

Back to the Future w/PrePay

Francine Artis, Interim Customer Services Manager



A historical look at TPU PrePay Service

✓What's in store for the future?



Evolution of PrePay Solutions







Operated by cards

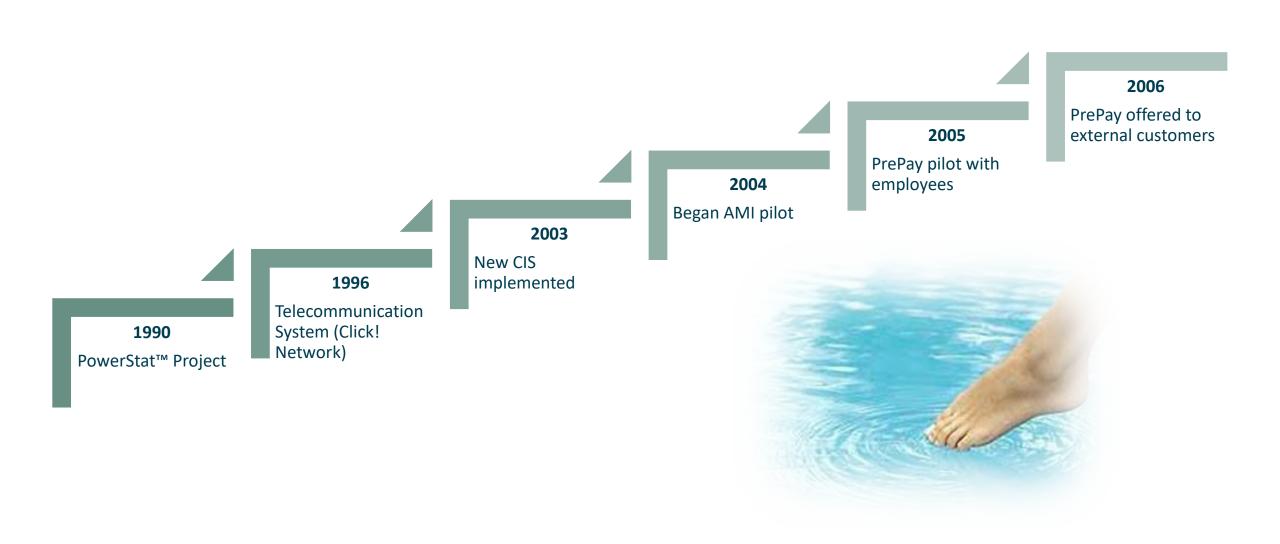


Operated by technology

Operated by coins

Testing The Waters With PrePay





Early Bells & Whistles



Hourly updates available via in-home displays & cell phones

- Yesterday's Use
- Last 7 Days
- Last 30 Days
- Amount Remaining
- Date and amount of last payment
- Low balance reminder, email & text
- Website view of usage and balance
- Cardless system

> Ways to Pay

- Online
- Pay kiosks throughout service area
- Automated system available 24/7
- Mail
- In person

Built-In Protections





- No enrollment for households with life sustaining equipment.
- > Disconnections suspended between 8 pm and 8 am.
- > No disconnections on weekends and holidays.
- Ability to hold all accounts for technical issues or inclement weather.
- Ability to hold individual accounts for pledges/promise to pay.
- Quick and easy access for customer service staff to review account information.

Quick Glance Information

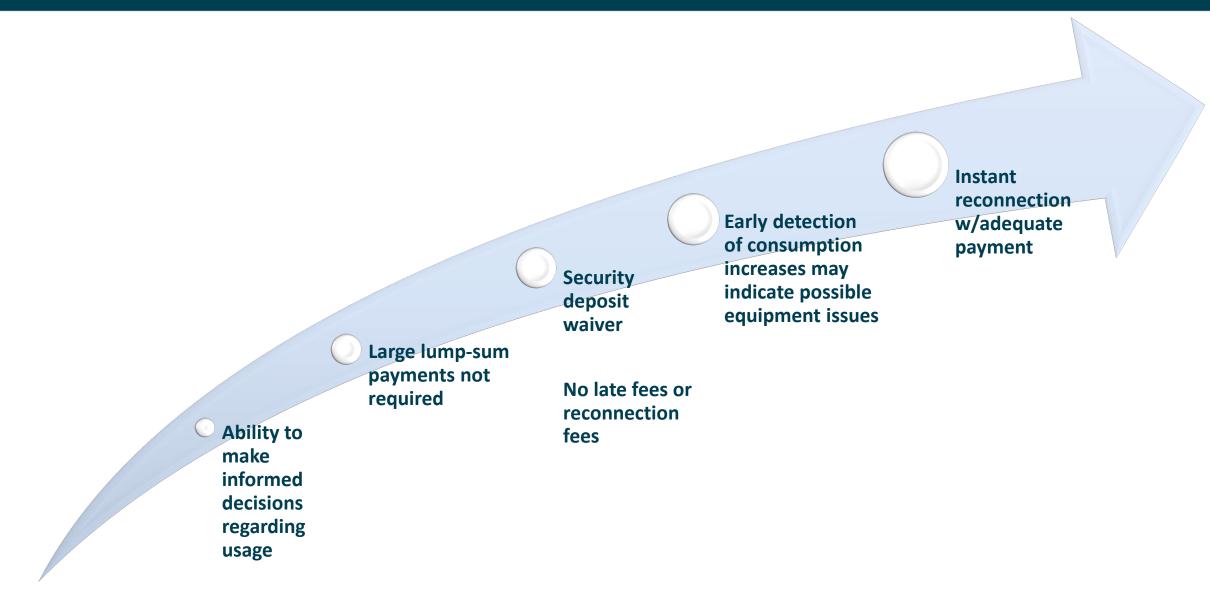


Information staff could see at a glance to more quickly view PrePay accounts.

