

# BIENNIAL BUDGET

# BUDGET PERFORMANCE REPORT

3RD QTR. – 2020

POWER

WATER

RAIL





**TACOMA PUBLIC UTILITIES  
2019/2020 BIENNIAL BUDGET PERFORMANCE REPORTS\*  
3RD QUARTER 2020**

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*\* Unaudited reports focusing on operating transactions in the operating fund, excluding some non budgetary entries made for accounting purposes.*





**TACOMA POWER**  
**2019/2020 BIENNIUM BUDGET PERFORMANCE REPORT**  
**September 30, 2020**

|  | CURRENT QUARTER        |                       |                              | BIENNIUM TO DATE      |                       |                              |                  | BIENNIUM              |
|--|------------------------|-----------------------|------------------------------|-----------------------|-----------------------|------------------------------|------------------|-----------------------|
|  | BUDGET                 | ACTUAL                | FAVORABLE /<br>(UNFAVORABLE) | BUDGET                | ACTUAL                | FAVORABLE /<br>(UNFAVORABLE) | %<br>Fav/(Unfav) | BUDGET                |
| <b>REVENUE LESS EXPENDITURES</b>           | <b>\$ (12,507,231)</b> | <b>\$ 13,136,078</b>  | <b>\$ 25,643,309</b>         | <b>\$ 5,311,278</b>   | <b>\$ 14,459,403</b>  | <b>\$ 9,148,125</b>          |                  |                       |
| <b><u>SALES OF ELECTRICAL ENERGY</u></b>   |                        |                       |                              |                       |                       |                              |                  |                       |
| RETAIL SALES                               |                        |                       |                              |                       |                       |                              |                  |                       |
| RESIDENTIAL                                | \$ 35,384,764          | \$ 36,988,629         | \$ 1,603,865                 | \$ 326,187,461        | \$ 321,457,632        | \$ (4,729,829)               | (1.5%)           | \$ 370,226,732        |
| PRIVATE OFF-STREET LIGHTING                | 407,929                | 392,865               | (15,064)                     | 2,766,314             | 2,589,090             | (177,224)                    | (6.4%)           | 3,155,153             |
| SMALL GENERAL SERVICE                      | 6,607,594              | 6,458,414             | (149,181)                    | 50,872,989            | 51,417,222            | 544,233                      | 1.1%             | 57,694,435            |
| GENERAL POWER                              | 27,842,842             | 25,982,289            | (1,860,553)                  | 191,393,467           | 186,764,380           | (4,629,087)                  | (2.4%)           | 217,676,783           |
| HIGH VOLTAGE GENERAL POWER                 | 5,784,454              | 6,201,720             | 417,266                      | 41,252,375            | 42,589,755            | 1,337,380                    | 3.2%             | 47,226,409            |
| CONTRACT INDUSTRIAL POWER - FIRM           | 6,292,253              | 5,821,939             | (470,314)                    | 42,287,627            | 41,685,503            | (602,124)                    | (1.4%)           | 48,427,860            |
| STREET LIGHTING & TRAFFIC SIGNALS          | 234,582                | 315,262               | 80,680                       | 1,807,727             | 2,316,321             | 508,594                      | 28.1%            | 2,063,320             |
| ACCRUED UNBILLED REVENUE                   | -                      | 0                     | 0                            | -                     | 1,816,954             | 1,816,954                    | -                | -                     |
| <b>TOTAL RETAIL SALES</b>                  | <b>82,554,418</b>      | <b>82,161,118</b>     | <b>(393,300)</b>             | <b>656,567,960</b>    | <b>650,636,856</b>    | <b>(5,931,104)</b>           | <b>(0.9%)</b>    | <b>746,470,692</b>    |
| <b><u>BULK POWER SALES</u></b>             |                        |                       |                              |                       |                       |                              |                  |                       |
| BULK POWER SALES                           | 9,518,772              | 15,404,839            | 5,886,067                    | 84,145,061            | 84,377,968            | 232,907                      | 0.3%             | 95,840,208            |
| BULK POWER SALES - RATE STABILIZATION FUND | 0                      | 0                     | 0                            | 0                     | 10,000,000            | 10,000,000                   | -                | 0                     |
| <b>TOTAL BULK POWER SALES</b>              | <b>9,518,772</b>       | <b>15,404,839</b>     | <b>5,886,067</b>             | <b>84,145,061</b>     | <b>94,377,968</b>     | <b>10,232,907</b>            | <b>12.2%</b>     | <b>95,840,208</b>     |
| <b>TOTAL SALES OF ELECTRICAL ENERGY</b>    | <b>92,073,190</b>      | <b>97,565,957</b>     | <b>5,492,767</b>             | <b>740,713,021</b>    | <b>745,014,824</b>    | <b>4,301,803</b>             | <b>0.6%</b>      | <b>842,310,900</b>    |
| <b><u>TELECOMMUNICATIONS REVENUES</u></b>  | <b>6,907,723</b>       | <b>1,280</b>          | <b>(6,906,443)</b>           | <b>47,915,870</b>     | <b>31,700,188</b>     | <b>(16,215,682)</b>          | <b>(33.8%)</b>   | <b>54,732,255</b>     |
| <b><u>OTHER OPERATING REVENUE</u></b>      |                        |                       |                              |                       |                       |                              |                  |                       |
| RENTAL OF ELECTRIC PROPERTY                | 343,056                | 709,064               | 366,008                      | 2,361,422             | 4,134,033             | 1,772,611                    | 75.1%            | 2,704,477             |
| SERVICE FEES                               | 644,463                | 909,281               | 264,818                      | 4,436,160             | 7,119,525             | 2,683,366                    | 60.5%            | 5,080,623             |
| WHEELING REVENUE                           | 3,027,044              | 2,377,562             | (649,482)                    | 20,347,308            | 17,882,418            | (2,464,890)                  | (12.1%)          | 23,374,352            |
| CAMPGROUND FEES                            | 381,675                | 624,042               | 242,367                      | 2,627,259             | 2,571,466             | (55,793)                     | (2.1%)           | 3,008,934             |
| CLICK!/RAINIER CONNECT LEASE               | 0                      | 929,042               | 929,042                      | 0                     | 1,345,708             | 1,345,708                    | -                | 0                     |
| MISCELLANEOUS REVENUES                     | 707,251                | 808,148               | 100,897                      | 4,868,357             | 5,186,995             | 318,638                      | 6.5%             | 5,575,608             |
| <b>TOTAL OTHER OPERATING REVENUES</b>      | <b>5,103,489</b>       | <b>6,357,139</b>      | <b>1,253,650</b>             | <b>34,640,506</b>     | <b>38,240,146</b>     | <b>3,599,640</b>             | <b>10.4%</b>     | <b>39,743,995</b>     |
| <b>TOTAL OPERATING REVENUES</b>            | <b>104,084,402</b>     | <b>103,924,376</b>    | <b>(160,026)</b>             | <b>823,269,397</b>    | <b>814,955,158</b>    | <b>(8,314,239)</b>           | <b>(1.0%)</b>    | <b>936,787,151</b>    |
| <b><u>NON-OPERATING REVENUES</u></b>       |                        |                       |                              |                       |                       |                              |                  |                       |
| INTEREST                                   | 466,693                | 687,075               | 220,382                      | 3,178,452             | 6,568,982             | 3,390,529                    | 106.7%           | 3,645,145             |
| FEDERAL INTEREST SUBSIDY FOR BABS & CREBS  | 927,250                | 988,660               | 61,410                       | 6,490,750             | 6,558,768             | 68,018                       | 1.0%             | 7,418,000             |
| OTHER                                      | 228,530                | 390,647               | 162,118                      | 1,573,084             | 2,392,203             | 819,119                      | 52.1%            | 1,801,614             |
| <b>TOTAL NON-OPERATING REVENUES</b>        | <b>1,622,473</b>       | <b>2,066,382</b>      | <b>443,909</b>               | <b>11,242,287</b>     | <b>15,519,953</b>     | <b>4,277,666</b>             | <b>38.0%</b>     | <b>12,864,759</b>     |
| <b>TOTAL REVENUES</b>                      | <b>105,706,875</b>     | <b>105,990,757</b>    | <b>283,883</b>               | <b>834,511,683</b>    | <b>830,475,110</b>    | <b>(4,036,573)</b>           | <b>(0.5%)</b>    | <b>949,651,910</b>    |
| <b><u>OTHER AVAILABLE FUNDS</u></b>        |                        |                       |                              |                       |                       |                              |                  |                       |
| APPROPRIATION FROM FUND BALANCE            | 450,390                | -                     | (450,390)                    | 8,728,668             | -                     | (8,728,668)                  | (100.0%)         | 9,179,057             |
| <b>TOTAL REVENUES AND AVAILABLE FUNDS</b>  | <b>\$ 106,157,265</b>  | <b>\$ 105,990,757</b> | <b>\$ (166,507)</b>          | <b>\$ 843,240,351</b> | <b>\$ 830,475,110</b> | <b>\$ (12,765,241)</b>       | <b>(1.5%)</b>    | <b>\$ 958,830,967</b> |



