



RESOLUTION NO. U-11237

1 A RESOLUTION related to the purchase of materials, supplies, equipment and
2 the furnishing of services; authorizing the City officials to enter into
3 contracts and, where specified, waive competitive bidding requirements,
4 authorize sale of surplus property, or increase or extend existing
5 agreements.

6 WHEREAS the City of Tacoma, Department of Public Utilities, requested
7 bids/proposals for the purchase of certain materials, supplies, equipment and/or
8 the furnishing of certain services, or proposes to purchase off an agreement
9 previously competitively bid and entered into by another governmental entity, or
10 for the sales of surplus, or desires to increase and/or extend an existing
11 agreement, all as explained by the attached Exhibit "A," which by this reference
12 is incorporated herein, and

13 WHEREAS in response thereto, bids/proposals (or prices from another
14 governmental agreement) were received, all as evidenced by Exhibit "A," and

15 WHEREAS the Board of Contracts and Awards and/or the requesting
16 division have heretofore made their recommendations, which may include
17 waiver of the formal competitive bid process because it was not practicable to
18 follow said process, or because the purchase is from a single source, or there is
19 an emergency that requires such waiver, and/or waiver of minor deviations, and
20 in the case of sale of surplus, a declaration of surplus has been made certifying
21 that said items are no longer essential for continued effective utility service, as
22 explained in Exhibit "A," and
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WHEREAS the Director requests authorization, pursuant to

1 TMC 1.06.269 A, to amend contract amounts up to \$500,000 and to approve
2 term extensions and renewals for all items contained in Exhibit "A;" Now,
3 therefore,
4

5 BE IT RESOLVED BY THE PUBLIC UTILITY BOARD OF THE CITY OF TACOMA:

6 That the Public Utility Board of the City of Tacoma hereby concurs and
7 approves the recommendations of the Board of Contracts and Awards and/or
8 the requesting division, and approves, as appropriate: (1) the purchase and/or
9 furnishing of those materials, supplies, equipment or services recommended for
10 acceptance; (2) the sale of surplus materials, supplies or equipment
11 recommended for acceptance; (3) the Interlocal agreement that authorizes
12 purchase off another governmental entity's contract; (4) the increase and/or
13 extension of an existing agreement, and said matters may include waiver of the
14 formal competitive bid process and/or waiver of minor deviations, all as set forth
15 on Exhibit "A," and authorizes the execution, delivery and implementation of
16 appropriate notices, contracts and documents by the proper officers of the City
17 for said transactions, and (5) the administrative authority of the Director, per
18 TMC 1.06.269 A., to amend contract amounts up to \$500,000 and to approve
19 term extensions and contract renewals for all items in Exhibit "A."
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21
22

23 Approved as to form:

24 _____ /s/
25 Chief Deputy City Attorney

26 _____
Clerk

Chair

Secretary

Adopted _____



RESOLUTION NO.: U-11237

ITEM NO.: 1

MEETING DATE: FEBRUARY 10, 2021

TO: Board of Contracts and Awards
FROM: Joseph A. Wilson, PE, Transmission and Distribution Manager
Joe Parris, Transmission and Distribution Contract Program Manager
COPY: Public Utility Board, Director of Utilities, Board Clerk, EIC Coordinator, LEAP Coordinator, and Doreen Klaaskate, Finance/Purchasing
SUBJECT: Transmission and Distribution Augmented Crews
Request for Bids Specification No. PT20-0324F – February 10, 2021
DATE: January 25, 2021

RECOMMENDATION SUMMARY:

Tacoma Power recommends contracts be awarded to Potelco, Inc., Sumner, WA, in the amount of \$2,682,060.00, and Northwest Utility Services, LLC, Pacific, WA, in the amount of \$375,000.00, plus applicable taxes, for Transmission and Distribution Augmented Crew Services. Tacoma Power requests authority to administratively adjust the amount of the contracts to address business needs and resource availability up to a combined contract total of \$7,341,790.00, for an initial contract term of three years, with the option to renew for a one-year period, for a projected cumulative total of \$9,862,471.23.

