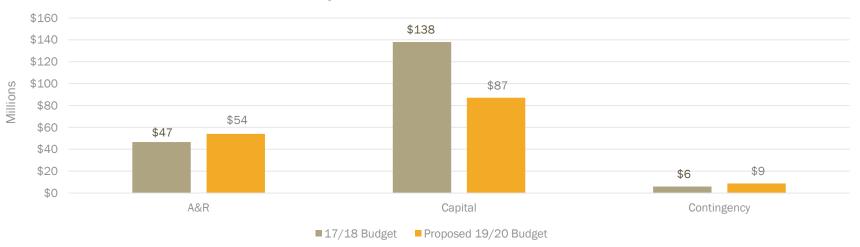
Purchased Power Personnel Costs Taxes Other O&M Assessments Revenue Funded Capital

Proposed 19/20 Budget



Capital Projects

Capital Portfolio Overview



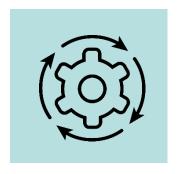
Major Project Categories	19/20 Budget	% of Capital Budget	Change from 17/18
Advanced Metering Infrastructure (AMI)*	\$24,325,000	16%	\$20,780,000
Aging Infrastructure/Reliability Upgrades	20,090,000	14%	(10,728,000)
Technology	16,729,000	11%	(16,234,000)
Regulatory	14,713,000	10%	(13,624,000)
Other Capital	8,901,000	6%	(11,005,000)
License Implementation	7,447,000	5%	(18,907,000)
Facilities Improvements	3,531,000	2%	1,521,000
Additions & Replacements	53,987,000	36%	7,446,000
TOTAL	\$149,723,000		(\$40,751,000)

^{*}Power only portion



Efficiencies – Revenue/Financial









Resourcing

Operations

Streamlining

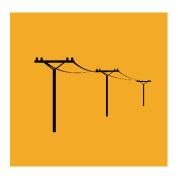
Technology

Efficiencies

Revenue/Financial



Innovative Wholesale Products & Service



Pole Rental



Active Debt Management

In response to 6/27 Board Study Session question from Board Member Larkin (ACTION ITEM 26)



Efficiencies



Resourcing/Staffing

- Consolidation of work groups with transferable skills and related responsibilities
- Use of contractors during peak seasons



Operations/Planning

 Hydro Operations Optimization – Power Management and Maintenance meet quarterly to plan for two years



Streamlining

 Tacoma Power took over operation of the Cowlitz Falls fish facility from the WDFW to reduce costs and improve coordination with the adjacent fish collector



Technology

 Use of unmanned Aircraft System provides aerial imagery of TPU locations and reduces risks to employees, physical assets, the environment and our customers



Revenue/Financial



Innovative Wholesale Products & Services

- Increased sales of non-traditional products such as Low-Carbon Asset Controlling Supplier (ACS) power, Capacity, Frequency Response
- Leverage of recent role as a Scheduling Coordinator to transact directly with the California ISO (CAISO)



Pole Rental

• Due to PUB approved rate adjustments, pole maintenance costs shared more equitably with pole attachment partners (approx. \$450,000-\$1,000,000 annually in pole rental revenue).



Debt Restructuring



TACOMA POWER TACOMA PUBLIC UTILITIES

Preliminary 0&M Budget

Long Term Investments to Deliver Value



Asset Management

- Data-driven asset spending decisions to get the most value from our assets
- Whole life cost analysis evaluating the total cost over the life of the asset to make sure it's as low as possible
- Standardized, repeatable processes to support knowledge transfer and efficiency improvements



Stand-up Construction PMO

- Standardized project data, project performance, benefits realization
- Improved project risk management
- Better project development and decision-making



AMI Implementation

- Customer engagement and digital services enhancement
- Improve the ability to anticipate, detect and respond to system disturbances and outages
- Optimize asset utilization and operate more efficiently



02

Preliminary Revenue Budget

- + Retail Revenue
- + Wholesale Revenue
- + Click! Revenue



2019/20 Preliminary Revenue Budget



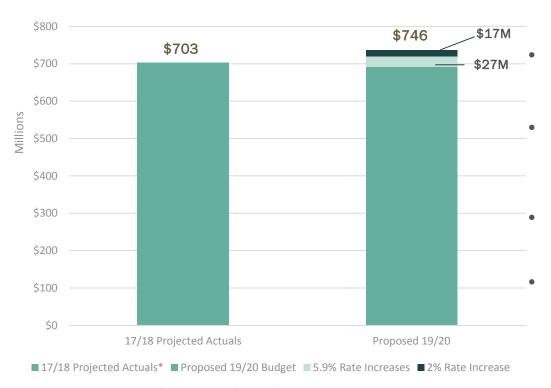
Biennial Increase: 7.3%



Preliminary Revenue Budget

Revenue Components: Retail Revenue





19/20 Retail Revenue budget is \$55M more than the 17/18 Budget

19/20 budget increase is due to compounded 5.9% rate increases from 17/18

Assumes a 2% rate increase on April 1, 2019 and April 1, 2020

Retail load is anticipated to remain flat

Biennial Increase: 7.9%

Retail Revenue 17/18 Bud	17/18 Budget	Proj Actuals 17/18	19/20 Budget	Budget to Budget
Retail Reveilue	\$692,116,983	\$702,529,504	\$746,470,691	\$54,353,708

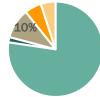
Retail Revenue Wholesale Revenue Click! Revenue