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|--|-------------------|-------------------|---------------------------|--------------------|--------------------|---------------------------|----------------|--------------------|
|  | BUDGET            | ACTUAL            | FAVORABLE / (UNFAVORABLE) | BUDGET             | ACTUAL             | FAVORABLE / (UNFAVORABLE) | % Fav/(Unfav)  | BUDGET             |
| <b><u>OPERATING EXPENDITURES</u></b>                   |                   |                   |                           |                    |                    |                           |                |                    |
| <b><u>ADMINISTRATION</u></b>                           |                   |                   |                           |                    |                    |                           |                |                    |
| SUPERINTENDENT'S OFFICE                                | \$ 2,809,570      | \$ 4,717,772      | \$ (1,908,202)            | \$ 22,580,565      | \$ 30,232,514      | \$ (7,651,949)            | (33.9%)        | \$ 25,689,485      |
| ASSESSMENTS  | 7,994,755         | 6,966,164         | 1,028,591                 | 55,267,422         | 52,362,610         | 2,904,812                 | 5.3%           | 63,262,183         |
| GROSS EARNINGS TAX                                     | 7,247,832         | 9,444,680         | (2,196,848)               | 57,967,833         | 59,667,395         | (1,699,562)               | (2.9%)         | 65,953,238         |
| (1) VACANCY FACTOR                                     | (2,496,403)       | 0                 | (2,496,403)               | (17,214,924)       | 0                  | (17,214,924)              | -              | (19,711,327)       |
| <b>ADMINISTRATION TOTAL</b>                            | <b>15,555,754</b> | <b>21,128,617</b> | <b>(5,572,863)</b>        | <b>118,600,896</b> | <b>142,262,519</b> | <b>(23,661,623)</b>       | <b>(20.0%)</b> | <b>135,193,579</b> |
| <b><u>RATES, FINANCIAL PLANNING &amp; ANALYSIS</u></b> |                   |                   |                           |                    |                    |                           |                |                    |
| RPA MANAGEMENT   | 168,265           | 135,064           | 33,201                    | 1,177,865          | 1,049,753          | 128,111                   | 10.9%          | 1,346,129          |
| PROJECT MANAGEMENT OFFICE                              | 220,226           | 134,865           | 85,361                    | 1,557,429          | 1,002,717          | 554,713                   | 35.6%          | 1,777,655          |
| FINANCIAL & BUSINESS PLANNING                          | 98,518            | 332,122           | (233,604)                 | 670,211            | 1,584,230          | (914,019)                 | (136.4%)       | 768,729            |
| STRATEGIC ASSET MANAGEMENT                             | 238,580           | 213,999           | 24,582                    | 2,160,119          | 1,823,003          | 337,116                   | 15.6%          | 2,398,700          |
| ENERGY RISK MANAGEMENT                                 | 181,594           | 143,182           | 38,412                    | 1,265,076          | 1,139,336          | 125,740                   | 9.9%           | 1,446,670          |
| RATES & FORECASTING                                    | 272,874           | 173,852           | 99,022                    | 2,042,261          | 1,277,183          | 765,078                   | 37.5%          | 2,315,136          |
| <b>RATES, FINANCIAL PLANNING &amp; ANALYSIS TOTAL</b>  | <b>1,180,058</b>  | <b>1,133,084</b>  | <b>46,973</b>             | <b>8,872,962</b>   | <b>7,876,223</b>   | <b>996,739</b>            | <b>11.2%</b>   | <b>10,053,019</b>  |
| <b><u>POWER SHARED SERVICES</u></b>                    |                   |                   |                           |                    |                    |                           |                |                    |
| PSS ADMINISTRATION                                     | 250,152           | 235,975           | 14,177                    | 1,695,512          | 1,822,746          | (127,234)                 | (7.5%)         | 1,945,664          |
| PSS STRATEGY   | 382,965           | 201,178           | 181,786                   | 2,655,088          | 1,845,318          | 809,771                   | 30.5%          | 3,038,053          |
| PSS TRAINING & DEVELOPMENT                             | 189,064           | 147,039           | 42,025                    | 1,457,523          | 1,546,301          | (88,778)                  | (6.1%)         | 1,646,587          |
| PSS RELIABILITY & COMPLIANCE                           | 340,291           | 330,382           | 9,909                     | 2,356,107          | 2,157,057          | 199,049                   | 8.4%           | 2,696,398          |
| PSS FACILITIES   | 373,614           | 316,848           | 56,767                    | 2,937,446          | 2,702,044          | 235,402                   | 8.0%           | 3,311,060          |
| PSS SECURITY OPERATIONS                                | 305,908           | 283,202           | 22,706                    | 2,115,223          | 1,974,280          | 140,943                   | 6.7%           | 2,421,131          |
| PSS MECHANICAL MAINTENANCE                             | 264,416           | 301,226           | (36,810)                  | 1,923,771          | 1,825,036          | 98,736                    | 5.1%           | 2,188,187          |
| PSS BUILDING MAINTENANCE                               | 573,901           | 503,760           | 70,141                    | 4,006,968          | 3,735,744          | 271,224                   | 6.8%           | 4,580,869          |
| PSS GROUNDS MAINTENANCE                                | 544,357           | 488,694           | 55,663                    | 3,756,989          | 3,650,643          | 106,346                   | 2.8%           | 4,301,346          |
| <b>POWER SHARED SERVICES TOTAL</b>                     | <b>3,224,667</b>  | <b>2,808,303</b>  | <b>416,364</b>            | <b>22,904,627</b>  | <b>21,259,168</b>  | <b>1,645,459</b>          | <b>7.2%</b>    | <b>26,129,294</b>  |



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|--|-------------------|-------------------|------------------------------|-------------------|-------------------|------------------------------|------------------|-------------------|
|  | BUDGET            | ACTUAL            | FAVORABLE /<br>(UNFAVORABLE) | BUDGET            | ACTUAL            | FAVORABLE /<br>(UNFAVORABLE) | %<br>Fav/(Unfav) | BUDGET            |
| <b>TRANSMISSION &amp; DISTRIBUTION (T &amp; D)</b> |                   |                   |                              |                   |                   |                              |                  |                   |
| TD ADMINISTRATION                                  | \$ 269,020        | \$ 114,550        | \$ 154,470                   | \$ 1,874,455      | \$ 2,165,668      | \$ (291,213)                 | (15.5%)          | \$ 2,143,475      |
| TD SAFETY  | 87,048            | 79,686            | 7,362                        | 622,687           | 624,630           | (1,943)                      | (0.3%)           | 709,735           |
| TD LINE CLEARANCE TREE TRIMMING                    | 954,659           | 763,056           | 191,603                      | 6,670,280         | 6,126,832         | 543,447                      | 8.1%             | 7,624,939         |
| TD C & M LINE OPERATIONS                           | 1,803,751         | 2,036,689         | (232,938)                    | 12,132,932        | 14,700,434        | (2,567,502)                  | (21.2%)          | 13,936,683        |
| TD TROUBLE CREWS                                   | 409,128           | 419,674           | (10,545)                     | 2,832,864         | 2,849,659         | (16,794)                     | (0.6%)           | 3,241,993         |
| TD SYSTEM MAINTENANCE & SUBSTATIONS                | 2,196,833         | 1,896,684         | 300,149                      | 16,048,716        | 13,649,858        | 2,398,858                    | 14.9%            | 18,245,549        |
| TD LINE MAINTENANCE PLANNING                       | 91,810            | 100,362           | (8,552)                      | 645,757           | 710,280           | (64,523)                     | (10.0%)          | 737,571           |
| TD ASSET MANAGEMENT                                | 133,112           | 109,204           | 23,907                       | 911,991           | 909,935           | 2,056                        | 0.2%             | 1,045,103         |
| * TD HFC NETWORK CONSTRUCTION (49%)                | 110,134           | 158,998           | (48,864)                     | 757,418           | 939,378           | (181,960)                    | (24.0%)          | 867,554           |
| * TD HFC NETWORK ENGINEERING (49%)                 | 38,096            | 42,293            | (4,196)                      | 309,541           | 281,793           | 27,748                       | 9.0%             | 347,637           |
| TD UTILITY STAFF SUPPORT                           | 510,166           | 551,681           | (41,515)                     | 3,639,330         | 3,744,365         | (105,035)                    | (2.9%)           | 4,149,496         |
| TD ELECTRICAL INSPECTION                           | 414,205           | 394,298           | 19,908                       | 2,870,625         | 2,760,845         | 109,780                      | 3.8%             | 3,284,831         |
| TD METER, RELAY & LINE SERVICES                    | 995,318           | 788,931           | 206,387                      | 6,444,961         | 5,639,440         | 805,521                      | 12.5%            | 7,440,274         |
| TD NEW SERVICES ENGINEERING                        | 208,335           | 116,081           | 92,254                       | 1,444,626         | 1,459,614         | (14,987)                     | (1.0%)           | 1,652,958         |
| TD ENGINEERING PRODUCTS & SERVICES                 | 554,291           | 465,234           | 89,057                       | 3,808,429         | 3,494,180         | 314,249                      | 8.3%             | 4,362,720         |
| TD PROTECTION & CONTROL ENGINEERING                | 257,330           | 133,496           | 123,834                      | 1,803,983         | 1,462,591         | 341,392                      | 18.9%            | 2,061,313         |
| TD PROJECTS & SERVICES                             | 159,788           | 120,732           | 39,056                       | 1,087,509         | 944,577           | 142,932                      | 13.1%            | 1,247,297         |
| TD SUBSTATION ENGINEERING                          | 195,202           | 95,344            | 99,858                       | 1,344,321         | 952,425           | 391,896                      | 29.2%            | 1,539,523         |
| TD CENTRAL BUSINESS DISTRICT ENGR                  | 31,779            | 32,940            | (1,160)                      | 212,346           | 346,963           | (134,617)                    | (63.4%)          | 244,125           |
| TD LINE ENGINEERING                                | 223,100           | 269,689           | (46,589)                     | 1,504,426         | 1,479,229         | 25,197                       | 1.7%             | 1,727,526         |
| TD SYSTEM OPERATIONS                               | 1,288,647         | 1,186,197         | 102,450                      | 8,955,708         | 8,239,098         | 716,610                      | 8.0%             | 10,244,355        |
| TD SYSTEM PLANNING & ANALYSIS                      | 389,316           | 273,401           | 115,915                      | 2,997,185         | 1,869,134         | 1,128,051                    | 37.6%            | 3,386,501         |
| TD TOOL & EQUIPMENT ROOMS                          | 28,967            | 44,104            | (15,137)                     | 204,463           | 216,782           | (12,318)                     | (6.0%)           | 233,431           |
| TD BUSINESS & FINANCIAL MGMT                       | 214,151           | 264,172           | (50,021)                     | 1,542,208         | 1,541,616         | 591                          | 0.0%             | 1,756,359         |
| TD WAREHOUSE                                       | 294,350           | 285,056           | 9,294                        | 2,048,671         | 1,970,132         | 78,539                       | 3.8%             | 2,336,021         |
| DISTRIBUTED WAREHOUSE COSTS                        | (294,350)         | (285,056)         | (9,294)                      | (2,048,672)       | (1,970,132)       | (78,539)                     | (3.8%)           | (2,336,021)       |
| <b>TRANSMISSION &amp; DISTRIBUTION TOTAL</b>       | <b>11,564,187</b> | <b>10,457,493</b> | <b>1,106,694</b>             | <b>80,666,761</b> | <b>77,109,326</b> | <b>3,557,435</b>             | <b>4.4%</b>      | <b>92,230,946</b> |



