

*Serving our customers*

# Website Benchmarking Study Results

Improving operations and customer experience

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# E Source Website Benchmarking



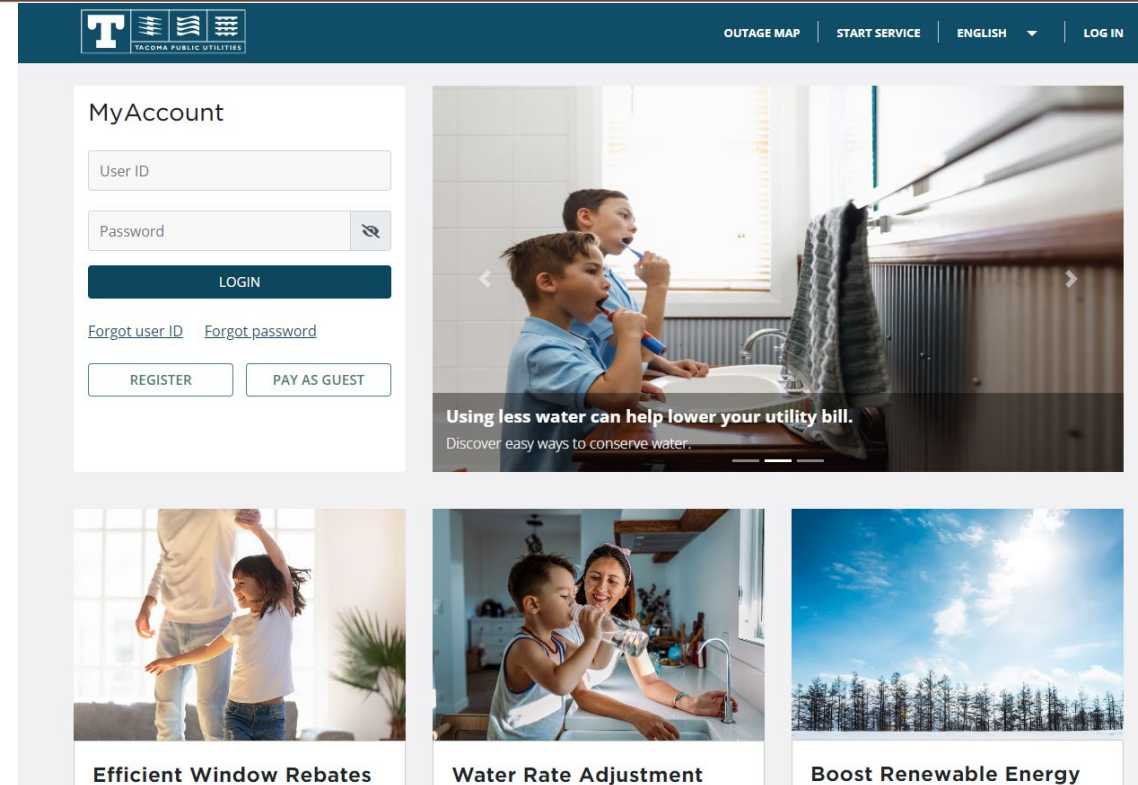
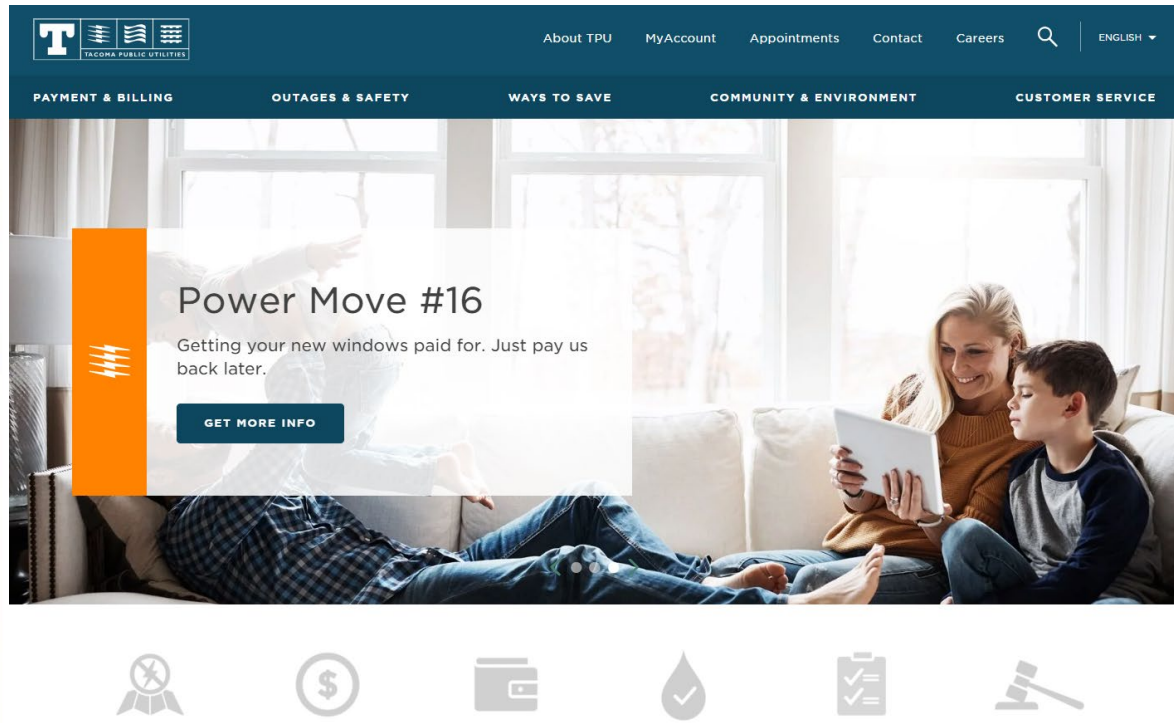
- Study conducted every two years since its launch in 2002. In 2023, they assessed 93 North American electric and gas utility websites;
- Results benchmark utility company websites and gain insight into their success in serving residential customers.
- The reviews were focused on four usability components:
  - **Appearance**—how appealing residential customers found the site’s overall design
  - **Findability**—whether a feature was found at all and how hard it was for a reviewer to find
  - **Functionality**—how well the feature meets customers’ needs, based on our best-practice criteria
  - **Content**—whether the information given on a feature is relevant and easily understandable, plus how many pages the customer had to go through to find it
- Tested 10 features on both desktop and mobile devices:
  - Five (5) features from the **public side of the website** (Home Page, Contact Us, Payment and Billing Options, Outages or Emergencies, and—new in 2019—Energy Efficiency)
  - Five (5) features from the **secure side of the website** (My Account, Make a Payment, Account Preferences, Online Bill Viewing, and My Energy Use).