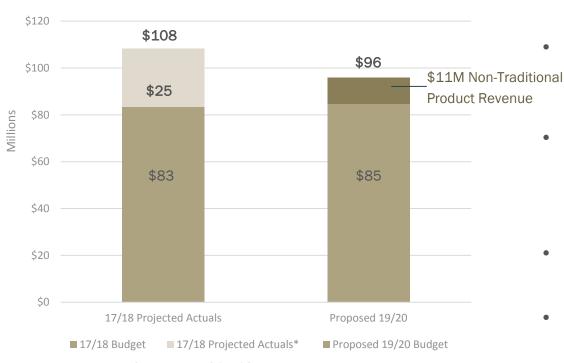
^{*}includes projection for last part of 17/18



Preliminary Revenue Budget

Revenue Components: Wholesale Revenue





^{*}includes projection for last part of 17/18

Actual 17/18 Wholesale revenue expected to be \$25M more than budgeted

- Increase in 17/18 actual revenue due to increased sales of non-traditional products and average water conditions
- 19/20 budget is \$13M more than the 17/18 Budget
- Increased presence in the CA market contributing to more revenue

Biennial Increase: 14.9%

Wholesale Revenue	17/18 Budget	Proj Actuals 17/18	19/20 Budget	Budget to Budget	% Change
Dollars	\$83,390,186	\$108,337,972	\$95,840,208	\$12,450,022	14.9%
aMW	202.0	283.0	211.3	9.3	4.6%
\$/MWh	\$23.56	\$21.85	\$25.89	\$2.33	9.9%

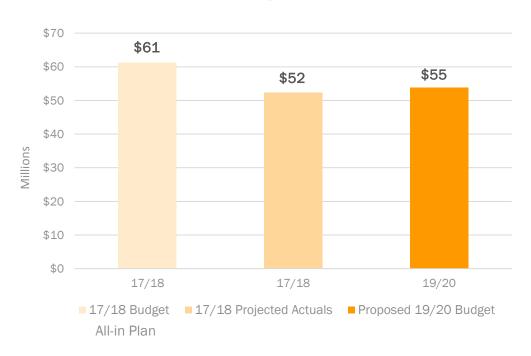
Retail Revenue Wholesale Revenue Click! Revenue



Preliminary Revenue Budget

Revenue Components: Click! Revenue





- Assumes cable rate increases
 of 9.8% in 2019 and 18% in
 2020
- Assumes \$5 increase per ISP package for both 2019 and 2020

Biennial Decrease: -10.7%

Click! Revenue	17	7/18 Budget	Proj Actua	als 17/18	19	/20 Budget	Budge	et to Budget
Cable	\$	38,786,871	\$ 3	3,945,402	\$	32,758,843	\$	(6,028,028)
Broadband		2,411,528		2,202,774		2,446,773		35,245
Internet		12,625,245	1	4,991,014		18,427,102		5,801,857
Miscellaneous		7,475,922		1,239,801		1,099,537		(6,376,385)
Total Click! Revenue	\$	61,299,566	\$ 5	2,378,991	\$	54,732,255	\$	(6,567,311)

Retail Revenue Wholesale Revenue Click! Revenue

BUDGET SUMMARY



- 3.8% Increase for 19/20 budget
- Budget supports our strategic plan and operational needs in 19/20
- FTEs are down overall
- Largest budget drivers are non-discretionary
 - Purchased Power
 - Taxes
 - Assessments
- Short-term and Long-term efforts to manage costs and revenue requirement
 - Wholesale Revenues
 - Debt restructuring
 - Vacancy Rate
 - Revenue requirement based on historical spending
 - Asset Management and Project Management Office

REVENUE



	Curi	rent	Proposed	oosed Increase (Decrease)		Increase (Decrease)	
(\$ millions)	17/18 Actuals	17/18 Budget	19/20 Budget	Budget to Actuals		Budget to Budget	
Operating Revenue Retail Sales Anticipated Rate Increase Total Retail Sales Wholesale Sales Telecommunications	\$ 699.6 \$ 699.6 108.3 52.4	\$ 648.9 43.2 \$ 692.1 83.4 61.3	\$ 729.9 16.5 \$ 746.4 95.8 54.7	\$ 30.3 16.5 \$ 46.8 (12.5) 2.3	4.3% - 6.7% -11.5% 4.5%	\$ 81.0 (26.7) \$ 54.3 12.4 (6.6)	12.5% -61.7% 7.9% 14.9% -10.7%
Other Total Operating Revenue	36.8 \$ 897.1	35.5 \$ 872.3	39.8 \$ 936.7	3.0 \$ 39.6	8.1% 4.4%	4.3 \$ 64.4	12.0% 7.4%
Non-operating Revenue	15.4	12.9	12.9	(2.5)	-16.6%	-	-
Total Revenue	\$ 912.5	\$ 885.2	\$ 949.6	\$ 37.1	4.1%	\$ 64.4	7.3%
Current Fund Appropriation	9.8	38.2	9.2	(0.6)	-6.0%	(29.0)	-75.9%
Total Revenue & Available Funds	\$ 922.3	\$ 923.4	\$ 958.8	\$ 36.5	4.0%	\$ 35.4	3.8%