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|--|-------------------|-------------------|------------------------------|--------------------|--------------------|------------------------------|------------------|--------------------|
|  | BUDGET            | ACTUAL            | FAVORABLE /<br>(UNFAVORABLE) | BUDGET             | ACTUAL             | FAVORABLE /<br>(UNFAVORABLE) | %<br>Fav/(Unfav) | BUDGET             |
| <b>GENERATION</b>                          |                   |                   |                              |                    |                    |                              |                  |                    |
| GENERATION ADMINISTRATION                  | \$ 884,312        | \$ 1,839,291      | \$ (954,979)                 | \$ 6,171,092       | \$ 6,758,961       | \$ (587,869)                 | (9.5%)           | \$ 7,062,904       |
| GENERATION EXTRAORDINARY MAINTENANCE       | 1,309,328         | 280,386           | 1,028,943                    | 5,925,672          | 6,370,095          | (444,423)                    | (7.5%)           | 7,235,000          |
| PRODUCTION ENGINEERING                     | 638,682           | 572,413           | 66,269                       | 4,345,019          | 4,246,165          | 98,854                       | 2.3%             | 4,983,701          |
| PLANT ENGINEERING & CONSTRUCTION SERVICES  | 725,884           | 590,469           | 135,415                      | 4,967,749          | 5,858,522          | (890,773)                    | (17.9%)          | 5,693,638          |
| CONTRACT SERVICES                          | 151,614           | 132,785           | 18,829                       | 1,040,048          | 1,034,326          | 5,722                        | 0.6%             | 1,191,662          |
| CRAFT SHOPS                                | 227,002           | 141,409           | 85,593                       | 1,563,059          | 1,371,011          | 192,048                      | 12.3%            | 1,790,066          |
| NATURAL RESOURCES                          | 4,428,761         | 4,391,830         | 36,931                       | 30,822,174         | 31,078,090         | (255,916)                    | (0.8%)           | 35,250,935         |
| NISQUALLY PROJECT                          | 607,655           | 531,302           | 76,352                       | 4,214,913          | 4,052,199          | 162,713                      | 3.9%             | 4,822,567          |
| ALDER PARK                                 | 166,212           | 289,697           | (123,485)                    | 1,161,412          | 1,184,557          | (23,145)                     | (2.0%)           | 1,327,624          |
| CUSHMAN PROJECT                            | 846,467           | 750,508           | 95,959                       | 5,896,503          | 5,373,480          | 523,023                      | 8.9%             | 6,742,966          |
| COWLITZ PROJECT                            | 1,232,344         | 1,110,707         | 121,637                      | 8,559,716          | 8,014,743          | 544,973                      | 6.4%             | 9,792,059          |
| TAIDNAPAM PARK                             | 156,217           | 252,429           | (96,212)                     | 1,087,644          | 1,138,278          | (50,634)                     | (4.7%)           | 1,243,866          |
| MOSSYROCK PARK                             | 145,337           | 217,048           | (71,711)                     | 1,009,399          | 1,011,191          | (1,791)                      | (0.2%)           | 1,154,740          |
| MAYFIELD LAKE PARK                         | 80,998            | 154,453           | (73,455)                     | 569,894            | 706,643            | (136,749)                    | (24.0%)          | 650,892            |
| WYNOOCHEE PROJECT                          | 216,717           | 212,245           | 4,471                        | 1,498,906          | 1,393,053          | 105,853                      | 7.1%             | 1,715,622          |
| <b>GENERATION TOTAL</b>                    | <b>11,817,531</b> | <b>11,466,974</b> | <b>350,557</b>               | <b>78,833,201</b>  | <b>79,591,316</b>  | <b>(758,115)</b>             | <b>(1.0%)</b>    | <b>90,658,243</b>  |
| <b>POWER MANAGEMENT</b>                    |                   |                   |                              |                    |                    |                              |                  |                    |
| POWER MANAGEMENT ADMINISTRATION            | 439,019           | 304,036           | 134,983                      | 3,038,870          | 2,537,733          | 501,137                      | 16.5%            | 3,477,889          |
| POWER CONTRACTS, COMPLIANCE & TRANSMISSION | 103,835           | 115,483           | (11,648)                     | 715,364            | 835,585            | (120,220)                    | (16.8%)          | 819,200            |
| REAL-TIME ENERGY TRADING                   | 527,284           | 405,535           | 121,749                      | 3,680,560          | 3,357,133          | 323,427                      | 8.8%             | 4,207,845          |
| NEAR TERM ENERGY TRADING & OPERATIONS      | 41,353,879        | 41,092,749        | 261,130                      | 291,496,759        | 309,389,981        | (17,893,222)                 | (6.1%)           | 334,106,584        |
| PM OT SYSTEMS                              | 336,448           | 248,667           | 87,781                       | 1,953,345          | 1,846,905          | 106,440                      | 5.4%             | 2,289,793          |
| RESOURCE OPERATIONS                        | 256,054           | 240,985           | 15,069                       | 1,814,847          | 1,193,890          | 620,956                      | 34.2%            | 2,070,901          |
| SUPPLY PLANNING & ANALYSIS                 | 312,808           | 299,173           | 13,635                       | 2,144,297          | 2,385,072          | (240,775)                    | (11.2%)          | 2,457,105          |
| CONSERVATION PLANNING & ANALYSIS           | 188,247           | 99,162            | 89,085                       | 1,304,812          | 882,210            | 422,601                      | 32.4%            | 1,493,059          |
| ENERGY CONSERVATION ADMINISTRATION         | 164,743           | 111,376           | 53,367                       | 1,139,279          | 1,143,953          | (4,674)                      | (0.4%)           | 1,304,022          |
| COMMERCIAL ENERGY CONSERVATION             | 563,657           | 480,489           | 83,169                       | 3,873,358          | 3,373,921          | 499,437                      | 12.9%            | 4,437,015          |
| RESIDENTIAL ENERGY SERVICES                | 349,978           | 612,552           | (262,574)                    | 2,445,833          | 2,732,016          | (286,183)                    | (11.7%)          | 2,795,811          |
| CONSERVATION INFORMATION CENTER            | 319,836           | 306,945           | 12,891                       | 2,205,613          | 1,966,249          | 239,364                      | 10.9%            | 2,525,449          |
| COMMUNITY PROGRAMS                         | 227,276           | 165,580           | 61,696                       | 1,577,780          | 1,210,205          | 367,574                      | 23.3%            | 1,805,056          |
| <b>POWER MANAGEMENT TOTAL</b>              | <b>45,143,064</b> | <b>44,482,732</b> | <b>660,332</b>               | <b>317,390,717</b> | <b>332,854,854</b> | <b>(15,464,137)</b>          | <b>(4.9%)</b>    | <b>363,789,727</b> |





**TACOMA POWER**  
**2019/2020 BIENNIUM BUDGET PERFORMANCE REPORT**  
**September 30, 2020**

|   | CURRENT QUARTER  |                |                              | BIENNIUM TO DATE  |                   |                              |                  | BIENNIUM          |
|---|------------------|----------------|------------------------------|-------------------|-------------------|------------------------------|------------------|-------------------|
|   | BUDGET           | ACTUAL         | FAVORABLE /<br>(UNFAVORABLE) | BUDGET            | ACTUAL            | FAVORABLE /<br>(UNFAVORABLE) | %<br>Fav/(Unfav) | BUDGET            |
| <b><u>CLICK! COMMERCIAL NETWORK</u></b>               |                  |                |                              |                   |                   |                              |                  |                   |
| ADMINISTRATION (94%)                                  | \$ 410,531       | \$ 57          | \$ 410,474                   | \$ 2,817,065      | \$ 1,886,441      | \$ 930,624                   | 33.0%            | \$ 3,227,596      |
| GROSS EARNINGS TAX                                    | 534,968          | 0              | 534,968                      | 3,709,934         | 2,454,443         | 1,255,491                    | 33.8%            | 4,238,148         |
| MARKETING & BUSINESS OPERATIONS ADMIN                 | 62,461           | 0              | 62,461                       | 430,694           | 401,491           | 29,204                       | 6.8%             | 493,156           |
| MARKETING ADMIN                                       | 229,558          | 295            | 229,263                      | 1,582,752         | 694,320           | 888,432                      | 56.1%            | 1,812,310         |
| MARKETING SERVICES                                    | 3,299,259        | 11,797         | 3,287,462                    | 24,608,963        | 17,053,454        | 7,555,509                    | 30.7%            | 27,851,982        |
| ISP ADVANTAGE   | 101,504          | 8,220          | 93,284                       | 1,979,528         | 501,563           | 1,477,965                    | 74.7%            | 2,081,032         |
| CUSTOMER SALES AND SERVICE                            | 143,072          | 147            | 142,925                      | 1,166,244         | 1,122,837         | 43,407                       | 3.7%             | 1,309,315         |
| BUSINESS SYSTEMS                                      | 142,744          | 1,901          | 140,842                      | 1,007,520         | 617,671           | 389,849                      | 38.7%            | 1,150,264         |
| TECHNICAL OPERATIONS ADMIN (80%)                      | 77,891           | 0              | 77,891                       | 533,301           | 269,382           | 263,920                      | 49.5%            | 611,193           |
| SERVICE INSTALLATION (98%)                            | 473,609          | 603            | 473,005                      | 3,274,393         | 2,334,488         | 939,905                      | 28.7%            | 3,748,001         |
| CONVERTER INVENTORY CONTROL                           | 90,010           | 0              | 90,010                       | 625,636           | 168,733           | 456,903                      | 73.0%            | 715,646           |
| NETWORK OPERATIONS (51%)                              | 192,949          | (533)          | 193,482                      | 1,335,998         | 620,438           | 715,560                      | 53.6%            | 1,528,946         |
| BROADBAND SERVICES (99%)                              | 220,597          | 3,680          | 216,917                      | 1,531,040         | 1,021,732         | 509,308                      | 33.3%            | 1,751,637         |
| NETWORK ENGINEERING (95%)                             | 55,638           | 0              | 55,638                       | 399,154           | 227,737           | 171,417                      | 42.9%            | 454,792           |
| NETWORK SERVICE ASSURANCE (51%)                       | 98,294           | 31             | 98,263                       | 684,934           | 486,685           | 198,249                      | 28.9%            | 783,228           |
| <b>CLICK! COMMERCIAL NETWORK TOTAL</b>                | <b>6,133,083</b> | <b>26,198</b>  | <b>6,106,885</b>             | <b>45,687,157</b> | <b>29,861,415</b> | <b>15,825,741</b>            | <b>34.6%</b>     | <b>51,757,247</b> |
| TD HFC NETWORK CONSTRUCTION (51%)                     | 114,629          | 165,488        | (50,858)                     | 788,333           | 977,720           | (189,387)                    | (24.0%)          | 902,964           |
| TD HFC NETWORK ENGINEERING (51%)                      | 39,651           | 44,019         | (4,368)                      | 322,176           | 293,295           | 28,881                       | 9.0%             | 361,827           |
| <b>CLICK! COMMERCIAL PLUS T&amp;D HFC COSTS TOTAL</b> | <b>6,287,364</b> | <b>235,705</b> | <b>6,051,659</b>             | <b>46,797,665</b> | <b>31,132,431</b> | <b>15,665,235</b>            | <b>33.5%</b>     | <b>53,022,037</b> |
| <b><u>CLICK! POWER APPLICATIONS</u></b>               |                  |                |                              |                   |                   |                              |                  |                   |
| ADMINISTRATION (6%)                                   | 26,204           | 4              | 26,200                       | 179,813           | 120,411           | 59,402                       | 33.0%            | 206,017           |
| TECHNICAL OPERATIONS ADMIN (20%)                      | 19,473           | 0              | 19,473                       | 133,325           | 67,345            | 65,980                       | 49.5%            | 152,798           |
| SERVICE INSTALLATION (2%)                             | 9,665            | 12             | 9,653                        | 66,824            | 47,643            | 19,182                       | 28.7%            | 76,490            |
| NETWORK OPERATIONS (49%)                              | 185,382          | (512)          | 185,894                      | 1,283,606         | 596,107           | 687,499                      | 53.6%            | 1,468,988         |
| BROADBAND SERVICES (1%)                               | 2,228            | 37             | 2,191                        | 15,465            | 10,321            | 5,145                        | 33.3%            | 17,693            |
| NETWORK ENGINEERING (5%)                              | 2,928            | 0              | 2,928                        | 21,008            | 11,986            | 9,022                        | 42.9%            | 23,936            |
| NETWORK SERVICE ASSURANCE (49%)                       | 94,439           | 30             | 94,410                       | 658,074           | 467,599           | 190,474                      | 28.9%            | 752,513           |
| <b>CLICK! POWER APPLICATIONS TOTAL</b>                | <b>340,321</b>   | <b>(429)</b>   | <b>340,750</b>               | <b>2,358,115</b>  | <b>1,321,412</b>  | <b>1,036,703</b>             | <b>44.0%</b>     | <b>2,698,435</b>  |