BACKGROUND:

These contracts will be utilized to augment Tacoma Power's work force by furnishing qualified line and wire electrician crews during peak workload demands and provide accessibility of specialized equipment and services. It is anticipated that contract crews will provide support for some of the following types of work:

- Overhead conductor upgrades and restrings
- Underground cable replacement
- Pole replacements
- Emergency restoration
- Preparation of poles for telecommunication attachments (make-ready)

ISSUE: Tacoma Power has historically awarded multiple contracts to help meet requirements for specialized equipment and/or work forces on short notice. Additionally, during prolonged outage scenarios it is favorable to have an established working agreement with multiple companies. Work is assigned as-needed based upon the contractor's availability, performance, unit pricing and the type of task to be completed.

ALTERNATIVES: Tacoma Power could forego issuing ongoing contracts and conduct individual solicitations for augmented crew services on an as-needed basis. This would significantly impact the timeframe to reinforce internal resources, extend critical project deadlines and negatively impact preparedness for emergency restoration. Individual solicitations would potentially result in increased costs by not leveraging economies of scale.

COMPETITIVE SOLICITATION:

Request for Bids Specification No. PT20-0324F was opened January 12, 2021. Eight companies were invited to bid in addition to normal advertising of the project. Eight submittals were received.



The bidders provided unit pricing for 87 line items including structured crews, individual labor, specific equipment, and specialized services. The evaluated bid total was determined by multiplying unit prices by weighted factors representing anticipated usage. In addition, the evaluation considered the offered annual escalation, overtime rates and storm rates.

The bids offered by Cannon Constructors, LLC and Sturgeon Electric Company, Inc. did not indentify a pre-qualified electrical contractor to perform work for all categories identified in the specification, as required by the Revised Code of Washington (RCW) 35.92.350, and were therefore deemed non-responsive.

Potelco, Inc. and Northwest Utility Services, LLC submitted bids that resulted in the lowest evaluated submittals after consideration of EIC participation goals. The table below reflects the amount of the base award.

<u>Respondent</u>	<u>Location</u> (city and state)	<u>Submittal</u> Amount	<u>Evaluated</u> Submittal
Potelco, Inc.	Sumner, WA	\$7,341,790.00	\$984,020.54
Northwest Utility Services, LLC	Pacific, WA	\$7,679,382.20	\$1,074,619.17
Titan Electric, Inc. DBA FB Titan	Casper, WY	\$7,697,595.30	\$1,329,651.23
Wilson Construction Company	Canby, OR	\$7,944,425.00	\$1,237,697.73
Michels Power, Inc.	Neenah, WI	\$8,011,487.40	\$1,272,656.21
*Cannon Constructors, LLC	Milton, WA	\$8,463,200.00	\$947,202.37
Magnum Power, LLC	Kelso, WA	\$8,559,575.60	\$1,200,604.68
*Sturgeon Electric Company, Inc.	Troutdale, OR	\$9,002,272.40	\$1,465,716.10

*Non-responsive

Pre-bid Estimate: \$7,500,000

The recommended award is 2.1 percent below the pre-bid estimate.

CONTRACT HISTORY: New contract.

EIC/LEAP COMPLIANCE: The Equity in Contracting (EIC) office determined a program goal would not be applicable for this on-call project. The Local Employment and Apprenticeship Training Program (LEAP) requirements are Local Employment Goal of 15% and Apprentice Utilization Goal of 15%.

FISCAL IMPACT:

EXPENDITURES:

FUND NUMBER & FUND NAME *	COST OBJECT (CC/WBS/ORDER)	COST ELEMENT	TOTAL AMOUNT
Various Funds			\$9,862,471.23
TOTAL			



REVENUES:

FUNDING SOURCE	COST OBJECT (CC/WBS/ORDER)	COST ELEMENT	TOTAL AMOUNT
TOTAL			

FISCAL IMPACT TO CURRENT BIENNIAL BUDGET: \$4,894,526.67

ARE THE EXPENDITURES AND REVENUES PLANNED AND BUDGETED? Yes

IF EXPENSE IS NOT BUDGETED, PLEASE EXPLAIN HOW THEY ARE TO BE COVERED. N/A

Pre-Bid Estimate \$7,500,000				Potelco Inc.				NW Utility Services				Michels Power				Wilson Construction			
Contract 2nd Year % increase				1-8 9-23		4.00% 4.00%		1-8 9-23		3.00% 3.00%		1-8 9-23		3.00% 3.00%		1-8 9-23		3.00% 3.00%	
Crew Rates																			
Line Item	Description	Estimated Hours	Reg Time	OT Rate	Storm Rate	Evaluated Total	Reg Time	OT Rate	Storm Rate	Evaluated Total	Reg Time	OT Rate	Storm Rate	Evaluated Total	Reg Time	OT Rate	Storm Rate	Evaluated Total	
			90%	5%	5%		90%	5%	5%		90%	5%	5%		90%	5%	5%		
1	4 Man T-Line	10% of estimated hours	64	\$560.00	\$964.58	\$964.58	\$39,197.90	\$535.45	\$845.00	\$845.00	\$36,793.67	\$616.50	\$771.99	\$927.47	\$41,562.90	\$571.37	\$931.25	\$931.25	\$39,453.98
2	4-Man OH Dist		936	\$495.00	\$862.03	\$862.03	\$507,627.49	\$506.20	\$816.14	\$816.14	\$510,355.79	\$525.14	\$680.62	\$836.10	\$521,060.84	\$531.12	\$882.00	\$882.00	\$537,920.25
3	3-Man Civil Crew		140	\$430.85	\$705.31	\$705.31	\$65,444.67	\$468.23	\$697.18	\$697.18	\$69,788.86	\$474.31	\$593.26	\$712.20	\$69,934.80	\$441.02	\$720.91	\$720.91	\$66,646.18
4	4 Man UG Dist		250	\$495.00	\$862.03	\$862.03	\$135,584.27	\$506.20	\$816.14	\$816.14	\$136,312.98	\$538.00	\$693.48	\$848.96	\$142,435.46	\$535.12	\$895.00	\$895.00	\$144,918.66
5	2 Man Service		100	\$275.00	\$458.12	\$458.12	\$29,917.82	\$285.67	\$460.15	\$460.15	\$30,766.48	\$293.24	\$380.52	\$467.81	\$31,092.75	\$282.89	\$482.81	\$482.81	\$30,742.52
6	2 Man Sub Crew		48	\$210.00	\$400.00	\$400.00	\$11,211.84	\$338.42	\$512.90	\$512.90	\$17,337.89	\$324.76	\$412.04	\$499.32	\$16,460.15	\$304.89	\$504.81	\$504.81	\$15,828.25
7	3 Man Sub Crew		35	\$250.00	\$425.00	\$425.00	\$9,549.75	\$416.48	\$645.43	\$645.43	\$15,608.80	\$441.96	\$565.77	\$689.60	\$16,360.42	\$403.32	\$670.21	\$670.21	\$15,276.07
8	3 Man Network		22	\$210.00	\$400.00	\$400.00	\$5,138.76	\$380.73	\$609.68	\$609.68	\$9,012.95	\$403.51	\$527.32	\$651.15	\$9,425.10	\$371.99	\$638.88	\$638.88	\$8,902.50
Group 1 (Crew Rates)			\$803,672.49				\$825,977.41				\$848,332.41				\$859,688.40				
Percent Diff			0.0%				2.8%				5.6%				7.0%				
Group Bid Order			1				2				4				5				