EXPENSES



	Curr	ent	Proposed	Increase(Decrease)		Increase (Decrease)	
(\$ millions)	17/18 Actuals	17/18 Budget	19/20 Budget	Budget to	Actuals	Budget to Budget	
Expenditures							
 Personnel Costs 	\$ 181.1	\$ 200.5	\$ 185.4	\$ 4.3	2.4%	(\$15.1)	-7.5%
 Purchased Power 	300.0	307.1	331.3	31.3	10.4%	24.2	7.9%
 Other O&M 	138.4	159.8	178.9	40.5	29.3%	19.1	12.0%
 Capital Outlay 	103.5	81.8	89.7	(13.8)	-13.3%	7.9	9.7%
 Debt Service 	61.9	67.0	59.1	(2.8)	-4.5%	(7.9)	-11.8%
Taxes	110.2	107.2	114.4	4.2	3.8%	7.2	6.7%
Total Expenses	\$ 895.1	\$ 923.4	\$ 958.8	\$ 63.7	7.1%	\$ 35.4	3.8%
Debt Defeasance	\$ 27.2	-	-	\$(27.2)	-	-	-
Total Expenditures	\$ 922.3	\$ 923.4	\$ 958.8	\$ 36.5	4.0%	\$ 35.4	3.8%
Capital Outlay							
Current Funded	\$ 103.5	\$ 81.8	\$ 89.7	(\$13.8)	-13.3%	\$ 7.9	9.6%
 Debt Funded 	20.0	108.6	60.0	40.0	200.3%	(48.6)	-44.7%
Total Capital	\$ 123.5	\$ 190.4	\$ 149.7	\$ 26.3	21.3%	(\$40.7)	-21.4%

CAPITAL BUDGET



	Current	Proposed	Increase (Decrease)	
(\$ millions)	17/18 Budget	19/20 Budget	Budget to	Budget
Capital Projects				
• AMI	\$ 3.5	\$ 24.3	\$ 20.8	586.2%
 Aging Infrastructure/Reliability 	30.8	20.1	(10.7)	-34.8%
Upgrades				
 Technology Projects 	33.0	16.7	(16.2)	-49.2%
 Regulatory 	28.3	14.7	(13.6)	-48.1%
 Additions & Replacements 	46.5	54.0	7.4	16.0%
Remaining Capital Projects	48.3	19.9	(28.4)	-58.8%
Total Capital Projects	\$ 190.4	\$ 149.7	(\$40.7)	-21.4%
Capital Funding Sources				
Revenue Funded	\$81.8	\$89.7	\$7.8	9.6%
Debt Funded Bonds	108.6	60.0	-48.5	-44.7%
Total Capital Funding Sources	\$ 190.4	\$ 149.7	(\$40.7)	-21.4%

ASSESSMENTS



	Current	Proposed	Increase (D	Decrease)
(\$ millions)	17/18 Budget	19/20 Budget	Budget to Budget	
• IT	\$ 13.1	\$ 14.1	\$ 1.0	8.1%
• HR	2.7	4.0	1.3	47.1%
• Legal	1.5	1.7	0.2	13.3%
Finance	3.5	5.2	1.7	48.3%
• Other	1.3	1.4	0.1	8.0%
Total GG Assessments	\$ 22.1	\$ 26.5	\$ 4.4	19.6%
Customer Services	\$ 21.0	\$ 23.1	\$ 2.1	10.2%
 Public Affairs & Communication 	9.1	8.8	(0.3)	-3.1%
 Administration & Support 	7.0	7.9	0.9	11.9%
Total TPU Assessments	\$ 37.1	\$ 39.8	\$ 2.7	7.2%
Total Assessments	\$ 59.2	\$ 66.3	\$ 7.0	11.9%

TAXES



	Current	Proposed	Increase (Decrease) Budget to Budget		
(\$ millions)	17/18 Budget	19/20 Budget			
 Taxes to the General Fund State Utility Taxes Other Taxes (including Franchise Fees) 	\$ 65.0 28.4 13.7	\$ 70.2 30.2 14.0	\$ 5.2 1.8 0.3	8.0% 6.2% 1.8%	
Total Taxes	\$ 107.2	\$ 114.3	\$ 7.3	6.7%	





Resourcing

- + We have a Power-wide contract in place for supplemental labor, allowing us to address peak season needs with seasonal workers and contractors.
- + Industrial automation allows for lean staffing at remote sites.
- + Leveraging our existing resources, we have managed to significantly increase our efforts to promote residential solar and address equity issues around solar. These efforts have also resulted in a considerable amount of research to support electrification of transportation.
- + Recently consolidated work groups with transferable skills and related responsibilities are fostering interdependence of specialized functions (e.g. Substation, Protection & Controls Engineering, Line Engineering & Standards) and are more capable of backing each other up. This has also been applied to administrative groups to increase coverage and internal backfill capability.
- + We have reduced Substation Operations staff (approx. savings of \$100,000/year).





Operations

- + Hydro Operations Optimization Operations and Maintenance meet quarterly to plan and optimize the next two years of hydro operation.
- + Recent standardization of major hydro equipment reduces the cost of spares and training, as well as improves staff's ability to make changes and repairs. This is the first time in our history where the replacements were planned as a program across the fleet.
- + To-date, Tacoma Power has eliminated 21 vehicles from its fleet as a result of the recent Fleet study. In addition to the replacement costs saved, this also eliminates overhead and maintenance costs associated with those vehicles.
- + By increasing revenue through sales of non-traditional products, we have reduced the amount of revenue required from retail customers by \$8.7 million. Such products include selling Low-Carbon Asset Controlling Supplier (ACS) power, Operating Reserves, Capacity, and Frequency Response. We are also leveraging our recent role as a Scheduling Coordinator to transact directly with the California ISO (CAISO).
- + For interactions with CAISO, we were able to build an in-house reconciliation software tool which allowed us to avoid selection and use of a costly software alternative which would have likely cost hundreds of thousands of dollars per year.
- + By looking at the utility cost test, as well as the Total Resource Cost test, we are able to increase our focus on programs that cost customers less in their rates than other programs.
- + Review of asset failure data has allowed us to postpone direct buried cable replacement while we continue to install conduit using low-cost, horizontally-directional drilling methods. This practice reduces the street and sidewalk restoration needed (approx. savings of \$500,000/year).





