

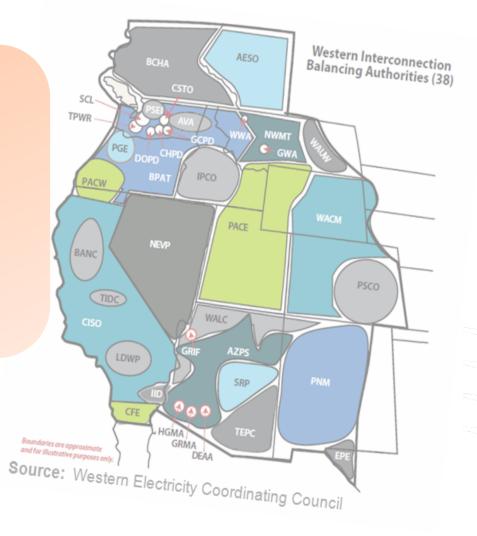
## **Tacoma Power**

2023 Financial Overview

### Why do we participate in the Wholesale Market?

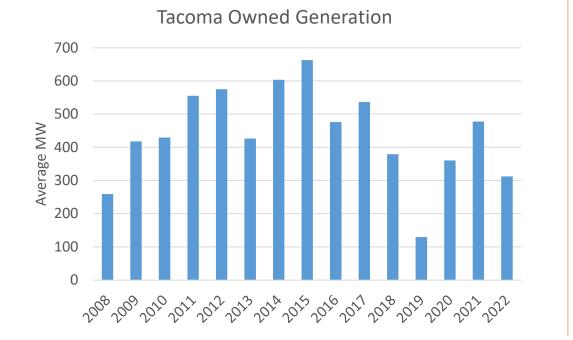


- Supply variability: we buy and sell to meet our operational constraints and license requirements.
- System reliability: we maintain balance between our customer demand and our generation.
- Hydro uncertainty: we sell our surplus power, and as needed buy to meet customer demand.

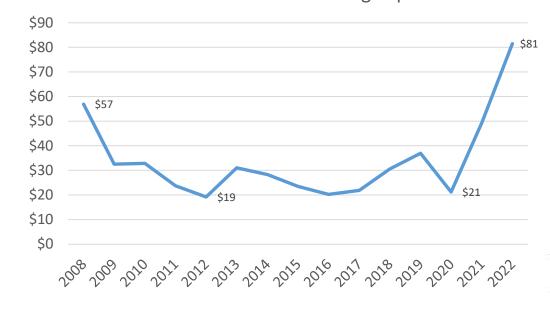


### Tacoma Experiences Significant Generation and Wholesale Power Price Volatility





Wholesale Power Prices - Average Spot Price



## Generation and Wholesale Price Volatility Contributes to Wholesale Revenue Variability





\* Unaudited

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### Wholesale Market Participation Risks Are Addressed Through the Energy Risk Management Program





**Market Risk** 

The risks associated with a lack of sufficient market participants willing and able to transact at a time when Tacoma Power is in the market.

**Counterparty Credit Risk** 

The practice of providing credit to trading partners based on their financial health and stability.

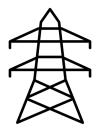


Uncertainty associated with our generation and load usage from our customers, and the corresponding surplus available to sell into the wholesale market.



Once generated, electricity cannot be stored. This and other complex factors lead to very high volatility in power prices.

### Forward Hedging Addresses Price Volatility and Market TACOMA PUBLIC UTILITIES Liquidity Risks for Tacoma Power



#### **Physical Products**

- ✓ Physical delivery of power
- ✓ Addresses unfavorable price movements
- Addresses volumetric uncertainty
- Declining market participation



#### **Financial Products**

- Exchange of cash flows
- Addresses unfavorable price movements
- Provides operational flexibility
- Robust market participation