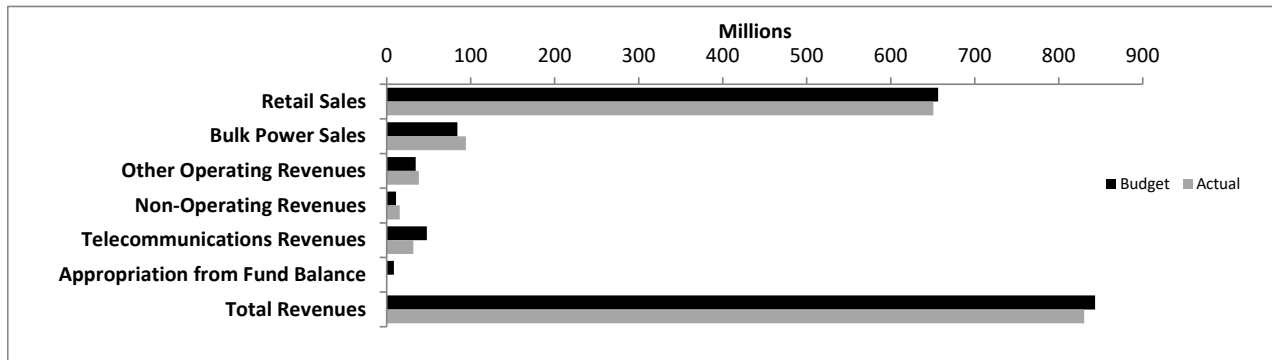


**TACOMA POWER**  
**2019/2020 BIENNIUM BUDGET PERFORMANCE REPORT**  
**September 30, 2020**

|  | CURRENT QUARTER       |                      |                              | BIENNIUM TO DATE      |                       |                              |                  | BIENNIUM              |
|--|-----------------------|----------------------|------------------------------|-----------------------|-----------------------|------------------------------|------------------|-----------------------|
|  | BUDGET                | ACTUAL               | FAVORABLE /<br>(UNFAVORABLE) | BUDGET                | ACTUAL                | FAVORABLE /<br>(UNFAVORABLE) | %<br>Fav/(Unfav) | BUDGET                |
| <b>UTILITY TECHNOLOGY SERVICES (UTS)</b> |                       |                      |                              |                       |                       |                              |                  |                       |
| UTS ADMINISTRATION                       | \$ 662,655            | \$ 510,462           | \$ 152,192                   | \$ 4,628,071          | \$ 4,154,741          | \$ 473,331                   | 10.2%            | \$ 5,290,726          |
| UTS DESKTOP SUPPORT                      | 199,703               | 201,992              | (2,288)                      | 1,438,721             | 1,435,334             | 3,387                        | 0.2%             | 1,638,424             |
| UTS OPERATIONAL APPLICATION USER SUPPORT | 480,725               | 495,903              | (15,178)                     | 3,208,031             | 3,298,898             | (90,867)                     | (2.8%)           | 3,688,755             |
| UTS OPERATIONAL INFORMATION SYSTEMS      | 481,728               | 393,247              | 88,482                       | 3,356,358             | 3,421,662             | (65,303)                     | (1.9%)           | 3,838,087             |
| UTS CYBERSECURITY SYSTEMS                | 438,880               | 443,784              | (4,904)                      | 3,251,939             | 3,327,759             | (75,820)                     | (2.3%)           | 3,690,819             |
| UTS ENERGY MANAGEMENT SYSTEMS            | 148,401               | 95,965               | 52,437                       | 1,050,444             | 766,141               | 284,303                      | 27.1%            | 1,198,845             |
| UTS NETWORKING, TELECOM & TRANSPORT SVCS | 746,771               | 533,832              | 212,939                      | 4,810,378             | 4,292,463             | 517,914                      | 10.8%            | 5,557,149             |
| UTS NETWORK & COMM SYSTEM ENGINEERING    | 527,673               | 314,260              | 213,414                      | 3,648,889             | 2,976,864             | 672,025                      | 18.4%            | 4,176,563             |
| UTS PROJECT MANAGEMENT OFFICE            | 293,489               | 208,054              | 85,436                       | 2,197,232             | 1,705,092             | 492,140                      | 22.4%            | 2,490,721             |
| UTS SERVICE MANAGEMENT OFFICE            | 388,399               | 308,879              | 79,520                       | 2,631,830             | 2,381,908             | 249,922                      | 9.5%             | 3,020,229             |
| UTS AMI PROGRAM OFFICE                   | 211,934               | (142,447)            | 354,381                      | 1,458,630             | 1,434,755             | 23,875                       | 1.6%             | 1,670,564             |
| <b>UTILITY TECHNOLOGY SERVICES TOTAL</b> | <b>4,580,359</b>      | <b>3,363,929</b>     | <b>1,216,430</b>             | <b>31,680,523</b>     | <b>29,195,618</b>     | <b>2,484,906</b>             | <b>7.8%</b>      | <b>36,260,883</b>     |
| <b>OPERATION &amp; MAINTENANCE TOTAL</b> | <b>\$ 99,693,305</b>  | <b>\$ 95,076,409</b> | <b>\$ 4,616,897</b>          | <b>\$ 708,105,468</b> | <b>\$ 722,602,867</b> | <b>\$ (14,497,399)</b>       | <b>(2.0%)</b>    | <b>\$ 810,036,165</b> |
| DEBT SERVICE                             | 7,762,190             | 6,869,549            | 892,641                      | 51,360,605            | 51,233,594            | 127,011                      | 0.2%             | 59,122,802            |
| (2) CAPITAL OUTLAY - OPERATING FUND      | 11,209,000            | (9,091,278)          | 20,300,278                   | 78,463,000            | 42,179,247            | 36,283,753                   | 46.2%            | 89,672,000            |
| <b>TOTAL CURRENT FUND EXPENDITURES</b>   | <b>\$ 118,664,495</b> | <b>\$ 92,854,679</b> | <b>\$ 25,809,816</b>         | <b>\$ 837,929,073</b> | <b>\$ 816,015,707</b> | <b>\$ 21,913,366</b>         | <b>2.6%</b>      | <b>\$ 958,830,967</b> |

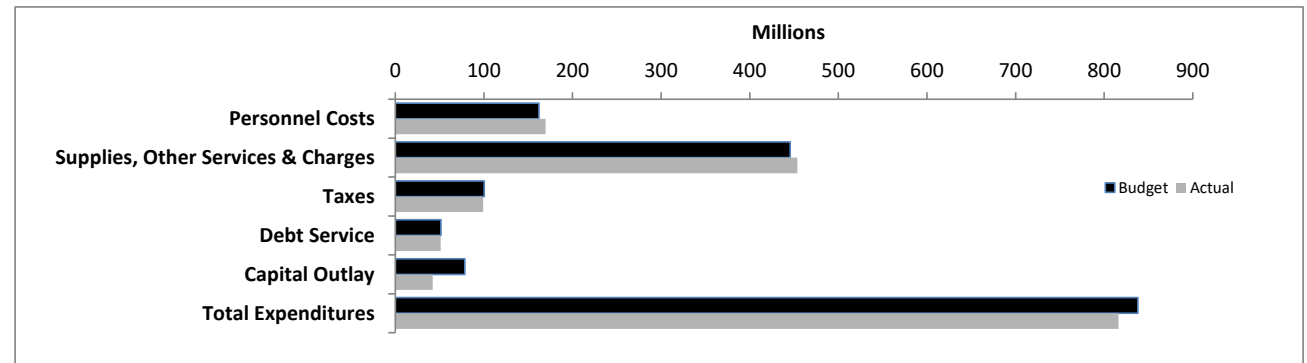
\* 51% of these T & D cost centers are included in Click!'s Commercial Network section.  
(1) Represents a budget reduction for the vacancies that occur during the course of the biennium.  
(2) Reflects a timing difference between capital outlay expenditures and reimbursements.

# Tacoma Power Revenues



|                                 | 1/19 - 9/20<br>Budget | 1/19 - 9/20<br>Actual | Actual vs<br>Budget To Date | Biennial<br>Budget   | Actual vs<br>Biennial Budget |
|---------------------------------|-----------------------|-----------------------|-----------------------------|----------------------|------------------------------|
| Retail Sales                    | \$656,567,960         | \$650,636,856         | 99%                         | \$746,470,692        | 87%                          |
| Bulk Power Sales                | 84,145,061            | 94,377,968            | 112%                        | 95,840,208           | 98%                          |
| Other Operating Revenues        | 34,640,506            | 38,240,146            | 110%                        | 39,743,995           | 96%                          |
| Non-Operating Revenues          | 11,242,287            | 15,519,953            | 138%                        | 12,864,759           | 121%                         |
| Telecommunications Revenues     | 47,915,870            | 31,700,188            | 66%                         | 54,732,255           | 58%                          |
| Appropriation from Fund Balance | 8,728,668             | -                     | 0%                          | 9,179,057            | 0%                           |
| <b>Total Revenues</b>           | <b>\$843,240,351</b>  | <b>\$830,475,110</b>  | <b>98%</b>                  | <b>\$958,830,967</b> | <b>87%</b>                   |

# Tacoma Power Expenditures



|                                    | 1/19 - 9/20<br>Budget | 1/19 - 9/20<br>Actual | Actual vs<br>Budget To Date | Biennial<br>Budget   | Actual vs<br>Biennial Budget |
|------------------------------------|-----------------------|-----------------------|-----------------------------|----------------------|------------------------------|
| Personnel Costs                    | \$162,097,354         | \$169,732,672         | 105%                        | \$185,415,658        | 92%                          |
| Supplies, Other Services & Charges | 445,536,211           | 453,717,045           | 102%                        | 510,242,691          | 89%                          |
| Taxes                              | 100,471,903           | 99,153,149            | 99%                         | 114,377,816          | 87%                          |
| Debt Service                       | 51,360,605            | 51,233,594            | 100%                        | 59,122,802           | 87%                          |
| Capital Outlay                     | 78,463,000            | 42,179,247            | 54%                         | 89,672,000           | 47%                          |
| <b>Total Expenditures</b>          | <b>\$837,929,073</b>  | <b>\$816,015,707</b>  | <b>97%</b>                  | <b>\$958,830,967</b> | <b>85%</b>                   |