Operations, continued

- + Asset Management is evaluating maintenance intervals to transition away from strictly time based maintenance, when appropriate. The philosophy is to do the right tasks at the right time to the right equipment. Generally, this is expected to lengthen maintenance intervals.
- + By acquiring vise-top insulators, we have expedited the ability to "clip-in" when installing a new conductor of replacing a pole.
- + Due to PUB approved rate adjustments, we are able to share pole maintenance costs more equitably with pole attachment partners (approx. \$450,000-\$1,000,000 annually in pole rental revenue).
- + We are reducing pole ownership costs by allowing wireless attachments to Transmission & Distribution poles with standardized fees, construction standards and personnel safety training.
- + After researching multiple Automatic Vehicle Location (AVL) systems, Fleet Services selected one which resulted in lower O&M costs for service. The new AVL also meets our need for satellite coverage for outlying areas, which will improve employee safety and provide more comprehensive engine diagnostics, thus improving maintenance planning.
- + We are planning to engage in more formal project management in 2019 with a narrower set of project managers to expedite learning and promote consistency.
- + By utilizing NWPP to develop training material, we are lowering the cost of continuous education training for our NERC Certified Dispatchers.





Streamlining

- + Creation of a new task order system for Natural Resource contracts reduces the number of contracts we must manage and provides better controls and flexibility.
- + In 2017, Tacoma Power took over from WDFW operation of the fish facility at Cowlitz Falls. This reduces costs and improves coordination and efficiency with the operation of the adjacent fish collector owned by Tacoma.
- + We are achieving administrative efficiencies through online permitting, online service disconnect/reconnect, and billing process changes.
- + Fleet Services is partnering with General Government Fleet on an Environmental Action Plan (EAP) to reduce our carbon footprint, with a focus on electrical vehicles and biodiesel. While increased fuel costs may result, the environmental costs and fleet maintenance costs are expected to be lower.

APPENDIX - Efficiencies





Technology

- + We introduced new IT technology, termed 'virtualization', into our automation systems to reduce the hardware and software maintenance costs. We are among the first industrial systems to do so.
- + We now AutoCAD Vault to manage civil engineering designs more efficiently.
- + Recent use of robotic survey instruments allows one survey crew member to perform a survey instead of multiple crew members.
- + Installation of remote cameras allows us to track recreational and wildlife uses.
- + As a result of the service integration approach to the SAP system hardware upgrade, we achieved labor savings in the form of developer hours, analyst hours and end-user testing hours. Had we used a point-to-point integration approach as we have in the past, we would have had impact analysis, coding and/or configuration changes, as well as end-user testing for three systems resulting in many hours of work.
- + The recent use of Small Unmanned Aircraft Systems (sUAS) to provide aerial imagery to Tacoma Public Utilities business units reduces risk to employees, physical assets, the environment and customers. Over the past year, UTS has provided 8 UAS flights resulting in substantial savings from reduced manhours to capture necessary data, reduction in use of external contracts, and quicker response time (preventing delays to projects).
- + We are in the process of implementing Workforce Connect, a mobile workforce management system that will improve productivity and efficiency.
- + The new EMS system is improving operator system awareness, reliability and automating manual tasks. We are also configuring this system to eliminate the need for Peak RC's hosted advanced applications for real-time assessments.

TACOMA PUBLIC UTILITY BOARD

2019 - 2020 BUDGET TACOMA POWER

Wednesday September 26, 2018 3:00 p.m. TPU Conference Room Lt1

Tacoma Power

Recap of Biennial Budget	1
Revenue	2-3
Division Consolidation	2
Taxes	5
Debt Service	6
Capital Outlay	7-12

Tacoma Power Recapitulation of Biennial Budget		2017-2018 Budget	2019-2020 Proposed Budget		2017-18 to 2019-20 Budget Comparison		
REVENUE							
Operating Revenue							
Sales of Electric Energy	\$	732,280,506	\$	825,769,355	\$ 93,488,848	12.8%	
Anticipated Additional Revenue	•	43,226,663	Ť	16,541,545	(26,685,118)	-61.7%	
Other Electric Revenue		35,494,747		39,743,995	4,249,248	12.0%	
Telecommunications Revenue		61,299,566		54,732,255	(6,567,311)	-10.7%	
Total Operating Revenue		872,301,482		936,787,150	64,485,668	7.4%	
Other Income		12,922,473		12,864,759	(57,714)	-0.4%	
Appropriation from Fund Balance		38,158,158		9,179,057	(28,979,101)	-75.9%	
Total Revenue & Available Funds	\$	923,382,113	\$	958,830,966	\$ 35,448,853	3.8%	
EXPENDITURES							
Personnel Costs	\$	200,456,764	\$	185,415,658	\$ (15,041,106)	-7.5%	
Supplies, Other Services & Charges		466,917,187		510,242,693	43,325,506	9.3%	
Taxes - Current Revenue Estimate		102,266,598		112,496,477	10,229,879	10.0%	
Taxes - Anticipated Additional Revenue		4,916,341		1,881,336	(3,035,005)	-61.7%	
Debt Service		66,995,223		59,122,802	(7,872,421)	-11.8%	
Capital Outlay		81,830,000		89,672,000	7,842,000	9.6%	
Total Expenditures	\$	923,382,113	\$	958,830,966	\$ 35,448,853	3.8%	
CAPITAL OUTLAY FINANCING DETAIL							
Funded from Operating Fund	\$	81,830,000	\$	89,672,000	\$ 7,842,000	9.6%	
Funded from New Bonds	Ψ	108,644,000	Ψ	60,051,000	(48,593,000)	-44.7%	
Total Capital Outlay	\$	190,474,000	\$	149,723,000	\$ (40,751,000)	(21.4%)	
PERSONNEL - Budgeted FTE	8	57.27 / 860.02	8	38.28 / 838.28			

Prior years may have been reclassified or restated to reflect organizational changes.