# TPU's Web Experience



## MyTPU.org – Public website

- Open access
- Includes Power/Water/Rail sites
- Utility-wide information/education
- Access to Power outage/Water event maps
- Program participation/enrollment
- 200k-300k monthly visits
- 66% mobile, 32% desktop, 2% tablet



## MyAccount – Secure website

- Customer-created accounts
- Payment/billing
- Access to Power outage/Water event maps
- Links to MyTPU.org
- 130k-150k monthly logins
- 57% mobile, 42% desktop, 1% tablet

# Historical Scores & Improvements



Year	Note	Rank
2017	Legacy MyTPU.org & legacy MyAccount	74 <sup>th</sup>
2019	Relaunched MyTPU.org with modern design, and overhauled the content and organization (legacy MyAccount)	46 <sup>th</sup>
2021	Continued to refine MyTPU.org content, launched interactive Power Outage map with online/text reporting functionality (legacy MyAccount)	39 <sup>th</sup>
2023	Relaunched MyAccount with modern design, enhanced functionality, featuring data from Advanced Meters	.....

# 2023 Overall Scores

## Score

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2023 results: **621**

2021 results: **577**

Increased by **44**

## Rank

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2023 results: **20**

2021 results: **39**

Improved by **19** places

# Results for all utility websites assessed

Search:

Utility name	2023 score	2021 score	Score change	2023 rank	2021 rank	Rank change
NIPSCO	677	628	49	1	12	-11
SMUD	668	637	31	2	8	-6
Avista Utilities	648	625	23	3	13	-10
Columbia Gas of Ohio	643	632	11	4	9	-5
SDG&E	643	605	38	4	25	-21
SRP	642	639	3	6	7	-1
WPS	638	641	-3	7	5	2
Colorado Springs Utilities	636	617	19	8	19	-11
Eversource	636	614	22	8	20	-12
Southern California Gas Co.	634	624	10	10	16	-6
AEP Ohio	634	623	11	10	17	-7
SaskPower	633	584	49	12	37	-25
Consumers Energy	632	641	-9	13	5	8
Duke Energy	630	625	5	14	13	1
NV Energy	629	557	72	15	52	-37
Duquesne Light Co.	624	596	28	16	29	-13
We Energies	624	564	60	16	50	-34
Pacific Gas and Electric Co.	622	608	14	18	24	-6
PNM	622	532	90	18	62	-44
Tacoma Public Utilities	621	577	44	20	39	-19