Line Item	Description	Multiplier	Reg Time	OT Rate	Storm Rate	Evaluated Total	Reg Time	OT Rate	Storm Rate	Evaluated Total	Reg Time	OT Rate	Storm Rate	Evaluated Total	Reg Time	OT Rate	Storm Rate	Evaluated Total	
			90%	5%	5%		90%	5%	5%		90%	5%	5%		90%	5%	5%		
9	Foreman - Line Electrician	30	\$95.00	\$192.66	\$192.66	\$3,205.84	\$125.95	\$219.44	\$219.44	\$4,119.85	\$128.95	\$175.39	\$221.83	\$4,138.64	\$132.76	\$239.69	\$239.69	\$4,368.14	
10	Line Electrician	30	\$110.00	\$171.73	\$171.73	\$3,554.89	\$113.22	\$194.51	\$194.51	\$3,695.08	\$111.70	\$152.08	\$192.46	\$3,585.70	\$118.80	\$211.79	\$211.79	\$3,900.61	
11	Line Hot Apprentice	30	\$95.00	\$146.16	\$146.16	\$3,063.55	\$87.40	\$150.81	\$150.81	\$2,854.41	\$92.54	\$128.88	\$165.23	\$2,983.84	\$99.46	\$179.43	\$179.43	\$3,272.07	
12	Line Electrician Apprentice	30	\$75.00	\$119.63	\$119.63	\$2,431.57	\$78.06	\$132.53	\$132.53	\$2,542.79	\$82.74	\$114.24	\$145.73	\$2,663.29	\$86.43	\$153.40	\$153.40	\$2,835.72	
13	Ground / Helper	30	\$50.00	\$95.96	\$95.96	\$1,670.64	\$74.39	\$124.80	\$124.80	\$2,418.67	\$71.79	\$97.64	\$123.48	\$2,304.06	\$80.93	\$141.37	\$141.37	\$2,648.36	
14	Line Equipment Operator	30	\$95.00	\$148.72	\$148.72	\$3,071.38	\$97.22	\$167.14	\$167.14	\$3,173.26	\$91.81	\$126.54	\$161.27	\$2,954.24	\$101.24	\$118.80	\$118.80	\$3,136.23	
15	Heavy Line Equipment Operator	30	\$95.00	\$171.73	\$171.73	\$3,141.79	\$113.22	\$194.51	\$194.51	\$3,695.08	\$111.70	\$152.08	\$192.46	\$3,585.70	\$118.80	\$211.79	\$211.79	\$3,900.61	
16	Foreman Wire Electrician	30	\$100.00	\$192.66	\$192.66	\$3,343.54	\$120.00	\$160.00	\$198.00	\$3,833.66	\$128.95	\$175.39	\$221.83	\$4,138.64	\$132.76	\$239.69	\$239.69	\$4,368.14	
17	Wire Electrician	30	\$90.00	\$171.73	\$171.73	\$3,004.09	\$112.00	\$148.00	\$182.00	\$3,571.79	\$111.70	\$152.08	\$192.46	\$3,585.70	\$118.80	\$211.79	\$211.79	\$3,900.61	
18	Wire Electrician Apprentice	30	\$85.00	\$134.98	\$134.98	\$2,753.94	\$78.00	\$100.00	\$124.00	\$2,478.63	\$89.27	\$124.00	\$158.73	\$2,876.90	\$92.01	\$164.54	\$164.54	\$3,022.56	
19	Substation Construction Insp	30	\$100.00	\$192.66		\$3,343.54	\$125.95	\$219.44		\$4,119.85	\$111.70	\$152.08		\$3,524.22	\$132.76	\$239.70		\$4,368.17	
20	Meter Tech	30	\$85.00	\$171.73		\$2,866.39	\$106.02	\$160.00		\$3,392.68	\$111.70	\$152.08		\$3,524.22	\$172.65	\$298.31		\$5,639.83	
21	Relay Tech	30	\$114.48	\$171.73		\$3,678.27	\$106.02	\$160.00		\$3,392.68	\$111.70	\$152.08		\$3,524.22	\$172.65	\$298.31		\$5,639.83	
22	Communications Technician	30	\$60.00	\$92.01		\$1,933.95	\$106.02	\$160.00		\$3,392.68	\$111.70	\$152.08		\$3,524.22	\$118.80	\$211.79		\$3,900.61	