Tacoma Power Revenue	2017-2018 Budget	2019-2020 Proposed Budget	2017-18 to 20 Budget Compa		
REVENUE SUMMARY					
Sales of Electric Energy	\$732,280,506	\$825,769,355	\$93,488,848	12.8%	
Anticipated Additional Revenue	43,226,663	16,541,545	(26,685,118)	-61.7%	
Other Electric Revenue	35,494,747	39,743,995	4,249,248	12.0%	
Telecommunications Revenue	61,299,566	54,732,255	(6,567,311)	-10.7%	
Total Operating Revenue	872,301,482	936,787,150	64,485,668	7.4%	
Other Income	12,922,473	12,864,759	(57,714)	-0.4%	
Appropriation from Fund Balance	38,158,158	9,179,057	(28,979,101)	-75.9%	
Total Revenue & Available Funds	\$923,382,113	\$958,830,966	\$35,448,853	3.8%	

REVENUE DETAIL				
Sales of Electric Energy				
Residential	\$314,653,878	\$366,568,235	\$51,914,357	16.5%
Private Off-Street Lighting	2,543,906	3,061,854	517,948	20.4%
Small General	54,346,433	57,254,711	2,908,278	5.4%
General	195,825,501	208,176,072	12,350,571	6.3%
High Voltage General	36,485,717	45,607,004	9,121,287	25.0%
Contract Industrial - Firm	42,637,365	47,244,762	4,607,397	10.8%
Street Lighting & Traffic Signals	2,397,520	2,016,509	(381,011)	-15.9%
Total Retail Sales	648,890,320	729,929,147	81,038,827	12.5%
Other Sales				
Bulk Power Sales	83,390,186	95,840,208	12,450,022	14.9%
Total Other Sales	83,390,186	95,840,208	12,450,022	14.9%
Anticipated Additional Revenue	43,226,663	16,541,545	(26,685,118)	-61.7%
Total Sales of Electric Energy	775,507,169	842,310,900	66,803,731	8.6%

	2017-2018	2019-2020 Proposed	2017-18 to 20	19-20
Tacoma Power Revenue	Budget	Budget	Budget Comp	arison
Other Electric Revenue				
Rent from Electric Property	2,824,560	2,704,477	(120,083)	-4.3%
Interdepartmental Rent	4,925,388	4,924,037	(1,352)	0.0%
Service Connection Fees	2,273,080	2,451,276	178,196	7.8%
Green Power	226,404	111,948	(114,456)	-50.6%
Overhead on Work for Others	226,345	573,785	347,440	153.5%
Late Payment Fees	2,323,843	2,517,398	193,555	8.3%
Income from Campgrounds	2,809,965	3,008,934	198,969	7.1%
Wheeling	19,856,880	23,374,353	3,517,473	17.7%
Miscellaneous	28,282	77,787	49,505	175.0%
Total Other Electric Revenue	35,494,747	39,743,995	4,249,248	12.0%
Telecommunications Revenue				
CATV	38,786,871	32,758,843	(6,028,028)	-15.5%
Broadband	2,411,528	2,446,773	35,245	1.5%
Internet	18,265,376	18,427,102	161,726	0.9%
Miscellaneous	1,835,791	1,099,537	(736,254)	-40.1%
Total Telecommunications	61,299,566	54,732,255	(6,567,311)	-10.7%
Other Income				
Interest	3,750,235	3,645,145	(105,090)	-2.8%
Federal Subsidy for BABS/CREBS interest	7,340,000	7,418,000	78,000	1.1%
Miscellaneous	1,832,238	1,801,614	(30,624)	-1.7%
Total Other Income	12,922,473	12,864,759	(57,714)	-0.4%
Other Available Funds				
Appropriation from Fund Balance	38,158,158	9,179,057	(28,979,101)	-75.9%
Total Revenue & Available Funds	\$923,382,113	\$958,830,966	\$35,448,853	3.8%

		2019-2020	
	2017-2018	Proposed	2017-18 to 2019-20
Tacoma Power	Budget	Budget	Budget Comparison

SUMMARY - Operation & Maintena	nce by Sec	tion			
Power Administration	\$	136,330,792	\$ 139,993,579	\$ 3,662,787	2.7%
Click!		69,749,612	54,455,682	(15,293,930)	-21.9%
Generation		83,976,592	88,768,243	4,791,651	5.7%
Power Management		335,491,958	363,714,727	28,222,769	8.4%
Power Shared Services		20,522,943	25,244,294	4,721,351	23.0%
Rates, Planning & Analysis		8,157,979	10,053,019	1,895,040	23.2%
Transmission & Distribution		97,539,340	92,145,737	(5,393,603)	-5.5%
Utility Technology Services		22,787,674	35,660,883	12,873,209	56.5%
Total for Division	\$	774,556,890	\$ 810,036,164	\$ 35,479,274	4.6%