## **Tacoma Power**

**2022 Financial Results** 

### **2022 Preliminary Financial Results**



as of 12/31/2022	\$ In Millions				
	2022	2022*	2022		
Revenue	Actual	Budget	Difference		
Retail Sales	\$401,831	\$390,876	\$10,956		
Bulk Power (wholesale) Sales	\$153,101	\$51,583	\$101,518		
Transfer to Rate Stabilizaton Func	(\$95,000)	\$0	(\$95,000)		
Other Revenue	\$36,744	\$33,116	\$3,628		
Total Revenue	\$496,677	\$475,575	\$21,102		
Expenses					
Purchased Power & RECs	\$170,139	\$173,732	(\$3,593)		
Personnel Costs	\$110,689	\$113,283	(\$2,593)		
Supplies, Other Services & Charges	\$81,181	\$80,661	\$521		
Revenue Funded Capital Outlay	\$13,247	\$30,119	(\$16,871)		
Debt Service	\$30,622	\$35,244	(\$4,623)		
Taxes	\$65,690	\$64,088	\$1,602		
Total Expenses	\$471,569	\$497,126	(\$25,557)		
Total Revenues less Expenses	\$25,107	(\$21,552)	\$46,659		

High wholesale revenues in 2022 improve future financial flexibility when transferred into the Rate Stabilization Fund.

\* Unaudited

# What is the Rate Stabilization Fund (RSF) and how do we use it?



### What is the RSF?

The RSF holds surplus revenue from selling power in the wholesale market that we have set aside to use in the future.

We use it to meet financial metric requirements and keep rates as low as possible over time.

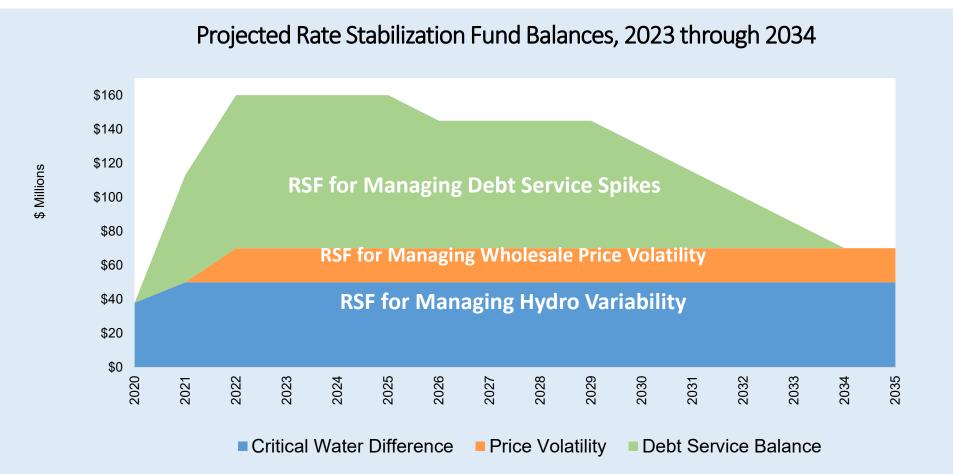
#### **RSF** planned use to stabilize rates

- 1. Continue to mitigate the financial impact of dry water years
- 2. Apply toward debt service spikes in 2026 and 2030 through 2034
- 3. Provide a revenue cushion when wholesale prices go down again

**Strategic Directive SD-3 on Rates**, Value 4 states "TPU values planning gradual and consistent utility rate changes that are stable and predictable over the long term and avoid sudden or large changes within customer classes."

# Forecasts use the Rate Stabilization Fund to smooth rates

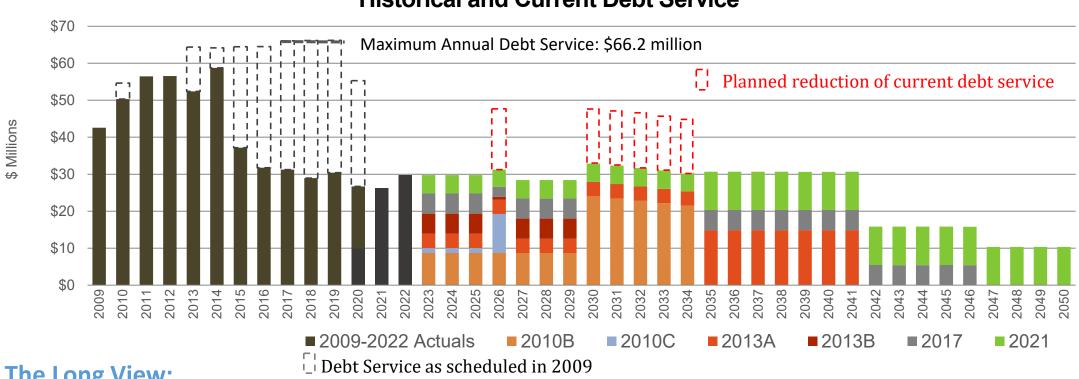




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### Manage debt profile to minimize long-term rates