87.5% of Biennial Budget Completed



**TACOMA WATER**  
**2019/2020 BIENNIUM BUDGET PERFORMANCE REPORT**  
**September 30, 2020**

|   | CURRENT QUARTER      |                      |                              | BIENNIUM TO DATE      |                       |                              |                  | BIENNIUM              |
|---|----------------------|----------------------|------------------------------|-----------------------|-----------------------|------------------------------|------------------|-----------------------|
|   | BUDGET               | ACTUAL               | FAVORABLE /<br>(UNFAVORABLE) | BUDGET                | ACTUAL                | FAVORABLE /<br>(UNFAVORABLE) | %<br>Fav/(Unfav) | BUDGET                |
| <b>REVENUE LESS EXPENDITURES</b>            | <b>\$ 7,353,062</b>  | <b>\$ 4,524,630</b>  | <b>\$ (2,828,432)</b>        | <b>\$ (2,535,115)</b> | <b>\$ 11,988,102</b>  | <b>\$ 14,523,217</b>         |                  |                       |
| <b>OPERATING REVENUES - WATER SALES</b>     |                      |                      |                              |                       |                       |                              |                  |                       |
| RESIDENTIAL                                 | \$ 17,801,367        | \$ 19,126,369        | \$ 1,325,002                 | \$ 101,696,721        | \$ 106,812,191        | \$ 5,115,470                 | 5.0%             | \$ 116,422,335        |
| COMMERCIAL                                  | 3,350,378            | 2,572,118            | (778,260)                    | 19,502,421            | 19,259,721            | (242,700)                    | (1.2%)           | 22,192,237            |
| LARGE VOLUME                                | 744,231              | 1,430,060            | 685,829                      | 3,785,195             | 4,835,849             | 1,050,654                    | 27.8%            | 4,286,723             |
| PULP MILL                                   | 1,872,761            | 1,690,942            | (181,819)                    | 12,032,093            | 12,143,355            | 111,262                      | 0.9%             | 13,808,205            |
| PRIVATE FIRE                                | 780,698              | 1,001,743            | 221,045                      | 5,286,775             | 6,305,177             | 1,018,402                    | 19.3%            | 6,055,959             |
| PARKS & IRRIGATION                          | 1,766,933            | 1,867,543            | 100,610                      | 5,788,375             | 6,028,615             | 240,240                      | 4.2%             | 6,550,742             |
| WHOLESALE                                   | 1,082,853            | 876,482              | (206,371)                    | 4,751,687             | 4,539,805             | (211,882)                    | (4.5%)           | 5,418,301             |
| ACCRUED UNBILLED REVENUE                    | -                    | -                    | -                            | -                     | (111,782)             | (111,782)                    | 100.0%           | -                     |
| TOTAL WATER SALES                           | 27,399,221           | 28,565,257           | 1,166,036                    | 152,843,267           | 159,812,931           | 6,969,664                    | 4.6%             | 174,734,502           |
| <b>OTHER OPERATING REVENUES</b>             |                      |                      |                              |                       |                       |                              |                  |                       |
| CASCADE WATER ALLIANCE                      | 621,585              | 621,585              | 1                            | 4,414,957             | 4,414,959             | 3                            | 0.0%             | 5,036,541             |
| OTHER OPERATING REVENUE                     | 214,000              | 164,254              | (49,746)                     | 2,151,551             | 2,189,111             | 37,560                       | 1.7%             | 2,365,551             |
| OTHER SURCHARGE                             | 73,750               | 92,354               | 18,604                       | 516,250               | 617,239               | 100,989                      | 19.6%            | 590,000               |
| TOTAL OTHER OPERATING REVENUES              | 909,335              | 878,193              | (31,141)                     | 7,082,758             | 7,221,309             | 138,552                      | 2.0%             | 7,992,092             |
| <b>TOTAL OPERATING REVENUES</b>             | <b>28,308,556</b>    | <b>29,443,450</b>    | <b>1,134,895</b>             | <b>159,926,025</b>    | <b>167,034,240</b>    | <b>7,108,216</b>             | <b>4.4%</b>      | <b>182,726,594</b>    |
| <b>NON-OPERATING REVENUES</b>               |                      |                      |                              |                       |                       |                              |                  |                       |
| INTEREST                                    | 81,250               | 352,193              | 270,943                      | 518,750               | 3,130,990             | 2,612,240                    | 503.6%           | 600,000               |
| BABS INTEREST FEDERAL SUDSIDY               | 692,578              | 701,248              | 8,670                        | 4,848,046             | 4,893,132             | 45,086                       | 0.9%             | 5,540,624             |
| OTHER NON-OPERATING REVENUE                 | 57,889               | 235,953              | 178,064                      | 407,495               | 562,033               | 154,538                      | 37.9%            | 465,384               |
| TOTAL NON-OPERATING REVENUES                | 831,717              | 1,289,394            | 457,677                      | 5,774,291             | 8,586,155             | 2,811,864                    | 48.7%            | 6,606,008             |
| <b>TOTAL REVENUES</b>                       | <b>29,140,272</b>    | <b>30,732,844</b>    | <b>1,592,572</b>             | <b>165,700,316</b>    | <b>175,620,395</b>    | <b>9,920,079</b>             | <b>6.0%</b>      | <b>189,332,602</b>    |
| <b>OTHER AVAILABLE FUNDS</b>                |                      |                      |                              |                       |                       |                              |                  |                       |
| CAPITAL RESERVE FUND - TRANSFER             | 4,989,012            | 2,872,458            | (2,116,553)                  | 17,013,883            | 9,396,279             | (7,617,604)                  | (44.8%)          | 22,002,895            |
| APPROPRIATION FROM FUND BALANCE             | 2,564,925            | -                    | (2,564,925)                  | 14,391,119            | -                     | (14,391,119)                 | -                | 16,956,044            |
| <b>TOTAL REVENUES &amp; AVAILABLE FUNDS</b> | <b>\$ 36,694,209</b> | <b>\$ 33,605,303</b> | <b>\$ (3,088,906)</b>        | <b>\$ 197,105,318</b> | <b>\$ 185,016,674</b> | <b>\$ (12,088,644)</b>       | <b>(6.1%)</b>    | <b>\$ 228,291,541</b> |



**TACOMA WATER**  
**2019/2020 BIENNIUM BUDGET PERFORMANCE REPORT**  
**September 30, 2020**

|  | CURRENT QUARTER  |                  |                              | BIENNIUM TO DATE  |                   |                              |                  | BIENNIUM          |
|--|------------------|------------------|------------------------------|-------------------|-------------------|------------------------------|------------------|-------------------|
|  | BUDGET           | ACTUAL           | FAVORABLE /<br>(UNFAVORABLE) | BUDGET            | ACTUAL            | FAVORABLE /<br>(UNFAVORABLE) | %<br>Fav/(Unfav) | BUDGET            |
| <b><u>OPERATING EXPENDITURES</u></b>   |                  |                  |                              |                   |                   |                              |                  |                   |
| <b><u>ADMINISTRATION</u></b>           |                  |                  |                              |                   |                   |                              |                  |                   |
| PERSONNEL COSTS                        | \$ 106,968       | \$ 121,349       | \$ (14,380)                  | \$ 733,421        | \$ 880,329        | \$ (146,908)                 | (20.0%)          | \$ 840,389        |
| SUPPLIES, OTHER SERVICES & CHARGES     | 113,035          | 265,940          | (152,905)                    | 820,212           | 345,799           | 474,413                      | 57.8%            | 933,247           |
| RWSS CRO EXPENSES                      | 1,506,687        | 1,491,072        | 15,615                       | 10,537,556        | 9,678,232         | 859,324                      | 8.2%             | 12,044,243        |
| ASSESSMENTS                            | 3,000,175        | 2,580,252        | 419,923                      | 20,762,924        | 19,653,060        | 1,109,864                    | 5.3%             | 23,763,101        |
| GROSS EARNINGS TAX                     | 2,279,447        | 2,377,807        | (98,360)                     | 12,799,137        | 13,941,617        | (1,142,480)                  | (8.9%)           | 14,641,259        |
| OTHER TAXES                            | 1,538,983        | 1,583,092        | (44,109)                     | 8,939,275         | 9,260,611         | (321,336)                    | (3.6%)           | 10,225,543        |
| <b>ADMINISTRATION TOTAL</b>            | <b>8,545,295</b> | <b>8,419,511</b> | <b>125,784</b>               | <b>54,592,525</b> | <b>53,759,648</b> | <b>832,877</b>               | <b>1.5%</b>      | <b>62,447,782</b> |
| <b><u>DISTRIBUTION ENGINEERING</u></b> |                  |                  |                              |                   |                   |                              |                  |                   |
| PERSONNEL COSTS                        | 665,783          | 507,374          | 158,409                      | 4,536,520         | 3,962,266         | 574,254                      | 12.7%            | 5,202,303         |
| SUPPLIES, OTHER SERVICES & CHARGES     | 171,949          | 67,939           | 104,010                      | 1,101,692         | 709,611           | 392,081                      | 35.6%            | 1,273,641         |
| <b>DISTRIBUTION ENGINEERING TOTAL</b>  | <b>837,732</b>   | <b>575,313</b>   | <b>262,419</b>               | <b>5,638,212</b>  | <b>4,671,876</b>  | <b>966,336</b>               | <b>17.1%</b>     | <b>6,475,944</b>  |
| <b><u>DISTRIBUTION OPERATIONS</u></b>  |                  |                  |                              |                   |                   |                              |                  |                   |
| PERSONNEL COSTS                        | 2,717,213        | 2,084,188        | 633,025                      | 18,655,982        | 14,926,825        | 3,729,157                    | 20.0%            | 21,373,195        |
| SUPPLIES, OTHER SERVICES & CHARGES     | 605,734          | 622,754          | (17,020)                     | 4,296,788         | 4,858,054         | (561,266)                    | (13.1%)          | 4,902,522         |
| WATER WAREHOUSE                        | 129,754          | 108,939          | 20,815                       | 930,494           | 632,952           | 297,542                      | 32.0%            | 1,060,248         |
| DISTRIBUTED WAREHOUSE COSTS            | (129,754)        | (108,939)        | (20,814)                     | (930,494)         | (632,952)         | (297,542)                    | (32.0%)          | (1,060,248)       |
| <b>DISTRIBUTION OPERATIONS TOTAL</b>   | <b>3,322,947</b> | <b>2,706,943</b> | <b>616,004</b>               | <b>22,952,770</b> | <b>19,784,879</b> | <b>3,167,891</b>             | <b>13.8%</b>     | <b>26,275,717</b> |
| <b><u>WATER QUALITY</u></b>            |                  |                  |                              |                   |                   |                              |                  |                   |
| PERSONNEL COSTS                        | 1,296,711        | 1,015,236        | 281,475                      | 8,878,840         | 7,557,438         | 1,321,402                    | 14.9%            | 10,175,552        |
| SUPPLIES, OTHER SERVICES & CHARGES     | 673,710          | 544,418          | 129,291                      | 4,681,172         | 3,948,902         | 732,270                      | 15.6%            | 5,354,881         |
| <b>WATER QUALITY TOTAL</b>             | <b>1,970,421</b> | <b>1,559,655</b> | <b>410,766</b>               | <b>13,560,012</b> | <b>11,506,340</b> | <b>2,053,672</b>             | <b>15.1%</b>     | <b>15,530,433</b> |
| <b><u>WATER SUPPLY</u></b>             |                  |                  |                              |                   |                   |                              |                  |                   |
| PERSONNEL COSTS                        | 1,752,042        | 1,422,731        | 329,311                      | 11,876,923        | 10,116,046        | 1,760,877                    | 14.8%            | 13,628,965        |
| SUPPLIES, OTHER SERVICES & CHARGES     | 673,983          | 565,591          | 108,392                      | 5,042,878         | 4,091,777         | 951,102                      | 18.9%            | 5,716,861         |
| <b>WATER SUPPLY TOTAL</b>              | <b>2,426,025</b> | <b>1,988,322</b> | <b>437,703</b>               | <b>16,919,802</b> | <b>14,207,823</b> | <b>2,711,979</b>             | <b>16.0%</b>     | <b>19,345,826</b> |