SUMMARY - Operation & Maintenance by Category								
	•	474 070 054 A	100 704 470	(4.074.070)	4.00/			
Salaries & Wages	\$	171,373,051 \$	169,701,179 \$	(1,671,872)	-1.0%			
Employee Benefits		64,887,312	58,229,067	(6,658,245)	-10.3%			
Capital Credit & Labor To/From Others		(35,803,599)	(42,514,588)	(6,710,989)	-18.7%			
Total Personnel Costs		200,456,764	185,415,658	(15,041,106)	-7.5%			
Supplies		284,010,964	298,920,868	14,909,904	5.2%			
Services		92,136,732	98,853,564	6,716,832	7.3%			
Other Charges		31,524,269	46,185,876	14,661,607	46.5%			
Total Assessments		59,245,222	66,282,385	7,037,163	11.9%			
Taxes		107,182,939	114,377,813	7,194,874	6.7%			
Total Supplies & Other Charges		574,100,126	624,620,506	50,520,380	8.8%			
Total for Division	\$	774,556,890 \$	810,036,164 \$	35,479,274	4.6%			

		2019-2020	
	2017-2018	Proposed	2017-18 to 2019-20
Tacoma Power Taxes	Budget	Budget	Budget Comparison

Total Tacoma Power Taxes	\$119,157,407	\$126,989,091	\$ 7,831,684	6.6%
Federal Taxes (FICA)	11,974,468	12,611,278	636,810	5.3%
Total City and Utility Tax	107,182,939	114,377,813	7,194,874	6.7%
	4,916,341	1,881,336	(3,035,005)	-61.7%
Utility & Business Tax	1,674,341	640,720	(1,033,621)	-61.7%
Gross Earnings Tax (7.5%)	3,242,000	1,240,616	(2,001,384)	-61.7%
Anticipated Additional Revenue**				
Subtotal	102,266,598	112,496,477	10,229,879	10.0%
Click! Franchise-like Fees	2,722,887	2,302,952	(419,935)	-15.4%
Franchise Administative Fees	6,775,934	7,498,154	722,220	10.7%
County/Schools/Fire Protection Dist.	4,243,300	4,188,800	(54,500)	-1.3%
Other*				
State of Washington: Utility & Business Tax	26,746,080	29,555,802	2,809,722	10.5%
City of Tacoma: Gross Earnings Tax (7.5%)	\$ 61,778,397	\$ 68,950,769	\$ 7,172,372	11.6%
TAX PAYMENTS				
TAY DAYMENTS				

Note: State Sales Tax is included in O & M budget line items for materials.

FICA tax is included in O & M budget line items for personnel costs/employee benefits.

^{*}Other includes franchise, administrative and other fees paid to other cities and entities and fire patrol assessments paid to WA State DNR.

^{**}Taxes on anticipated additional revenue due to rate increase.

Tacoma Power Debt Service		2	2017-2018 Budget		2019-2020 Proposed Budget		2017-18 to 20 Budget Comp	
DEBT SERVICE SUMMARY								
Interest		\$	45,325,223	\$	42,287,802	\$	(3,037,421)	-6.7%
Principal			21,670,000		16,835,000		(4,835,000)	-22.3%
Total Debt Service		\$	66,995,223	\$	59,122,802	\$	(7,872,421)	-11.8%
DEBT SERVICE DETAIL								
2010B Revenue Bonds In	nterest	\$	17,383,647	\$	17,383,647	\$	0	0.0%
	incipal	Ψ	0	Ψ	0	Ψ	0	0.0%
	nterest		2,728,552		2,728,552		0	0.0%
\$24,185,000 Pri	incipal		0		0		0	0.0%
	nterest incipal		12,971,200 21,670,000		8,990,450 16,835,000		(3,980,750) (4,835,000)	-30.7% -22.3%
					, ,		,	
	nterest incipal		3,232,220 0		3,232,220 0		0	0.0% 0.0%
	inoipai				_		•	
	nterest incipal		1,600,000 0		1,600,000 0		0 0	0.0% 0.0%
			7 400 004		0.570.000		(000 004)	
	nterest incipal		7,409,604 0		6,573,600 0		(836,004) 0	-11.3% 0.0%
2020 Bonds In	nterest		0		1,779,333		1,779,333	0.0%
	incipal		0		0		0	0.0%
Total Debt Service	T	\$	66,995,223	\$	59,122,802	\$	(7,872,421)	-11.8%

Tacoma Power	2017-2018	2019-2020
Capital Outlay	Budget	Proposed Budget

SUMMARY		
Click! Network		
Capital Projects:	\$0	\$0
Additions and Replacements:	18,229,000	1,797,000
Click! Total	18,229,000	1,797,000
General Plant		
Capital Projects:	9,203,000	36,757,000
Additions and Replacements:	2,725,000	2,404,000
General Plant Total	11,928,000	39,161,000
Generation		
Capital Projects:	44,228,000	17,950,000
Additions and Replacements:	2,896,000	4,622,000
Generation Total	47,124,000	22,572,000
Power Management		
Capital Projects:	28,850,000	14,713,000
Additions and Replacements:	0	0
Power Management Total	28,850,000	14,713,000
Transmission & Distribution		
Capital Projects:	19,131,000	9,587,000
Additions and Replacements:	33,260,000	41,492,000
Transmission & Distribution Total	52,391,000	51,079,000
Utility Technology Services		
Capital Projects:	29,508,000	16,729,000
Additions and Replacements:	2,444,000	3,672,000
Utility Technology Services Total	31,952,000	20,401,000
Sub-Total	\$190,474,000	\$149,723,000
Projects Funded from New Bonds	(108,644,000)	(60,051,000)
Total Operating Fund Capital Outlay	\$81,830,000	\$89,672,000