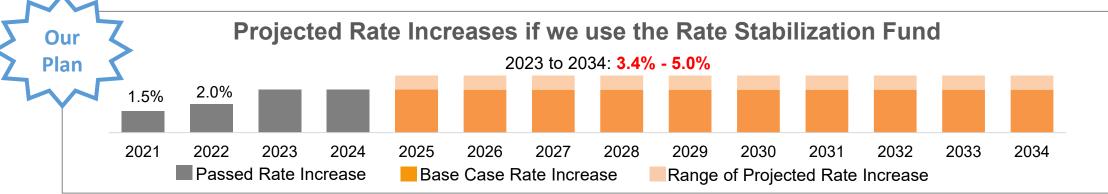
**Historical and Current Debt Service** 

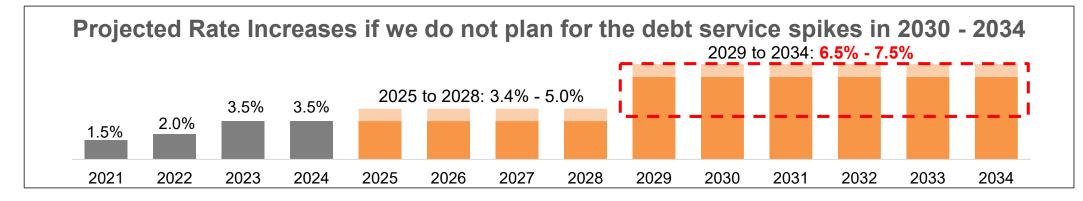
#### The Long View:

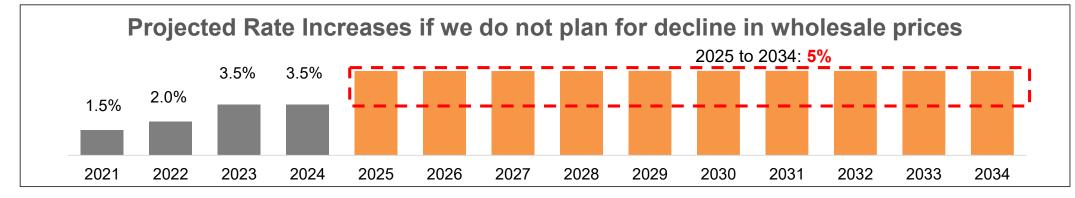
Managing debt service, through bond defeasances & repayments, have produced significant savings to date. Defeasances and use of the Rate Stabilization Fund in 2026 and 2030-2034 are assumed to manage debt service and keep rates low.