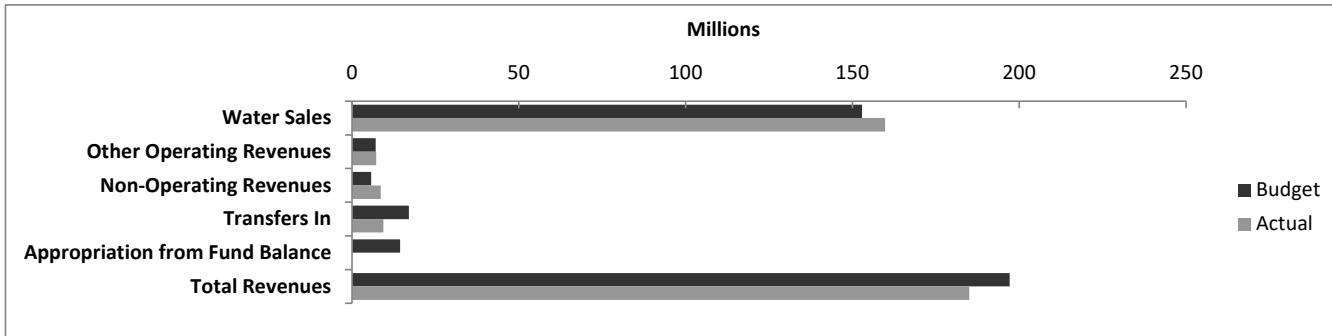


**TACOMA WATER**  
**2019/2020 BIENNIUM BUDGET PERFORMANCE REPORT**  
**September 30, 2020**

|  | CURRENT QUARTER      |                      |                              | BIENNIUM TO DATE      |                       |                              |                  | BIENNIUM              |
|--|----------------------|----------------------|------------------------------|-----------------------|-----------------------|------------------------------|------------------|-----------------------|
|  | BUDGET               | ACTUAL               | FAVORABLE /<br>(UNFAVORABLE) | BUDGET                | ACTUAL                | FAVORABLE /<br>(UNFAVORABLE) | %<br>Fav/(Unfav) | BUDGET                |
| <b><u>ASSET &amp; INFORMATION MANAGEMENT</u></b> |                      |                      |                              |                       |                       |                              |                  |                       |
| PERSONNEL COSTS                                  | \$ 756,203           | \$ 593,953           | \$ 162,249                   | \$ 5,248,856          | \$ 4,284,238          | \$ 964,617                   | 18.4%            | \$ 6,005,058          |
| SUPPLIES, OTHER SERVICES & CHARGES               | 206,768              | 262,448              | (55,680)                     | 2,052,734             | 1,133,724             | 919,010                      | 44.8%            | 2,259,502             |
| <b>ASSET &amp; INFORMATION MANAGEMENT</b>        | <b>962,970</b>       | <b>856,401</b>       | <b>106,569</b>               | <b>7,301,590</b>      | <b>5,417,963</b>      | <b>1,883,627</b>             | <b>25.8%</b>     | <b>8,264,560</b>      |
| <b><u>FINANCE &amp; ANALYTICS</u></b>            |                      |                      |                              |                       |                       |                              |                  |                       |
| PERSONNEL COSTS                                  | 506,438              | 446,019              | 60,419                       | 3,228,704             | 2,789,523             | 439,182                      | 13.6%            | 3,735,143             |
| SUPPLIES, OTHER SERVICES & CHARGES               | 115,114              | 54,250               | 60,864                       | 783,846               | 288,613               | 495,233                      | 63.2%            | 898,961               |
| <b>FINANCE &amp; ANALYTICS TOTAL</b>             | <b>621,553</b>       | <b>500,269</b>       | <b>121,283</b>               | <b>4,012,551</b>      | <b>3,078,136</b>      | <b>934,415</b>               | <b>23.3%</b>     | <b>4,634,104</b>      |
| (1) VACANCY FACTOR                               | (376,360)            | -                    | (376,360)                    | (2,634,520)           | -                     | (2,634,520)                  | (100.0%)         | (3,010,880)           |
| <b>OPERATION &amp; MAINTENANCE TOTAL</b>         | <b>\$ 18,310,583</b> | <b>\$ 16,606,414</b> | <b>\$ 1,704,169</b>          | <b>\$ 122,342,942</b> | <b>\$ 112,426,665</b> | <b>\$ 9,916,277</b>          | <b>8.1%</b>      | <b>\$ 139,963,486</b> |
| DEBT SERVICE                                     | 6,641,618            | 7,583,459            | (941,841)                    | 46,574,868            | 45,660,877            | 913,991                      | 2.0%             | 53,216,486            |
| CAPITAL OUTLAY - OPERATING FUND                  | 4,388,946            | 4,890,799            | (501,853)                    | 30,722,623            | 14,941,030            | 15,781,593                   | 51.4%            | 35,111,569            |
| <b>TOTAL OPERATING FUND EXPENDITURES</b>         | <b>\$ 29,341,147</b> | <b>\$ 29,080,673</b> | <b>\$ 260,475</b>            | <b>\$ 199,640,433</b> | <b>\$ 173,028,572</b> | <b>\$ 26,611,861</b>         | <b>13.3%</b>     | <b>\$ 228,291,541</b> |

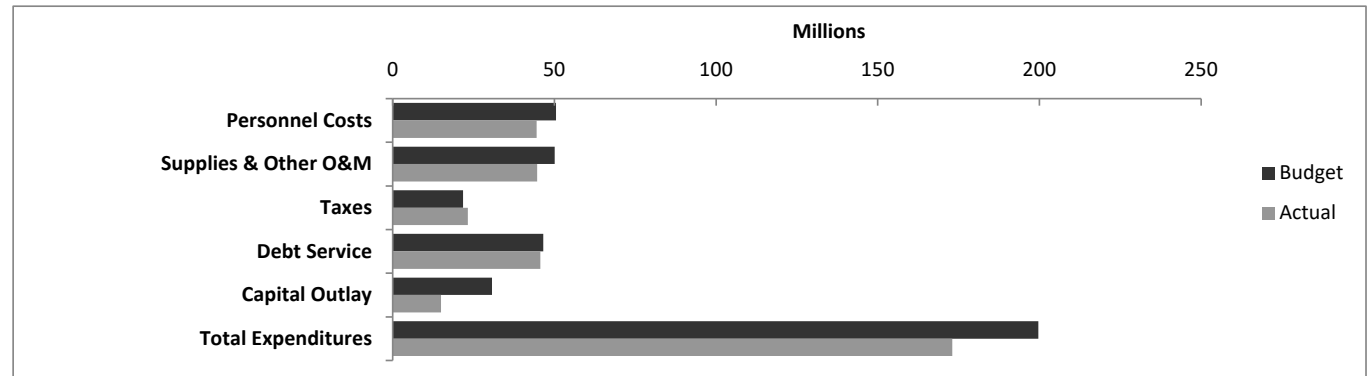
(1) Represents a budget reduction for the vacancies that occur during the course of the bienium.

# Tacoma Water Revenues



|                                 | 1/19 - 9/20<br>Budget | 1/19 - 9/20<br>Actual | Actual vs<br>Budget To Date | Biennial<br>Budget   | Actual vs<br>Biennial Budget |
|---------------------------------|-----------------------|-----------------------|-----------------------------|----------------------|------------------------------|
| Water Sales                     | \$152,843,267         | \$159,812,931         | 105%                        | \$174,734,502        | 91%                          |
| Other Operating Revenues        | 7,082,758             | 7,221,309             | 102%                        | 7,992,092            | 90%                          |
| Non-Operating Revenues          | 5,774,291             | 8,586,155             | 149%                        | 6,606,008            | 130%                         |
| Transfers In                    | 17,013,883            | 9,396,279             | 55%                         | 22,002,895           | 43%                          |
| Appropriation from Fund Balance | 14,391,119            | 0                     | 0%                          | 16,956,044           | 0%                           |
| <b>Total Revenues</b>           | <b>\$197,105,318</b>  | <b>\$185,016,674</b>  | <b>94%</b>                  | <b>\$228,291,541</b> | <b>81%</b>                   |

# Tacoma Water Expenditures



|                           | 1/19 - 9/20<br>Budget | 1/19 - 9/20<br>Actual | Actual vs<br>Budget To Date | Biennial<br>Budget   | Actual vs<br>Biennial Budget |
|---------------------------|-----------------------|-----------------------|-----------------------------|----------------------|------------------------------|
| Personnel Costs           | \$50,524,727          | \$44,516,665          | 88%                         | \$57,949,725         | 77%                          |
| Supplies & Other O&M      | 50,079,803            | 44,707,772            | 89%                         | 57,146,959           | 78%                          |
| Taxes                     | 21,738,412            | 23,202,228            | 107%                        | 24,866,802           | 93%                          |
| Debt Service              | 46,574,868            | 45,660,877            | 98%                         | 53,216,486           | 86%                          |
| Capital Outlay            | 30,722,623            | 14,941,030            | 49%                         | 35,111,569           | 43%                          |
| <b>Total Expenditures</b> | <b>\$199,640,433</b>  | <b>\$173,028,572</b>  | <b>87%</b>                  | <b>\$228,291,541</b> | <b>76%</b>                   |

87.5% of Biennial Budget Completed



**TACOMA RAIL**  
**2019/2020 BIENNIUM BUDGET PERFORMANCE REPORT**  
**September 30, 2020**

|                                     | CURRENT QUARTER     |                     |                              | BIENNIUM TO DATE     |                      |                              |                  | BIENNIUM             |
|-------------------------------------|---------------------|---------------------|------------------------------|----------------------|----------------------|------------------------------|------------------|----------------------|
|                                     | BUDGET              | ACTUAL              | FAVORABLE /<br>(UNFAVORABLE) | BUDGET               | ACTUAL               | FAVORABLE /<br>(UNFAVORABLE) | %<br>Fav/(Unfav) | BUDGET               |
| <b>REVENUES LESS EXPENDITURES</b>   | <b>\$ (604,540)</b> | <b>\$ 894,864</b>   | <b>\$ 1,499,404</b>          | <b>\$ 608,333</b>    | <b>\$ 4,405,630</b>  | <b>\$ 3,797,296</b>          |                  |                      |
| <b>OPERATING REVENUES</b>           |                     |                     |                              |                      |                      |                              |                  |                      |
| SWITCHING REVENUES                  |                     |                     |                              |                      |                      |                              |                  |                      |
| LINE HAULS AND LOCAL DEMURRAGE FEES | \$ 8,093,694        | \$ 6,735,603        | \$ (1,358,091)               | \$ 53,914,109        | \$ 49,810,740        | \$ (4,103,369)               | (7.6%)           | \$ 61,656,705        |
|                                     | 287,500             | 478,570             | 191,070                      | 2,427,500            | 3,409,288            | 981,788                      | 40.4%            | 2,715,000            |
| <b>TOTAL SWITCHING REVENUES</b>     | <b>8,381,194</b>    | <b>7,214,173</b>    | <b>(1,167,021)</b>           | <b>56,341,609</b>    | <b>53,220,028</b>    | <b>(3,121,581)</b>           | <b>(5.5%)</b>    | <b>64,371,705</b>    |
| LOCOMOTIVE SERVICING                | 750,000             | 1,087,753           | 337,753                      | 6,600,000            | 7,927,260            | 1,327,260                    | 20.1%            | 7,350,000            |
| OTHER REVENUES                      | 87,250              | 72,573              | (14,677)                     | 610,750              | 466,539              | (144,211)                    | (23.6%)          | 698,000              |
| <b>TOTAL MISCELLANEOUS REVENUES</b> | <b>837,250</b>      | <b>1,160,326</b>    | <b>323,076</b>               | <b>7,210,750</b>     | <b>8,393,799</b>     | <b>1,183,049</b>             | <b>16.4%</b>     | <b>8,048,000</b>     |
| <b>TOTAL OPERATING REVENUES</b>     | <b>9,218,444</b>    | <b>8,374,499</b>    | <b>(843,945)</b>             | <b>63,552,359</b>    | <b>61,613,827</b>    | <b>(1,938,532)</b>           | <b>(3.1%)</b>    | <b>72,419,705</b>    |
| <b>NON-OPERATING REVENUES</b>       |                     |                     |                              |                      |                      |                              |                  |                      |
| RENT AND MISCELLANEOUS INCOME       | 285,000             | 135,064             | (149,936)                    | 1,935,000            | 1,811,485            | (123,515)                    | (6.4%)           | 2,220,000            |
| INTEREST                            | 28,750              | 53,521              | 24,771                       | 196,250              | 459,059              | 262,809                      | 133.9%           | 225,000              |
| <b>TOTAL NON-OPERATING REVENUES</b> | <b>313,750</b>      | <b>188,584</b>      | <b>(125,166)</b>             | <b>2,131,250</b>     | <b>2,270,543</b>     | <b>139,293</b>               | <b>6.5%</b>      | <b>2,445,000</b>     |
| <b>OTHER AVAILABLE FUNDS</b>        |                     |                     |                              |                      |                      |                              |                  |                      |
| APPROPRIATION FROM FUND BALANCE     | 119,112             | -                   | (119,112)                    | 382,189              | -                    | (382,189)                    | (100.0%)         | 501,301              |
| <b>TOTAL REVENUES</b>               | <b>\$ 9,651,306</b> | <b>\$ 8,563,083</b> | <b>\$ (1,088,223)</b>        | <b>\$ 66,065,798</b> | <b>\$ 63,884,370</b> | <b>\$ (2,181,427)</b>        | <b>(3.3%)</b>    | <b>\$ 75,366,006</b> |