Tacoma Power	2017-2018	2019-2020
Capital Outlay	Budget	Proposed Budget

CLICK! Network A & R		
Broadband Services - Comm	\$619,000	\$150,000
Cable Modems - Comm	1,650,000	0
Click! Equipment	0	50,000
Customer Related Equip - Comm	1,718,000	694,000
Equipment - Comm	50,000	0
FTTH ONT/OLT & Cabinets	0	100,000
Headend Replace & Upgrades - Comm	614,000	150,000
HFC Network Infrastructure Enhancements - Power	138,000	80,000
Network Infill MDU - Comm	421,000	149,000
Network Security Enhancements - Power	80,000	0
Network Upgrade - Comm	11,100,000	0
Network Upgrades & Replacements - Power	1,250,000	164,000
New Service Drop Capitalization - Comm	326,000	200,000
Node Upgrades	0	60,000
Voice Gateway - Comm	263,000	0
Click! Network Total	\$18,229,000	\$1,797,000
General Plant Capital Projects		
Advanced Metering Infrastructure (AMI)	\$0	\$24,325,000
Tacoma Power Storage Facility	0	2,945,000
Service Division Capital-Customer Service	1,243,000	223,000
TPU ABN Main Floor Data Center Power System Upgrade	0	186,000
TPU ABN West Vault Electrical Equipment Replacement	0	170,000
TPU ABS Transfer Switch Replacement	0	230,000
2017/18 Capital Funding	6,300,000	0
2019/20 Capital Funding	0	8,678,000
Admin Complex Auditorium Upgrade	431,000	0
Facilities ABN Main Fan Modernization	389,000	0
Facilities ABN-ECC-Wynoochee Dam Elevator Controllers	840,000	0
	0+0,000	Ü
General Plant A & R		
Facilities Critical Operations Power Systems	175,000	226,000
General Plant	750,000	901,000
Tacoma Power Security Upgrade	1,800,000	1,277,000
General Plant Total	\$11,928,000	\$39,161,000
Generation Capital Projects		
Alder Cooling Water Pipe Replacements (2" Pipe)	\$0	\$177,000
Cowlitz Falls Downstream Fish Passage - FERC	8,223,000	0
Cowlitz Falls Fish Facility Start-Up (Downstream Fish Passage)	0	927,000
Cowlitz Fish Release Site Development - Tilton & Upper Cowlitz	0	821,000
Cowlitz Off-site Fish Rearing - Satellite Ponds - FERC	1,274,000	. 0
Cowlitz Salmon Hatchery Filtration System	277,000	0
Cowlitz Salmon Hatchery Generator No 2 Replacement	200,000	0
Cowlitz Trout Hatchery Fish Rearing Revision	1,819,000	3,500,000
•	•	*

Tacoma Power	2017-2018	2019-2020
Capital Outlay	Budget	Proposed Budget
Cowlitz Trout Hatchery Five Acre Ponds Liner Replacement	1,943,000	0
Cowlitz Trout Hatchery Water Treatment Modernization	4,300,000	0
Cushman #1 Dam ROV Replacement	0	2,867,000
Cushman #1 Units 21, 22 TIV Replacement	746,000	0
Cushman #2 Spillway Gate Remote Operation	0	237,000
Cushman #2 Unit 31, 32, 33 Generator Breaker Replacement	1,500,000	0
Cushman #2 Station Service Upgrades (EG, ATS & SWGR)	0	612,000
Cushman Fish Facilities Improvements - FERC	1,875,000	0
Cushman Fish Habitat Restoration - FERC	1,844,000	0
Cushman Powerhouse Cranes - Controls Upgrade	0	141,000
Fish Habitat & Land Acquisition (CRR Fund) - FERC	2,400,000	0
Hydro Exciter Replacement Program	2,332,000	0
Hydro Generator Life - Extension Program	2,210,000	0
Hydro Governor Replacement Program	2,698,000	0
LaGrande Units 1 - 4 Excitation AC Supply Replacement	0	266,000
LaGrande Units 1 - 4 Protection Relay Replacement	0	223,000
LaGrande Downstream Fish Barrier - FERC	500,000	527,000
LaGrande Shop Building	1,013,000	0
Mayfield Unit 41 Exciter Replacement	0	309,000
Mayfield Units 42, 43, 44 Generator Breaker Replacement	0	999,000
Mayfield Downstream Fish Passage Modification - FERC	1,899,000	0
Mayfield Penstocks Slope Tendon Replacement	6,487,000	0
Mayfield Plant Access Road Rebuild	368,000	0
Mayfield Fish Passage Modification	0	1,672,000
Mayfield Water System Replacements & Upgrades	0	920,000
Mossyrock Dam ROV & Guard Valve Upgrades	0	500,000
Mossyrock Units 51 & 52 Generator Breakers	0	2,495,000
Nisqually Hydro Project Relay Upgrades	320,000	0
Strong Motion Accelerometer (SMA) Replacement and Upgrade	0	200,000
Wynoochee Dam Electrical Power System Upgrade	0	557,000
Generation A & R		
ADA Improvements	47,000	50,000
Cowlitz Project Fish Facilities	200,000	0
Cowlitz Project Generation	185,000	208,000
Cowlitz Project Recreation	143,000	192,000
Cushman Project Fish Facilities	464,000	0
Cushman Project Generation	211,000	200,000
Fish Facilities	0	1,434,000
Generation Electrical	0	244,000
Generation Paving	210,000	100,000
Hydro Plant Automation	170,000	268,000
Hydro Plant Electrical Systems	230,000	0
Hydro Plant Mechanical	162,000	179,000
Hydro Plant Water and Sewer Systems	160,000	0
Hydro Wildlife	113,000	50,000
Natural Resources	50,000	50,000
Nisqually Project Generation	200,000	200,000
	200,000	200,000