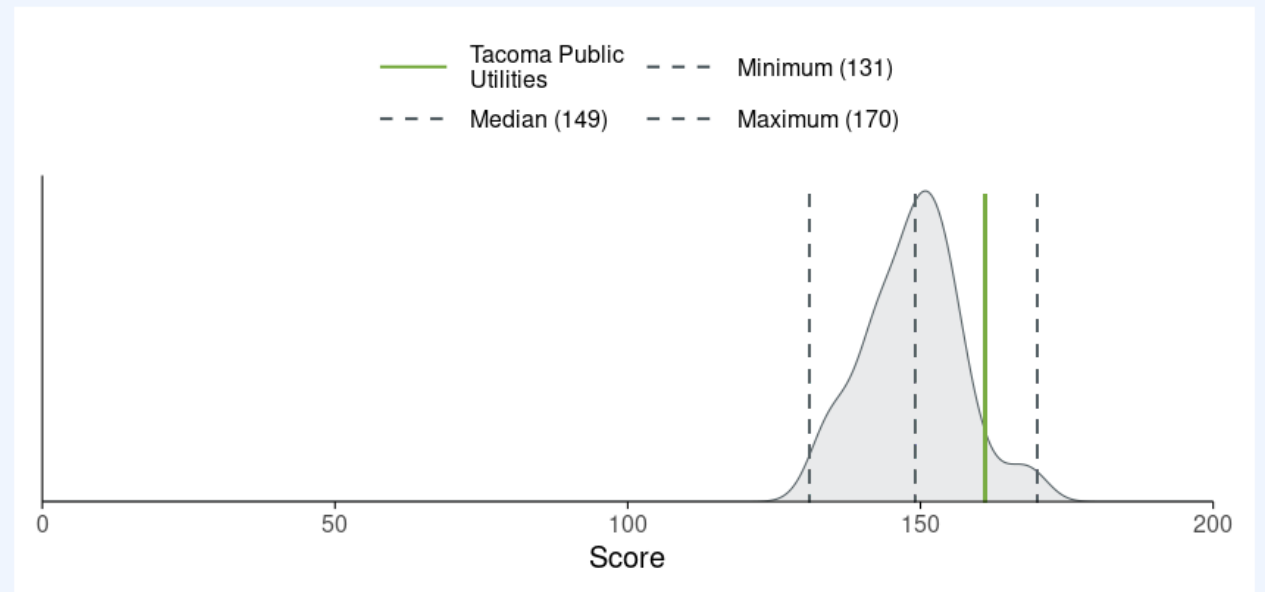
# Overall Appearance

You ranked

**6 of 93**

websites reviewed

Distribution of all appearance scores



E Source experts used screenshots of up to four features on your website—Home Page, Contact Us, Outages, and MyAccount—to have utility customers review first the desktop versions, then the mobile versions on overall appearance. The customer reviewers were asked to give an overall rating for each set of screenshots on a 5-point scale where 1 means not at all appealing and 5 means extremely appealing.

# Energy Efficiency Content



You ranked

**1 of 93**

websites reviewed

Average time to find

**51 seconds**

Industry average: 1 minute 0 seconds

Average number of pages to find

**4**

Industry average: 5

Success rate

**90%** Success

10% Fail | 0% Abandon

Content checklist

- Displays programs in an easy-to-understand format  
**Essential, Desktop and mobile**
- Shows current, not dated, program information  
**Essential, Desktop and mobile**
- Lists trade allies  
**Additive, Desktop and mobile**

- Includes energy-saving tips  
**Essential, Desktop and mobile**
- Lays out rebate level and efficiency requirements clearly, in consumer-friendly language  
**Additive, Desktop and mobile**
- States program eligibility clearly  
**Additive, Desktop and mobile**



# Power Outages Content



You ranked

**1 of 93**  
websites reviewed

Average time to find

**38 seconds**

Industry average: 50 seconds

Average number of pages to find

**4**

Industry average: 5

Success rate

**100%**

**Success**

0% Fail | 0% Abandon

✓ Includes a dedicated emergency or outage phone number  
**Essential, Desktop and mobile**

✓ Includes an estimated time of restoration  
**Essential, Desktop and mobile**

✓ Includes number of customers affected  
**Essential, Desktop and mobile**

✓ Includes the date or time of the last update  
**Essential, Desktop and mobile**

✓ Includes advice on what to do during an outage or gas leak emergency  
**Essential, Desktop and mobile**

✓ Includes an outage map  
**Essential, Desktop and mobile**

✓ Includes outage status information  
**Essential, Desktop and mobile**

✓ Includes the reason for or cause of the outage  
**Essential, Desktop and mobile**

# Power Outages Functionality









You ranked

**7 of 93**

websites reviewed

## Functionality checklist

-  Allows users to report an outage online without logging in  
**Essential, Desktop and mobile**
-  Mobile formatting (Responsive or Mobile Site)  
**Essential, Mobile**
-  Gives users ways to receive outage update alerts without logging in (this can include alerts sent by text, email, or phone, or through an app)  
**Additive, Desktop and mobile**
-  Lets users check the status of their outage online without logging in  
**Essential, Desktop and mobile**
-  Allows users to report an outage via text message  
**Additive, Desktop and mobile**
-  Provides links to social media sites where users can get outage updates  
**Additive, Desktop and mobile**