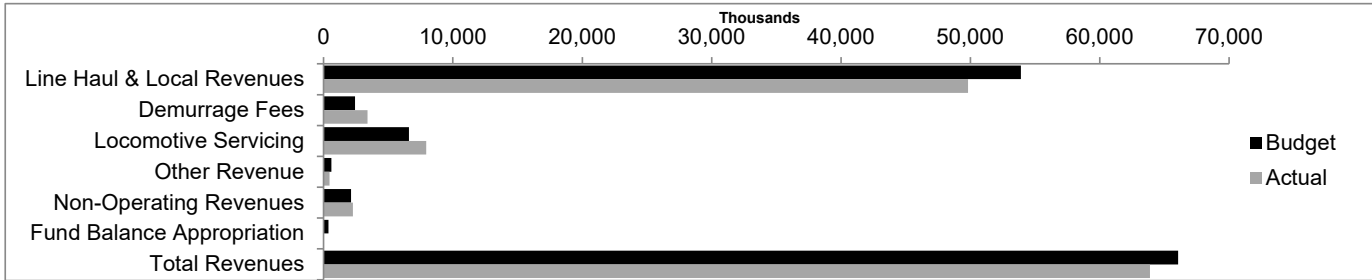


**TACOMA RAIL**  
**2019/2020 BIENNIUM BUDGET PERFORMANCE REPORT**  
**September 30, 2020**

|  | CURRENT QUARTER      |                     |                              | BIENNIUM TO DATE     |                      |                              |                  | BIENNIUM             |
|--|----------------------|---------------------|------------------------------|----------------------|----------------------|------------------------------|------------------|----------------------|
|  | BUDGET               | ACTUAL              | FAVORABLE /<br>(UNFAVORABLE) | BUDGET               | ACTUAL               | FAVORABLE /<br>(UNFAVORABLE) | %<br>Fav/(Unfav) | BUDGET               |
| <b>OPERATING EXPENDITURES</b>            |                      |                     |                              |                      |                      |                              |                  |                      |
| <b>ADMINISTRATION</b>                    |                      |                     |                              |                      |                      |                              |                  |                      |
| PERSONNEL COSTS                          | \$ 678,569           | \$ 688,701          | \$ (10,132)                  | \$ 4,742,837         | \$ 4,780,975         | \$ (38,138)                  | (0.8%)           | \$ 5,421,406         |
| SUPPLIES, OTHER SERVICES & CHARGES       | 433,834              | 422,646             | 11,189                       | 2,925,641            | 2,961,551            | (35,910)                     | (1.2%)           | 3,359,475            |
| ASSESSMENTS                              | 513,742              | 415,063             | 98,679                       | 3,535,063            | 3,291,699            | 243,364                      | 6.9%             | 4,048,806            |
| VOLUME INCENTIVE                         | 291,666              | -                   | 291,666                      | 1,374,993            | 208,332              | 1,166,661                    | 84.8%            | 1,500,000            |
| GROSS EARNINGS TAX                       | 754,626              | 685,006             | 69,620                       | 5,230,374            | 5,100,979            | 129,395                      | 2.5%             | 5,985,000            |
| OTHER TAXES                              | 130,374              | 134,082             | (3,708)                      | 900,948              | 887,600              | 13,348                       | 1.5%             | 1,031,314            |
| <b>ADMINISTRATION TOTAL</b>              | <b>2,802,811</b>     | <b>2,345,497</b>    | <b>457,314</b>               | <b>18,709,856</b>    | <b>17,231,136</b>    | <b>1,478,720</b>             | <b>7.9%</b>      | <b>21,346,001</b>    |
| <b>OPERATIONS</b>                        |                      |                     |                              |                      |                      |                              |                  |                      |
| PERSONNEL COSTS                          | 2,721,337            | 2,269,148           | 452,189                      | 18,786,909           | 17,516,401           | 1,270,508                    | 6.8%             | 21,508,246           |
| SUPPLIES, OTHER SERVICES & CHARGES       | 376,846              | 350,853             | 25,993                       | 2,617,171            | 2,525,623            | 91,547                       | 3.5%             | 2,994,017            |
| <b>OPERATIONS TOTAL</b>                  | <b>3,098,183</b>     | <b>2,620,001</b>    | <b>478,182</b>               | <b>21,404,080</b>    | <b>20,042,024</b>    | <b>1,362,056</b>             | <b>6.4%</b>      | <b>24,502,263</b>    |
| <b>MECHANICAL</b>                        |                      |                     |                              |                      |                      |                              |                  |                      |
| PERSONNEL COSTS                          | 608,795              | 578,362             | 30,433                       | 4,182,338            | 4,046,283            | 136,055                      | 3.3%             | 4,791,133            |
| SUPPLIES, OTHER SERVICES & CHARGES       | 391,065              | 360,682             | 30,383                       | 2,737,353            | 2,365,394            | 371,959                      | 13.6%            | 3,128,434            |
| FUEL                                     | 646,250              | 825,029             | (178,779)                    | 4,523,750            | 6,244,767            | (1,721,017)                  | (38.0%)          | 5,170,000            |
| <b>MECHANICAL TOTAL</b>                  | <b>1,646,110</b>     | <b>1,764,073</b>    | <b>(117,963)</b>             | <b>11,443,442</b>    | <b>12,656,444</b>    | <b>(1,213,002)</b>           | <b>(10.6%)</b>   | <b>13,089,567</b>    |
| <b>CONSTRUCTION</b>                      |                      |                     |                              |                      |                      |                              |                  |                      |
| PERSONNEL COSTS                          | 287,595              | 233,263             | 54,332                       | 1,975,926            | 1,815,091            | 160,835                      | 8.1%             | 2,263,520            |
| SUPPLIES, OTHER SERVICES & CHARGES       | 354,072              | 291,853             | 62,219                       | 2,470,096            | 2,349,684            | 120,412                      | 4.9%             | 2,824,168            |
| <b>CONSTRUCTION TOTAL</b>                | <b>641,667</b>       | <b>525,116</b>      | <b>116,550</b>               | <b>4,446,022</b>     | <b>4,164,775</b>     | <b>281,247</b>               | <b>6.3%</b>      | <b>5,087,688</b>     |
| <b>OPERATION &amp; MAINTENANCE TOTAL</b> | <b>\$ 8,188,770</b>  | <b>\$ 7,254,687</b> | <b>\$ 934,083</b>            | <b>\$ 56,003,399</b> | <b>\$ 54,094,379</b> | <b>\$ 1,909,020</b>          | <b>3.4%</b>      | <b>\$ 64,025,520</b> |
| LONG-TERM DEBT                           | 308,596              | 308,600             | (4)                          | 1,512,536            | 1,512,539            | (3)                          | (0.0%)           | 1,640,486            |
| CAPITAL OUTLAY - OPERATING FUND          | 1,758,480            | 104,932             | 1,653,548                    | 7,941,529            | 3,871,822            | 4,069,707                    | 51.2%            | 9,700,000            |
| <b>TOTAL OPERATING FUND EXPENDITURES</b> | <b>\$ 10,255,846</b> | <b>\$ 7,668,220</b> | <b>\$ 2,587,627</b>          | <b>\$ 65,457,464</b> | <b>\$ 59,478,741</b> | <b>\$ 5,978,724</b>          | <b>9.1%</b>      | <b>\$ 75,366,006</b> |

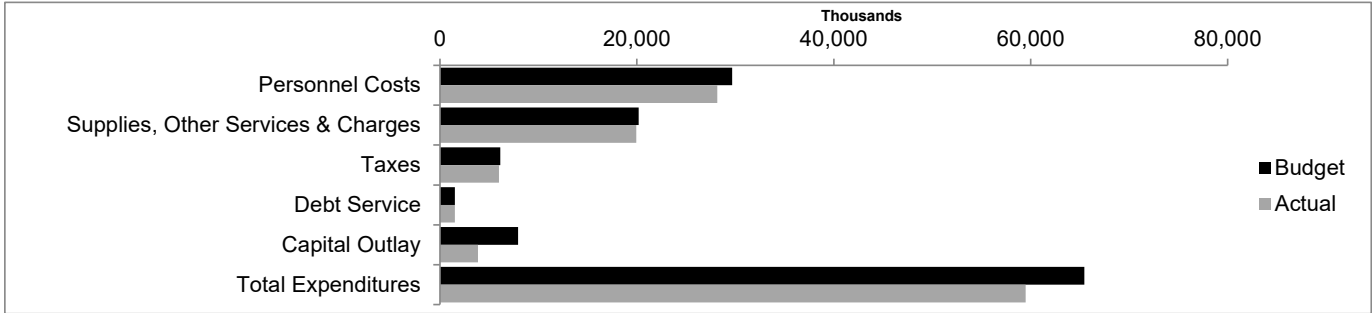
The Biennium Budget reflects increases to revenues and expenses approved in the mid-biennium budget adjustment.