23	Sr. Communication Technician	30	\$65.00	\$120.01		\$2,157.33	\$108.21	\$162.32		\$3,459.76	\$111.70	\$152.08		\$3,524.22	\$136.59	\$217.45		\$4,405.38	
24	Flagger	30	\$130.00	\$199.88		\$4,191.83	\$45.40	\$65.45		\$1,443.48	\$128.95	\$175.39		\$4,067.94	\$92.88	\$136.59		\$2,961.29	
25	Metallic Line and Magnetic Detection	30	\$120.00	\$223.13		\$3,987.58	\$140.00	\$210.00		\$4,476.15	\$128.95	\$175.39		\$4,067.94	\$118.80	\$211.79		\$3,900.61	
26	Non-Metallic Line Detection	30	\$100.00	\$223.13		\$3,436.78	\$140.00	\$210.00		\$4,476.15	\$128.95	\$175.39		\$4,067.94	\$118.80	\$211.79		\$3,900.61	
27	GPR Subsurface Utility Scanning	30	\$120.00	\$267.75		\$4,124.12	\$350.00	\$400.00		\$10,809.75	\$128.95	\$175.39		\$4,067.94	\$132.76	\$239.69		\$4,368.14	
28	Sub Operator	30	\$100.00	\$192.66		\$3,343.54	\$121.42	\$212.50		\$3,974.58	\$91.81	\$126.54		\$2,901.37	\$180.30	\$298.31		\$5,849.48	
29	System Dipatcher	30	\$114.48	\$171.73		\$3,678.27	\$125.95	\$219.44		\$4,119.85	\$127.11	\$177.59		\$4,024.21	\$180.30	\$298.31		\$5,849.48	
Group 2 (Additional Labor)			\$65,982.84				\$79,440.82				\$73,635.16				\$86,136.50				
Percent Diff			0.0%				20.4%				11.6%				30.5%				
Group Bid Order			1				3				2				4				
Line Item	Description	Multiplier	Regular Time	Standby Rate	Evaluated Total	Regular Time	Standby Rate	Evaluated Total	Regular Time	Standby Rate	Evaluated Total	Regular Time	Standby Rate	Evaluated Total	Regular Time	Standby Rate	Evaluated Total		
			60%	40%		60%	40%		60%	40%		60%	40%		60%	40%			
30	45ft Manlift	10	\$45.00	\$45.00	\$450.00	\$30.00	\$10.50	\$222.00	\$32.44	\$22.44	\$284.40	\$31.33	\$31.33	\$313.30	\$31.33	\$31.33	\$313.30		
31	55ft Manlift	10	\$15.00	\$15.00	\$150.00	\$35.75	\$12.25	\$263.50	\$38.25	\$27.00	\$337.50	\$31.33	\$31.33	\$313.30	\$31.33	\$31.33	\$313.30		
32	65ft Manlift	10	\$20.00	\$20.00	\$200.00	\$40.00	\$14.00	\$296.00	\$38.25	\$27.00	\$337.50	\$45.50	\$45.50	\$455.00	\$45.50	\$45.50	\$455.00		
33	75ft Manlift	10	\$20.00	\$20.00	\$200.00	\$40.00	\$14.00	\$296.00	\$47.88	\$36.63	\$433.80	\$61.33	\$61.33	\$613.30	\$61.33	\$61.33	\$613.30		
34	85ft Manlift	10	\$20.00	\$20.00	\$200.00	\$52.00	\$16.25	\$377.00	\$83.46	\$70.96	\$784.60	\$61.33	\$61.33	\$613.30	\$61.33	\$61.33	\$613.30		
35	95ft Manlift	10	\$20.00	\$20.00	\$200.00	\$75.00	\$25.50	\$552.00	\$83.46	\$70.96	\$784.60	\$78.25	\$78.25	\$782.50	\$78.25	\$78.25	\$782.50		
36	105ft Manlift	10	\$20.00	\$20.00	\$200.00	\$75.00	\$25.50	\$552.00	\$105.90	\$93.40	\$1,								