### **RSF** necessary to avoid high future rates









# Wholesale revenue contribution to total revenue is very volatile

24%

of Total Revenue

19%

19%

20%

17%

15%

19%

12%

13%

13%

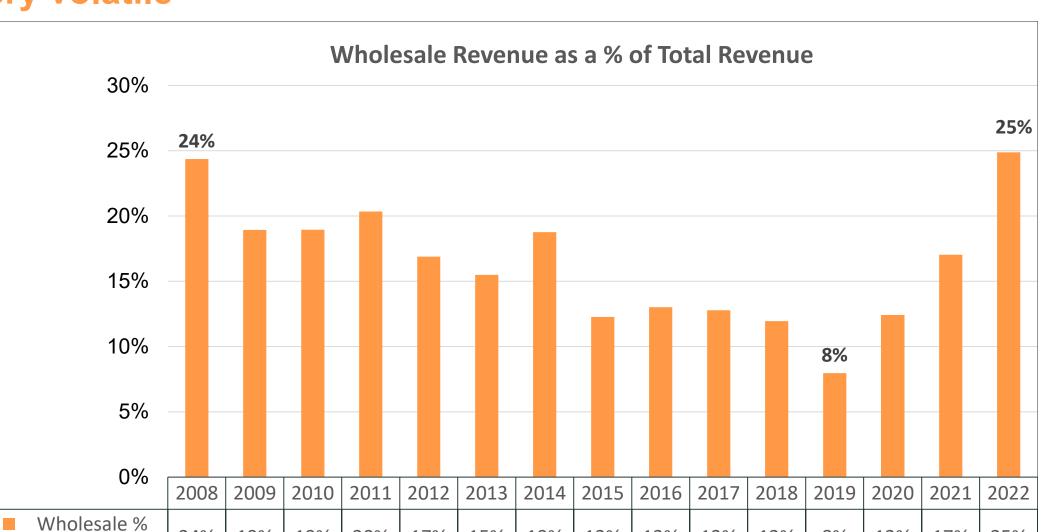
12%

8%

12%

17%

25%



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## **Tacoma Power**

2023 Financial Plan

### How we finance our capital program



### Wells Fargo Note Purchase Agreement (NPA)

**Capital spending initially paid for by short-term line of credit with Wells Fargo** Successfully utilized the NPA to interim finance capital project expenses since 2015.

Tacoma Power issues long-term bonds to repay the amounts borrowed under the Wells Fargo NPA.

### **Benefits**

- Match financing of capital projects with expenditures
- Lower financing costs vs long-term bonds
- Helps manage liquidity balances

### Financial hedging will require a letter of credit



### **KeyBank Note Purchase Agreement**

### **KeyBank agreement provides financial flexibility** It can be either a:

- revolving line of credit for emergency purposes, or
- letter of credit for collateral purposes

Tacoma Power anticipates using the KeyBank agreement as a letter of credit to enable financial hedging in the wholesale power market

### **Benefits**

- Preserves financial flexibility
- Low financing costs

### **2023 Financing Plan - approval requests**





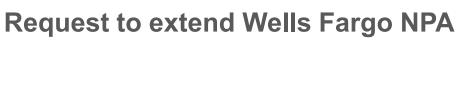
**Request to amend KeyBank NPA index** 



**Wells Fargo** 

Expect to issue bonds end of 2023

Note Purchase Agreement





### **Amend KeyBank Credit Facility**

### Amend the KeyBank pricing interest rate

- Tacoma Power has a taxable \$50 million line of credit facility with KeyBank which may be converted up to a \$25 million letter of credit.
- The interest rate is variable, based on the London Interbank Offered Rate (LIBOR), which is expiring on June 30, 2023.
- Propose to amend the interest rate index to the Secured Overnight Financing Rate (SOFR).

- Tacoma Power entered into this agreement when interest rates were low.
- KeyBank is offering to keep these same low rates with the replacement SOFR index.
- We intend to use this credit facility to enable financial hedging in the future.

### **Issue Bonds**



### Pay Down Wells Fargo Note Purchase Agreement

- Anticipate Wells Fargo Note Purchase Agreement (NPA) draws will total approximately \$150 million by year-end 2023
- In third quarter 2023, begin the process of issuing approximately \$150 million in long-term bonds to pay down the Wells Fargo NPA for 2021/2022/2023 capital project spending

### **Other Considerations**

• Potential refunding of Tacoma Power's 2013 Bonds



## Request to extend the line of credit with Wells Fargo through 2025 to continue to interim fund capital project spending prior to issuing bonds.

### **Planned NPA Activity**

- The Wells Fargo NPA will be paid down with the bonds issued at the end of 2023.
- After repayment, Tacoma Power will once again have \$150 million available to pay for capital project spending using this line of credit.
- The Wells Fargo line of credit will expire October 1, 2024.
- Anticipate only spending \$70 million of the \$150 line of credit before it expires.
- Will request to extend the Wells Fargo line of credit through 2025 to utilize the full \$150 million.



#### **Proposed Scheduled**

#### **2023 Tacoma Power Financing Plan**

March	22 <sup>nd</sup>	Board overview
April	4 <sup>th</sup>	Government Performance & Finance Committee (GPFC) overview

#### KeyBank amendment request

April	12 <sup>th</sup>	Board Study Session
	18 <sup>th</sup>	Government Performance & Finance Committee (GPFC) presentation
	<b>26</b> <sup>th</sup>	Board approval
May	9 <sup>th</sup>	City Council first reading
	<b>16</b> <sup>th</sup>	City Council second reading

#### **Bond Issuance and Wells Fargo extension request**

AugIssue RFI to select underwriters for bond issuanceBegin negotiations with Wells Fargo to extend NPA



# Appendix

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### How financial metrics impact recommended average rates

Financial metrics demonstrate how well we are managing our resources.