Tanama Dawar	2047 2040	2040 2020
Tacoma Power	2017-2018	2019-2020
Capital Outlay	Budget	Proposed Budget
Nisqually Project Recreation	110,000	110,000
Plant Engineering	120,000	115,000
TPU Facility Energy Conservation	0	907,000
Water and Sewer Systems	0	217,000
Wynoochee River Project Generation	121,000	98,000
Generation Total	\$47,124,000	\$22,572,000
Power Management Capital Projects		
2019/20 Conservation Portfolio	\$0	\$14,713,000
2017/18 Energy Conservation	21,850,000	0
City of Tacoma LED Street Light Upgrade	7,000,000	0
Power Management A & R		
Power Management Technology Upgrades	0	0
Power Management Total	\$28,850,000	\$14,713,000
<u>Transmission & Distribution Capital Projects</u>		
#6 Copper Conductor Replacement	\$1,380,000	\$1,500,000
115 kV System Reliability Improvements (NE Bus Sectionalizing)	1,100,000	0
230 kV System Reliability Improvements Program	276,000	0
Distribution Efficiency Program	184,000	180,000
Distribution Substation Transformer Replacement Program	2,668,000	2,878,000
Distribution System Upgrades	0	1,488,000
Downtown Infrastructure Development Program	800,000	0
Henderson Bay Crossing Rehabilitation	4,070,000	2 267 000
Mayfield Bank 1 Transformer Replacement	424,000	3,267,000
Nisqually Substation Protection & SCADA Upgrade Padmount Switchgear Replacement Program	434,000 460,000	0
Pearl - Cushman Line Upgrade Phase 2	4,716,000	0
South Service Area Feeder Enhancements	552,000	0
Transmission Line Auto Sectionalizing	0	274,000
Transmission Line Uprating	1,303,000	0
Vactor Truck Decant & Soil Containment	1,188,000	0
Transmission & Distribution A & R		
Cable Replacement Program	3,800,000	0
Central Business District	800,000	2,726,000
Distribution Transformer Purchase	2,900,000	3,362,000
HFC Infill Construction	1,594,000	1,855,000

Tacoma Power	2017-2018	2019-2020
Capital Outlay	Budget	Proposed Budget
HFC Road Projects	498,000	1,029,000
Meters and Devices	1,250,000	919,000
NERC/WECC Compliance	200,000	0
New Services	2,000,000	4,823,000
Overhead Distribution	2,000,000	14,998,000
Pad-mount Switchgear Replacement	0	474,000
Pole Replacement Program	8,000,000	0
Protection & Controls	1,303,000	776,000
Rental Light	870,000	841,000
Road Related (City, County & State)	4,000,000	4,000,000
Substation	2,115,000	2,268,000
T & D Tools and Equipment	180,000	135,000
Transmission	1,200,000	800,000
Underground Distribution	550,000	2,486,000
Transmission & Distribution Total	\$52,391,000	\$51,079,000
Heility Tachnology Services Capital Brainets		
<u>Utility Technology Services Capital Projects</u>		
AMI	\$3,545,000	\$0
Asset Analytics	0	64,081
Automated Fuel System	0	443,168
Automated Testing	0	222,664
Avista Decision Support System Integration	0	500,310
Cybersecurity Managed Security Service Provider	464,000	0
Digital Microwave Modernization Loop 1	5,130,000	0
Digital Mobile Radio	2,422,500	0
Drawing Management Solution	278,000	0
EMS Replacement - Part 2 (Implementation)	6,630,000	0
ESRI GIS Data Replication	267,500	0
Facility/Comm Systems Monitoring	0	1,011,121
IT Asset Management	427,000	0
IT Service Management	670,000	0
ITSM/ITAM Tool Enhancements	0	346,701
IVR Ph 2A - Technical Upgrade & 2B - Functional Upgrade	793,000	0
Land Mobile Radio	0	2,045,241
Market Integration Tools	0	1,701,438
Mobile Workforce Mgmt Roadmap & Tech Solution	1,312,500	0
Natural Resources Operational Analytics	505,000	0
Power Generation Cybersecurity Controls Implementation	263,500	0
Power GIS Modernization	0	3,830,245
Power Management Technology Upgrades	1,820,000	0
Technology Contingency	2,253,000	0
TPU Auditorium TV Tacoma Upgrade	0	389,286
TPU Conference Rooms Tech Refresh	0	302,542
TPU Main Campus Data Center	1,615,000	0
TPU Network Backbone Modernization Phase 2	275,000	0
TPU Operations Center Ph2	0	817,470
TPU Voice Comm System Tech Refresh & Impr Ph 1	252,000	0
TPU Voice Comm System Tech Refresh & Impr Ph 2	119,000	0
5 . 305 55mm System Tool Rolloon & Impi 1 112	115,550	o .

Tacoma Power	2017-2018	2019-2020
Capital Outlay	Budget	Proposed Budget
TPU Voice Comm System Tech Refresh & Impr Ph 3	200,000	0
TPU Voice Comm System Tech Refresh & Impr Ph 4	24,000	0
TPU Voice Comm System Tech Refresh & Impr Ph 5	242,000	0
Wan Modernization	0	1,962,821
Workforce Connect	0	3,049,334
Workplace Giving Automation	0	42,578
Utility Technology Services A & R		
Communications	1,098,000	1,551,000
Cybersecurity	549,000	636,000
Energy Management System	304,000	0
System Management	493,000	1,244,000
Telephony	0	241,000
Utility Technology Services Total	\$31,952,000	\$20,401,000
Total Capital Outlay	\$190,474,000	\$149,723,000