ALL ITEMS EVALUATION

60	Eductor/Vactor Truck	10			\$400.00	\$400.00	\$4,000.00	\$99.30	\$33.76	\$730.84	\$350.00	\$350.00	\$3,500.00	\$325.00	\$325.00	\$3,250.00
60A	Mobilization Eductor/Vactor	10			\$100.00	\$100.00	\$1,000.00	\$65.00	\$65.00	\$650.00	\$175.00	\$175.00	\$1,750.00	\$1,100.00	\$1,100.00	\$11,000.00
61	Eductor/Vactor Trailer	10			\$10.00	\$10.00	\$100.00	\$18.50	\$6.30	\$136.20	\$350.00	\$350.00	\$3,500.00	\$22.00	\$22.00	\$220.00
62	Trailer 18'-20'	10			\$6.50	\$6.50	\$65.00	\$17.50	\$5.95	\$128.80	\$7.12	\$7.12	\$71.20	\$5.00	\$5.00	\$50.00
63	Hi-Level mobile sign board	10			\$11.25	\$11.25	\$112.50	\$16.50	\$5.60	\$121.40	\$27.50	\$27.50	\$275.00	\$15.00	\$15.00	\$150.00
64	Mini Excavator	10			\$32.00	\$32.00	\$320.00	\$48.50	\$16.50	\$357.00	\$37.79	\$32.79	\$357.90	\$29.90	\$29.90	\$299.00
65	Backhoe 14' w/attachments	10			\$25.00	\$25.00	\$250.00	\$48.50	\$16.50	\$357.00	\$44.62	\$37.12	\$416.20	\$22.00	\$22.00	\$220.00
66	Compactor plate and pavement breaker	10			\$1.00	\$1.00	\$10.00	\$16.50	\$5.60	\$121.40	\$8.95	\$8.95	\$89.50	\$40.00	\$40.00	\$400.00
67	Backhoe 17' w/attachments	10			\$25.00	\$25.00	\$250.00	\$62.50	\$21.25	\$460.00	\$44.62	\$37.12	\$416.20	\$28.00	\$28.00	\$280.00
68	Excavator w/trailer & attachments	10			\$25.00	\$25.00	\$250.00	\$62.50	\$21.25	\$460.00	\$95.77	\$85.77	\$917.70	\$82.70	\$82.70	\$827.00
68A	Mobilization of Excavator	10			\$100.00	\$100.00	\$1,000.00	\$150.00	\$150.00	\$1,500.00	\$1,062.28	\$1,062.28	\$10,622.80	\$1,000.00	\$1,000.00	\$10,000.00
69	Air Compressor	10			\$10.00	\$10.00	\$100.00	\$18.50	\$6.30	\$136.20	\$41.07	\$31.07	\$370.70	\$15.00	\$15.00	\$150.00
70	Auger 6'-8'	10			\$250.00	\$250.00	\$2,500.00	\$125.00	\$42.50	\$920.00	\$146.84	\$125.24	\$1,382.00	\$400.00	\$400.00	\$4,000.00
70A	Mobilization Auger 6'-8'	10			\$100.00	\$100.00	\$1,000.00	\$200.00	\$200.00	\$2,000.00	\$15,400.00	\$15,400.00	\$154,000.00	\$5,000.00	\$5,000.00	\$50,000.00
71	Excavation Shielding Box	10			\$5.00	\$5.00	\$50.00	\$30.50	\$10.35	\$224.40	\$37.91	\$37.91	\$379.10	\$40.00	\$40.00	\$400.00
72	Overhead Wire Puller	10			\$15.00	\$15.00	\$150.00	\$21.50	\$7.30	\$158.20	\$57.96	\$47.96	\$539.60	\$40.00	\$40.00	\$400.00
73	Morgan Re-Wind Machine	10			\$15.00	\$15.00	\$150.00	\$18.50	\$6.30	\$136.20	\$83.49	\$70.99	\$784.90	\$40.00	\$40.00	\$400.00
74	Trencher	10			\$25.00	\$25.00	\$250.00	\$18.50	\$6.30	\$136.20	\$29.89	\$22.39	\$268.90	\$20.00	\$20.00	\$200.00
75	Steel Plate/ Swamp Mats	10			\$30.00	\$30.00	\$300.00	\$7.50	\$2.55	\$55.20	\$7.58	\$7.58	\$75.80	\$5.00	\$5.00	\$50.00
76	Tractor with Lowboy Trailer	10			\$20.00	\$20.00	\$200.00	\$175.00	\$59.50	\$1,288.00	\$96.27	\$83.77	\$912.70	\$66.17	\$66.17	\$661.70
77	Asphalt Concrete Saw	10			\$2.50	\$2.50	\$25.00	\$9.50	\$3.25	\$70.00	\$21.16	\$21.16	\$211.60	\$200.00	\$200.00	\$2,000.00
78	Rock Saw	10			\$50.00	\$50.00	\$500.00	\$47.50	\$16.20	\$349.80	\$278.75	\$278.75	\$2,787.50	\$75.00	\$75.00	\$750.00
79	Standard Set of Highway Signs	10			\$7.50	\$7.50	\$75.00	\$62.00		\$372.00	\$23.20	\$23.20	\$232.00	\$9.00	\$9.00	\$90.00
Group 3 (Additional Equipment)					\$28,490.20			\$25,763.44			\$231,507.88			\$202,590.30		
Percent Diff					10.6%			0.0%			798.6%			686.3%		
Group Bid Order					2			1			5			4		
Line Item	Description	Qty	Unit	Multiplier			Evaluated Total			Evaluated Total			Evaluated Total			Evaluated Total
80	Asphalt Grnd Cw	1500	sq ft	0.25			\$3.00		\$130.00	\$48,750.00		\$4.40	\$1,650.00		\$11.50	\$4,312.50
80A	Mobilization of Asphalt Cw	5	lump sum	0.25			\$500.00		\$450.00	\$562.50		\$4,070.00	\$5,087.50		\$2,750.00	\$3,437.50
81	Horizontal Directional Bore Setup	15	lump sum	0.25			\$500.00		\$500.00	\$1,875.00		\$1,650.00	\$6,187.50		\$1,587.00	\$5,951.25
82	Directional Bore 2 1/2" Conduit	5000	lineal ft	0.25			\$35.00		\$44.00	\$55,000.00		\$43.32	\$54,150.00		\$31.75	\$39,687.50
83	Directional Bore 4" Conduit	2000	lineal ft	0.25			\$40.00		\$46.00	\$20,000.00		\$51.13	\$25,565.00		\$37.03	\$18,515.00
84	Directional Bore 6" Conduit	500	lineal ft	0.25			\$80.00		\$53.00	\$6,625.00		\$70.55	\$8,818.75		\$60.84	\$7,605.00
85	Directional Drilling Standby Time	40	per hour	0.25			\$100.00		\$150.00	\$1,500.00		\$852.20	\$8,522.00		\$250.00	\$2,500.00
86	Bore Pit Unpaved Setup	10	lump sum	0.25			\$500.00		\$950.00	\$2,375.00		\$915.00	\$2,287.50		\$1,256.38	\$3,140.95
87	Bore Pit Paved Setup	10	lump sum	0.25			\$2,500.00		\$1,500.00	\$3,750.00		\$2,765.00	\$6,912.50		\$1,653.13	\$4,132.83
Group 4 (Specialty Crew & Equipment)					\$85,875.00			\$143,437.50			\$119,180.75			\$89,282.53		
Percent Diff					0.0%			67.0%			38.8%			4.0%		
Group Bid Order					1			6			4			2		
Evaluation SubTotal					\$984,020.54			\$1,074,619.17			\$1,272,656.21			\$1,237,697.73		
Overall Bid Percent Diff					0.0%			9.2%			29.3%			25.8%		
Overall Ranking					1			2			5			4		
Submittal Check List																
Identification of Pre-Qualified Contractor					Y			Y			Y			Y		