Tacoma Power estimates and recommends levelized rate increases to achieve the targeted ratios below in each year over the next ten years.

#### Debt Service Coverage Ratio

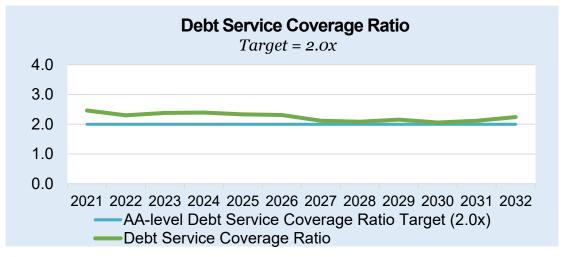
Measures how many times we can pay the annual interest and principal payments on our debt, with our available net revenue for a given year.

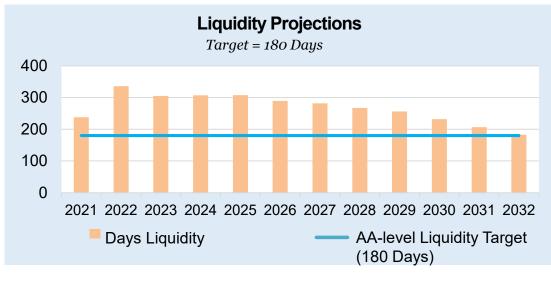
#### **Net Revenue / Debt Service Expenses** *Target* > 2.0

#### Days of Liquidity

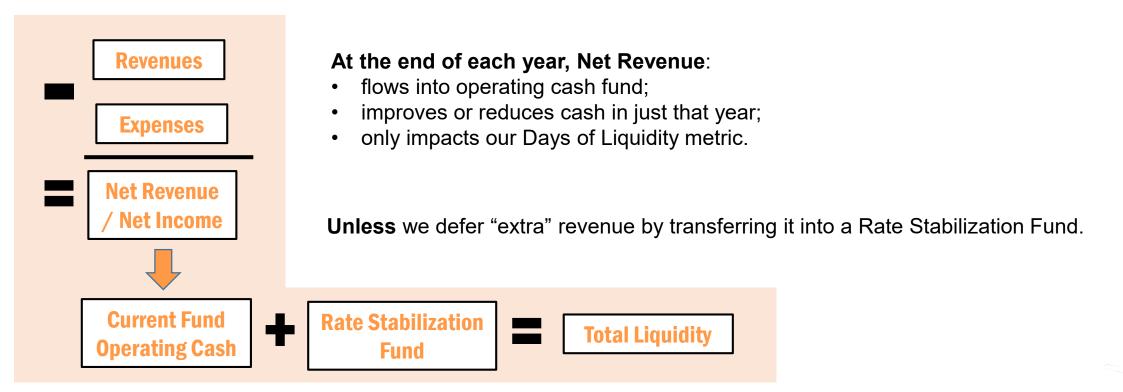
Liquidity is another way to describe the amount of cash we have available to cover necessary expenses.

#### Annual Liquidity / Operating Expenses Target > 180 Days





### How additional revenue helps lower future rate increases



#### The Rate Stabilization Fund

- is considered revenue AND liquidity.
- impacts both our Days of Liquidity and Debt Service Coverage Ratio.

# Historical and projected use of the Rate Stabilization Fund



RATE STABILIZATION FUND BALANCES (YEAR-END)								
								2026,
\$ IN MILLIONS	2010	2011	2012	2013 - 2018	2019	2021	2022	2030 - 2034
+ADDITION /	+\$10 M	+\$26 M	+\$12 M	\$0	-\$10 M	+ \$25 M	+ \$95M	— ~\$90M
- WITHDRAWAL	τφτυτνι	τφ20 Ινί	τφιζινι	φU	-φτΟινί	τ φ20 Ινί	+ 990M	(TOTAL)
BALANCE	\$10 M	\$36 M	\$48 M	\$48 M	\$38 M	\$63 M	\$158 M	\$68 M