# Billing & Payment Options



You ranked

**8 of 93**

websites reviewed

- Allows one-time payment from a bank account  
**Essential, Desktop and mobile**
- Allows users the option to receive their bill via email or online instead of paper bills  
**Essential, Desktop and mobile**
- Mobile formatting (Responsive or Mobile Site)  
**Essential, Mobile**
- Allows the option to pay by mobile wallet (Apple wallet or Google Pay)  
**Additive, Desktop and mobile**
- Allows users to choose their own payment date for monthly bills  
**Additive, Desktop and mobile**
- Allows one-time payment online via a credit or debit card  
**Essential, Desktop and mobile**
- Allows users to set up recurring digital payments from a checking account  
**Essential, Desktop and mobile**
- Allows the option to pay by PayPal, Venmo, and/or Amazon Pay  
**Additive, Desktop and mobile**
- Allows the option to pay by text  
**Additive, Desktop and mobile**
- Allows users to set up recurring payments with a credit or debit card  
**Additive, Desktop and mobile**

# Make a Payment Functionality

You ranked

**1 of 93**

websites reviewed

## Functionality checklist



Allows users to make a payment from their checking account

**Essential, Desktop and mobile**



Allows users to make a payment with their debit card

**Essential, Desktop and mobile**



Allows users to set up payment through their bank

**Additive, Desktop and mobile**



Allows users to make a payment with their credit card

**Essential, Desktop and mobile**



Mobile formatting (Responsive or Mobile Site)

**Essential, Mobile**

# Account Preferences



## • Findability

You ranked

**8 of 93**

websites reviewed

## • Content

You ranked

**10 of 93**

websites reviewed

- ✗ Includes estimated bill amount notification option
- ✗ Includes midcycle usage alert option
- ✗ Includes high-energy-usage threshold notification option
- ✗ Includes notification of payment arrangement options
- ✗ Includes option to receive information on how to decrease energy usage
- ✗ Includes service order alert option
- ✗ Includes demand-response event notification option

# Recommendations



## **Include additional Contact channels**

We recommend adding features such as **call wait times**, an **online chat** option, and an option for users to **request calls from your utility**. These improve the customer experience and offer more communication channels between the customer and the utility. We also recommend listing social media links as an additional contact channel.

## **Expand notification options**

We recommend expanding your billing and energy usage notification offerings. This gives customers choice, control, and they see you as a partner in their decisions.

## **Add more Energy Usage details and comparison tools**

We recommend expanding your energy usage and comparison offerings. It's helpful for customers to have multiple views of their energy use and compare that to similar homes in the neighborhood. These tools help your customers create a holistic understanding of their energy consumption.

## **Increase Online Bill Viewing functionality**

Enhancing your bill viewing experience to be mobile responsive can help customers access their billing information efficiently. Viewing an HTML bill provides a more natural viewing experience than a PDF bill, and keeping the bill shorter ensures the bill is clear and easy to understand.

# Key Operational Results



- **Number of Payments**
  - +27% first year compared to the year prior
- **AutoPay Enrollments**
  - +57% first year compared to the year prior
- **Percentage of Accounts with Paperless Billing**
  - March 2022 – 18.2%
  - Dec 31, 2023 – 42.76%
- **Savings from Paperless Billing Conversion**
  - \$383,958 so far
- **Donations**
  - August 2019 – March 2020: 742 donations, equaling \$5,487
  - August 2022 – March 2023: 14,557 donations, equaling \$82,097
  - April 2023 – February 2024: 11,961 donations, equaling \$45,523

- **Aligning priority messages across owned digital channels**
  - Synergy between websites, eNewsletters, social media
  - Feature mix of organizational priorities/themes and tactical customer calls to action
- **Relationship between mailed bill packet and digital channels**
  - Bill insert topics mirrored on MyAccount
  - Shifting as we move to monthly billing and drive to AMI data
- **Ongoing conversations around a true “paperless” experience**
  - How does the increase in paperless adoption influence TPU’s long-term strategy for communications?



# What's Next



- **2024**

- Choose Your Own Due Date
- High usage alerts
- Restore same-day, online bank account payments
- Additional payment options
  - Apple Pay
  - Google Pay
  - Venmo
  - PayPal
  - Text to Pay
- Water high flow threshold, based on customer input
- Usage graph navigation improvements
- Helping Environmental Services to get onto MyAccount

- **25/26 PBC**

- Ability to make loan payments online within the portal & guest pay
- COT ADA compliance – AA to AAA
- Additional notification templates
- Back-end upgrades
- Mailing address validation tool