Bid Estimate		\$7,500,000.00																	
		Potelco		NW Utility Services, LLC		Michels		Wilson		Titan Electric		Magnum Power		Sturgeon		Cannon Constructors			
Line Item	Estimated Hours	Regular Time Crew Rates	Extended Price	Regular Time Crew Rates	Extended Price	Regular Time Crew Rates	Extended Price	Regular Time Crew Rates	Extended Price	Regular Time Crew Rates	Extended Price	Regular Time Crew Rates	Extended Price	Regular Time Crew Rates	Extended Price	Regular Time Crew Rates	Extended Price	Prior Contract Rates Potelco	% Diff (Prior Contract)
1	640	560.00	\$358,400.00	535.45	\$342,688.00	616.50	\$394,560.00	571.37	\$365,676.80	553.18	\$354,035.20	590.03	\$377,619.20	703.65	\$450,336.00	0.00	\$0.00	\$561.86	0%
2	9360	495.00	\$4,633,200.00	506.20	\$4,738,032.00	525.14	\$4,915,310.40	531.12	\$4,971,283.20	506.04	\$4,736,534.40	568.24	\$5,318,726.40	589.07	\$5,513,695.20	620.00	\$5,803,200.00	\$483.39	2%
3	1400	430.85	\$603,190.00	468.23	\$655,522.00	474.31	\$664,034.00	441.02	\$617,428.00	470.31	\$658,434.00	490.65	\$686,910.00	551.07	\$771,498.00	530.00	\$742,000.00	\$416.28	4%
4	2500	495.00	\$1,237,500.00	506.20	\$1,265,500.00	538.00	\$1,345,000.00	535.12	\$1,337,800.00	512.74	\$1,281,850.00	563.44	\$1,408,600.00	602.64	\$1,506,600.00	626.00	\$1,565,000.00	\$483.39	2%
5	1000	275.00	\$275,000.00	285.67	\$285,670.00	293.24	\$293,240.00	282.89	\$282,890.00	275.69	\$275,690.00	328.41	\$328,410.00	329.83	\$329,830.00	353.00	\$353,000.00	\$250.45	10%
6	480	210.00	\$100,800.00	338.42	\$162,441.60	324.76	\$155,884.80	304.89	\$146,347.20	311.58	\$149,558.40	361.04	\$173,299.20	344.73	\$165,470.40	0.00	\$0.00	\$279.59	-25%
7	350	250.00	\$87,500.00	416.48	\$145,768.00	441.96	\$154,686.00	403.32	\$141,162.00	409.55	\$143,342.50	479.16	\$167,706.00	478.18	\$167,363.00	0.00	\$0.00	\$390.19	-36%
8	220	210.00	\$46,200.00	380.73	\$83,760.60	403.51	\$88,772.20	371.99	\$81,837.80	446.14	\$98,150.80	446.84	\$98,304.80	443.09	\$97,479.80	0.00	\$0.00	\$355.27	-41%
			\$7,341,790.00		\$7,679,382.20		\$8,011,487.40		\$7,944,425.00		\$7,697,595.30		\$8,559,575.60		\$9,002,272.40		\$8,463,200.00		-10%
Difference from pre-bid estimate			-2.1%		2.4%		6.8%		5.9%		2.6%		14.1%		20.0%		12.8%		