Current balance		\$ 2.52				
Last purchase \$		\$ 30.00		Last available interval read	03/21/2019 1	1:00:02
.ast Payment date:		03/04/2019		Calculated average usage	3.638	kWh/hou
Approximate days remaining		0	days	Current rate	0.08778600	\$/kWh
Approximate hours remaining		11	hours	Discount percentage	30.00000	<u>0</u> 0
kWh Remaining		29	kWh			
Disconnection Holds						
Disconnection Holds			ed and th	nere is currently no dis	connection hold.	
	Create Disc	onnection Hold	ed and th Creation Date	-		Change Time 🚞

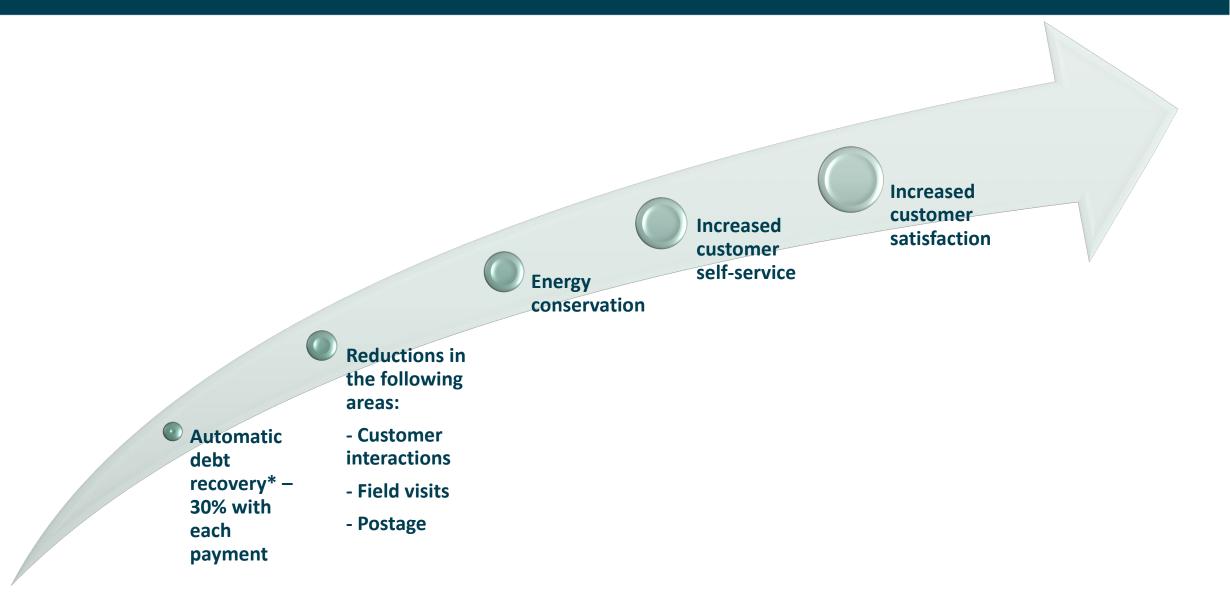
Customer Benefits





Utility Benefits





Lessons Learned



- > Offering PrePay for one service on a multi-service bill can be very challenging.
- > Managing utility assistance pledges on PrePay accounts can be complicated.
- > Customer education is important and should be available in various languages.
- > Customers like being able to access information on their phone.
 - The easier it is for customers to access account balance information on their own, the less they will call seeking information from staff.
- > Disconnecting 24/7 means you need customer service hours to match.

> Not everyone is excited about PrePay.

• Some landlords do not want tenants to have the ability to let the power go off and on.

Customer Comments



- "It's always fun to show my friends the energy usage from the previous day. It's usually cheaper than the money I spend buying lattes every morning!"
- "I like the control factor. Tacoma Power doesn't control us and we know what we're using. Now I like TPU a lot more."
- "The best part to me is not getting that huge bill every two months."



Future PrePay

Future PrePay – Getting Started



Launch: May 2023

> Offer enrollment via the MyAccount portal only.

• For ease of enrollment, program management, and customer experience

Offer to customers that are:

- Residential
- Power only service
- AMI meter is remote capable
- Zero balance (paid as of the last bill with no active payment agreement)
- Not dependent on life sustaining equipment
- Not currently enrolled in Budget Billing

Future PrePay – How It Works



- > Account balance calculated daily around 8 a.m.
- Disconnections happen once per day at 2 p.m. for negative balance accounts.
 - Automatic reconnections with adequate payment 24/7
- > Notifications can be proactively sent to help manage the service.
 - Customers can set a low balance alert at their desired amount.
 - Easy process to establish an amount to automatically replenish the account once it hits the low balance level.

Estimated hours remaining and credit balance available via MyAccount.

Next Steps For PrePay



> Ensure the program development is stabilized.

> Once we've achieved stabilization and comfort:

- Manually enroll accounts that don't meet eligibility requirements for online processing.
- Expand eligibility to reach more households.