



#### **Bill Credit Assistance Plan Review**



- Bill Credit Assistance Plan (BCAP)
  - What is it?
  - How does it work?
  - How much is the credit?
  - Who qualifies?
  - How do you apply?
- Customer Communication
- Community Outreach
- Auto Enrollment
- Current Status
- What's Next?



#### What is it?

 BCAP is a program designed to help reduce the energy burden for income-eligible households.

#### How does it work?

- Accounts enrolled in the program are automatically provided a credit for each utility service billed directly through Tacoma Public Utilities.
- Additional credits are achievable with full, on-time payments.



- How much is the credit?
  - Credits are based on the number of services billed through TPU



Annual credit up to \$1,107.60



#### Who qualifies?

- TPU customers with the account in their name.
- Live in the dwelling full-time as their primary residence.
- Residential, single-metered service (meter cannot be shared with another unit or structure).
- Household meets the income guidelines shown in the list below:

Household Size	Maximum household gross monthly income
1 person	\$4,054
2 person	\$4,633
3 person	\$5,213
4 person	\$5,792



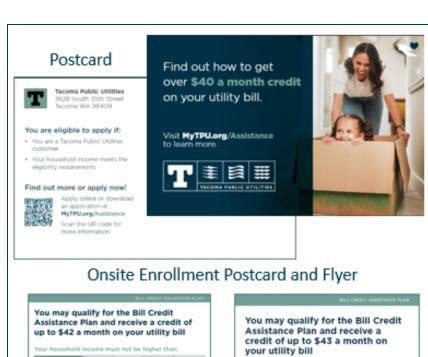
- How to apply for the program?
  - Apply online or download an application by going to MyTPU.org/Assistance.
  - For more information or to request an application, call Customer Services at 253-502-8600.

# **Promoting BCAP**



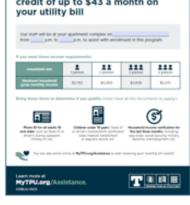
#### Marketing:

- Website
- **Lobby Displays**
- **Flyers**
- **Postcards**
- **Crew Cards**
- Social Media
- Online Videos
- Advertising
- Employee education



# Our staff will be at your apartment complex on....





#### **BCAP Customer** Communication Materials

Program flyer



## **Community Outreach**



- Community fairs & events
- Presentations for non-profit organizations
- On-site enrollments at apartment complexes
- Food banks
- Schools & Senior Centers
- Direct mailings
- Tax Refund Sites
- Health Department Resource Fair
- Elevate Women Star Center

# **Previous Events Promoting BCAP**















### **Auto-Enrollments**



- Low-Income Home Energy Assistance Program (LIHEAP) participants
- Low-Income Household Water Assistance Program (LIHWAP) participants
- Multi-family apartment complexes where tenant income meets our same criteria



- Promote awareness about the program
  - TPU-Wide Business Unit Goals involves all employees.
  - All nonprofit organizations receiving sponsorships from TPU are committed to providing communications to their members or audiences.
- Expand enrollment in the program to at least 10,000 households by the end of 2024
- Current enrollment...

### **Customer Stories**

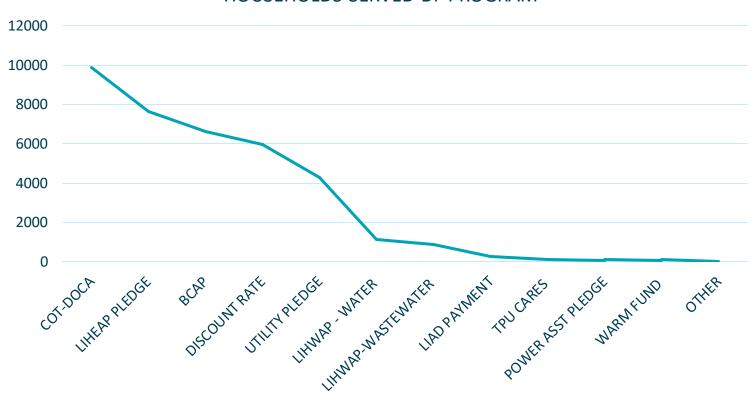


- A senior enrolled during an on-site event contacted me to tell me what a blessing it has been to be in the program. Since her enrollment in 2018, the credits have covered her bills, leaving her more money to pay her rent on time and buy food and other necessities.
- A customer needed help with her utility bill. Another program turned her away because she couldn't access her children's social security cards. She stopped by the TPU Customer Solutions Office, got assistance, and enrolled in BCAP. Now, her account is back on track.

### Utility Assistance 1/1/2023 to 3/31/2024





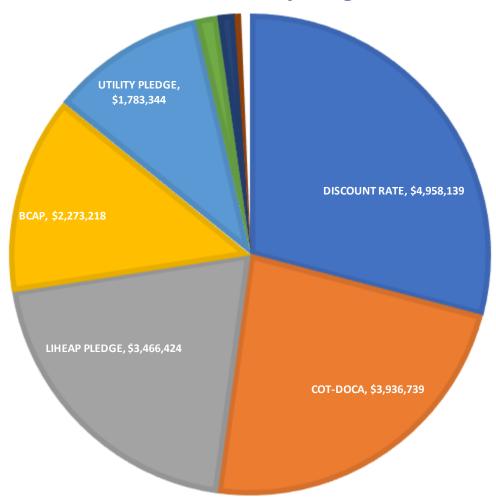


PROGRAM	HOUSEHOLDS
COT-DOCA	9908
LIHEAP PLEDGE	7651
BCAP	6,645
DISCOUNTRATE	5,967
UTILITY PLEDGE	4306
LIHWAP - WATER	1148
LIHWAP-WASTEWATER	891
LIAD PAYMENT	266
TPU CARES	123
POWER ASST PLEDGE	114
WARM FUND	99
OTHER	24

### Utility Assistance 1/1/2023 to 3/31/2024



#### **Dollar Amount By Program**



<u>PROGRAM</u>	DOLLARS
DISCOUNTRATE	\$4,958,139
COT-DOCA	\$3,936,739
LIHEAP PLEDGE	\$3,466,424
BCAP	\$2,273,218
UTILITY PLEDGE	\$1,783,344
LIHWAP- WATER PLEDGE	\$252,672
LIHWAP -WASTEWATER	\$198,229
LIAD PAYMENT	\$70,881
TPU CARES	\$39,109
POWER ASST PLEDGE	\$32,788
WARM FUND	\$19,800
OTHER	\$10,356

### What's Next?



- Continuing work to identify opportunities for autoenrollments.
- Using available data to identify customers for direct marketing opportunities.
- Extensive marketing of the program to eligible households
- Developing a survey for customers enrolled in BCAP

### Questions



#### **Contact:**

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**THANK YOU!**