Bid Line Item	Estimated Contract Hours	2020 Contract Price Regular Time - Low Bidder	Current Regular Time + 3%	Total	Round figures for Bid Pricing Sheet	2020 Bid Estimate
1	640	\$561.86	\$578.72	\$370,378.11	640	\$370,378.11
2	9360	\$483.39	\$497.89	\$4,660,266.31	9360	\$4,660,266.31
3	1400	\$416.28	\$428.77	\$600,275.76	1400	\$600,275.76
4	2497	\$483.39	\$497.89	\$1,243,235.57	2500	\$1,244,729.25
5	1000	\$250.45	\$257.96	\$257,963.50	1000	\$257,963.50
6	475	\$279.59	\$287.98	\$136,789.41	480	\$138,229.30
7	350	\$390.19	\$401.90	\$140,663.50	350	\$140,663.50
8	220	\$355.27	\$365.93	\$80,504.18	220	\$80,504.18
	15942			\$7,490,076.34	15950	\$7,493,009.91

\$7,500,000.00

LEAP HOURS
2392.5

3 Year Total \$7,500,000.00
Year 4 (+3%) \$2,575,000.00
Cumulative Total \$10,075,000.00

PT20-0324F T&D Augmented Crews
Contract Estimate

Bid Line Item	Estimated Contract Hours	Potelco Regular Time	Total	
1	640	\$560.00	\$358,400.00	Potelco
2	9360	\$495.00	\$4,633,200.00	*Year 1 Estimated Total \$2,682,060.00
3	1400	\$430.85	\$603,190.00	
4	2500	\$495.00	\$1,237,500.00	Northwest Utility Services
5	1000	\$275.00	\$275,000.00	*Year 1 Estimated Total \$375,000.00
6	480	\$210.00	\$100,800.00	
7	350	\$250.00	\$87,500.00	3 Year Cumulative Total \$7,341,790.00
8	220	\$210.00	\$46,200.00	1 Year Renewal Option (+3%) \$2,520,681.23
Cumulative Total 15950 \$7,341,790.00				4 Year Cumulative Total \$9,862,471.23
				*Based on historical usage and estimated hours for upcoming work in the first contract year

Notes:

(1) Combined 3 year contract total is based on the low bidder's crew rates

(2) Cumulative total will be allocated to Potelco or NW Utility Services based on review of prices quoted for labor and equipment, along with availability of individual bidders' resources