# Tacoma Rail Revenues



|                            | 1/19 - 9/20 Budget  | 1/19 - 9/20 Actual  | Actual vs Budget To Date | Biennial Budget     | Actual vs Biennial Budget |
|----------------------------|---------------------|---------------------|--------------------------|---------------------|---------------------------|
| Line Haul & Local Revenues | \$53,914,109        | \$49,810,740        | 92%                      | \$61,656,705        | 81%                       |
| Demurrage Fees             | 2,427,500           | 3,409,288           | 140%                     | 2,715,000           | 126%                      |
| Locomotive Servicing       | 6,600,000           | 7,927,260           | 120%                     | 7,350,000           | 108%                      |
| Other Revenue              | 610,750             | 466,539             | 76%                      | 698,000             | 67%                       |
| Non-Operating Revenues     | 2,131,250           | 2,270,543           | 107%                     | 2,445,000           | 93%                       |
| Fund Balance Appropriation | 382,189             | -                   | 0%                       | 501,301             | 0%                        |
| <b>Total Revenues</b>      | <b>\$66,065,798</b> | <b>\$63,884,370</b> | <b>97%</b>               | <b>\$75,366,006</b> | <b>85%</b>                |

# Tacoma Rail Expenditures



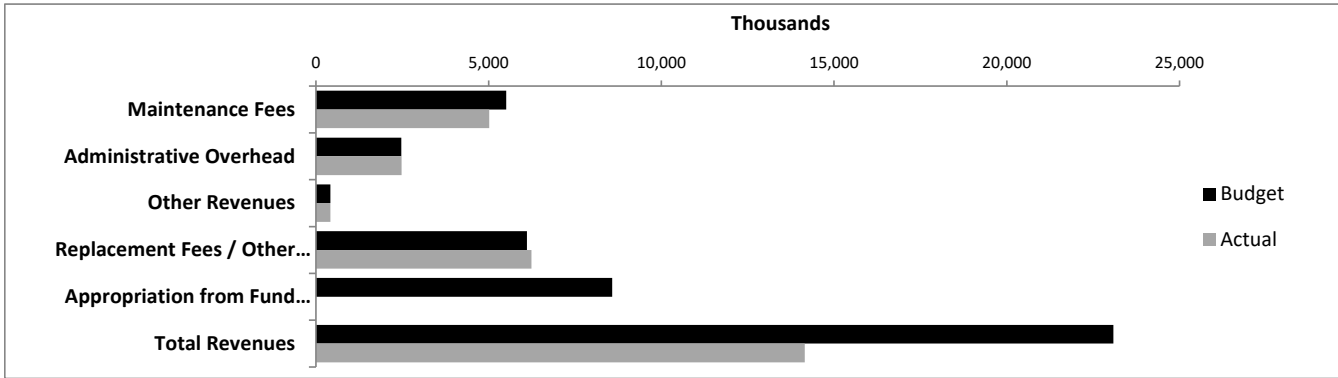
|                                    | 1/19 - 9/20 Budget  | 1/19 - 9/20 Actual  | Actual vs Budget To Date | Biennial Budget     | Actual vs Biennial Budget |
|------------------------------------|---------------------|---------------------|--------------------------|---------------------|---------------------------|
| Personnel Costs                    | \$29,688,010        | \$28,158,750        | 95%                      | \$33,984,306        | 83%                       |
| Supplies, Other Services & Charges | 20,184,067          | 19,947,050          | 99%                      | 23,024,900          | 87%                       |
| Taxes                              | 6,131,322           | 5,988,579           | 98%                      | 7,016,314           | 85%                       |
| Debt Service                       | 1,512,536           | 1,512,539           | 100%                     | 1,640,486           | 92%                       |
| Capital Outlay                     | 7,941,529           | 3,871,822           | 49%                      | 9,700,000           | 40%                       |
| <b>Total Expenditures</b>          | <b>\$65,457,464</b> | <b>\$59,478,741</b> | <b>91%</b>               | <b>\$75,366,006</b> | <b>79%</b>                |

87.5% of Biennial Budget Completed

**TPU FLEET SERVICES FUND**  
**2019/2020 BIENNIUM BUDGET PERFORMANCE REPORT**  
**September 30, 2020**

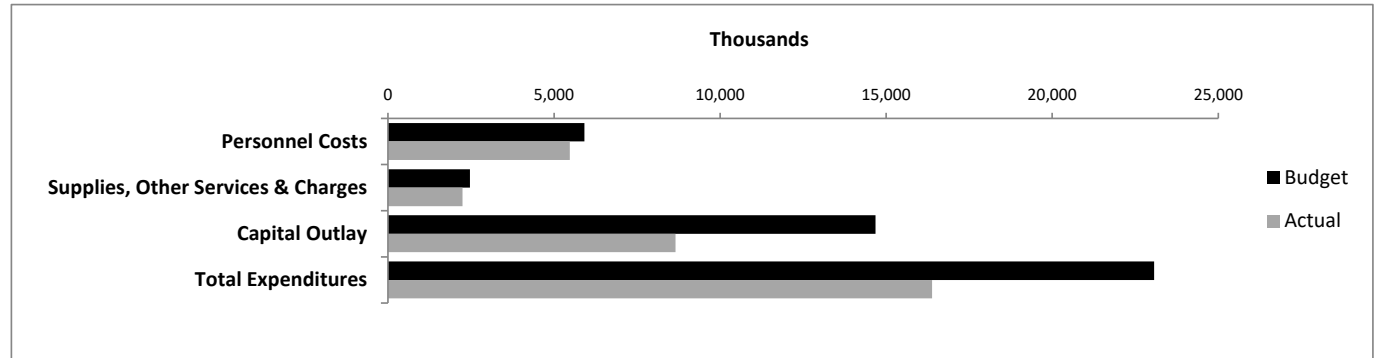
|   | CURRENT QUARTER |                |                             | BIENNIUM TO DATE |                |                             |                  | BIENNIUM      |
|---|-----------------|----------------|-----------------------------|------------------|----------------|-----------------------------|------------------|---------------|
|   | BUDGET          | ACTUAL         | FAVORABLE/<br>(UNFAVORABLE) | BUDGET           | ACTUAL         | FAVORABLE/<br>(UNFAVORABLE) | %<br>Fav/(Unfav) | BUDGET        |
| <b>REVENUES LESS EXPENDITURES</b>         | \$ (14,271)     | \$ (1,522,802) | \$ (1,508,531)              | \$ 14,271        | \$ (2,233,295) | \$ (2,247,566)              |                  |               |
| <b>OPERATING REVENUES</b>                 |                 |                |                             |                  |                |                             |                  |               |
| MAINTENANCE REVENUE                       | \$ 787,094      | \$ 668,570     | \$ (118,524)                | \$ 5,509,657     | \$ 5,017,170   | \$ (492,487)                | (8.9%)           | \$ 6,296,751  |
| ADMINISTRATIVE OVERHEAD                   | 353,376         | 351,716        | (1,660)                     | 2,473,631        | 2,475,328      | 1,697                       | 0.1%             | 2,827,007     |
| FUEL AND FUEL LOADING                     | 21,875          | 12,251         | (9,624)                     | 153,125          | 99,876         | (53,249)                    | (34.8%)          | 175,000       |
| POOL CAR RENTAL                           | 31,250          | 6,195          | (25,055)                    | 218,750          | 178,565        | (40,185)                    | (18.4%)          | 250,000       |
| <b>TOTAL OPERATING REVENUES</b>           | 1,193,595       | 1,038,733      | (154,862)                   | 8,355,163        | 7,770,939      | (584,224)                   | (7.0%)           | 9,548,758     |
| <b>OTHER REVENUES</b>                     |                 |                |                             |                  |                |                             |                  |               |
| INTEREST INCOME                           | 5,000           | 12,910         | 7,910                       | 45,000           | 138,777        | 93,777                      | 208.4%           | 50,000        |
| <b>TOTAL REVENUES</b>                     | 1,198,595       | 1,051,643      | (146,952)                   | 8,400,163        | 7,909,716      | (490,448)                   | (5.8%)           | 9,598,758     |
| <b>CAPITAL REVENUES</b>                   |                 |                |                             |                  |                |                             |                  |               |
| CAPITAL REPLACEMENT FEES                  | 872,479         | 887,831        | 15,352                      | 6,107,351        | 6,366,188      | 258,837                     | 4.2%             | 6,979,830     |
| OTHER CAPITAL REVENUES                    | -               | (162,187)      | (162,187)                   | -                | (126,564)      | (126,564)                   | 100.0%           | -             |
| <b>OTHER AVAILABLE FUNDS</b>              |                 |                |                             |                  |                |                             |                  |               |
| APPROPRIATION FROM CASH                   | 1,225,084       | -              | (1,225,084)                 | 8,575,586        | -              | (8,575,586)                 | (100.0%)         | 9,800,670     |
| <b>TOTAL REVENUES AND AVAILABLE FUNDS</b> | \$ 3,296,157    | \$ 1,777,286   | \$ (1,518,871)              | \$ 23,083,101    | \$ 14,149,340  | \$ (8,933,761)              | (38.7%)          | \$ 26,379,258 |
| <b>OPERATING EXPENDITURES</b>             |                 |                |                             |                  |                |                             |                  |               |
| <b>REPAIRS AND SERVICING</b>              |                 |                |                             |                  |                |                             |                  |               |
| PERSONNEL COSTS                           | \$ 618,323      | \$ 529,646     | \$ 88,677                   | \$ 4,256,718     | \$ 3,799,332   | \$ 457,386                  | 10.7%            | \$ 4,875,041  |
| GENERAL SUPPLIES & EXPENSE                | 91,849          | 95,302         | (3,453)                     | 636,559          | 672,511        | (35,952)                    | (5.6%)           | 728,408       |
| <b>REPAIRS AND SERVICING TOTAL</b>        | 710,172         | 624,948        | 85,225                      | 4,893,276        | 4,471,843      | 421,434                     | 8.6%             | 5,603,449     |
| <b>STORES OPERATION</b>                   |                 |                |                             |                  |                |                             |                  |               |
| PERSONNEL COSTS                           | 77,682          | 76,205         | 1,477                       | 536,627          | 508,373        | 28,254                      | 5.3%             | 614,308       |
| GENERAL SUPPLIES & EXPENSE                | 10,238          | 9,413          | 825                         | 70,956           | 13,117         | 57,839                      | 81.5%            | 81,194        |
| <b>STORES OPERATION TOTAL</b>             | 87,920          | 85,618         | 2,302                       | 607,583          | 521,490        | 86,093                      | 14.2%            | 695,502       |
| <b>ADMINISTRATION</b>                     |                 |                |                             |                  |                |                             |                  |               |
| PERSONNEL COSTS                           | 157,909         | 191,834        | (33,925)                    | 1,120,237        | 1,170,290      | (50,054)                    | (4.5%)           | 1,278,145     |
| GENERAL SUPPLIES & EXPENSE                | 214,568         | 251,107        | (36,539)                    | 1,468,718        | 1,455,013      | 13,705                      | 0.9%             | 1,683,286     |
| <b>MOTOR POOL</b>                         |                 |                |                             |                  |                |                             |                  |               |
| GENERAL SUPPLIES & EXPENSE                | 42,297          | (44,500)       | 86,797                      | 296,079          | 104,937        | 191,142                     | 64.6%            | 338,376       |
| <b>ADMINISTRATION TOTAL</b>               | 414,774         | 398,441        | 16,333                      | 2,885,033        | 2,730,240      | 154,794                     | 5.4%             | 3,299,807     |
| <b>OPERATION &amp; MAINTENANCE TOTAL</b>  | \$ 1,212,866    | \$ 1,109,007   | \$ 103,859                  | \$ 8,385,892     | \$ 7,723,572   | \$ 662,320                  | 7.9%             | \$ 9,598,758  |
| CAPITAL OUTLAY                            | 2,097,563       | 2,191,081      | (93,518)                    | 14,682,938       | 8,659,063      | 6,023,875                   | 41.0%            | 16,780,500    |
| <b>TOTAL CURRENT FUND EXPENDITURES</b>    | \$ 3,310,428    | \$ 3,300,088   | \$ 10,341                   | \$ 23,068,830    | \$ 16,382,635  | \$ 6,686,195                | 29.0%            | \$ 26,379,258 |

# TPU Fleet Services Fund Revenues



|                                  | 1/19 - 9/20<br>Budget | 1/19 - 9/20<br>Actual | Actual vs<br>Budget To Date | Biennial<br>Budget  | Actual vs<br>Biennial Budget |
|----------------------------------|-----------------------|-----------------------|-----------------------------|---------------------|------------------------------|
| Maintenance Fees                 | \$5,509,657           | \$5,017,170           | 91%                         | \$6,296,751         | 80%                          |
| Administrative Overhead          | 2,473,631             | 2,475,328             | 100%                        | 2,827,007           | 88%                          |
| Other Revenues                   | 416,875               | 417,218               | 100%                        | 475,000             | 88%                          |
| Replacement Fees / Other Capital | 6,107,351             | 6,239,624             | 102%                        | 6,979,830           | 89%                          |
| Appropriation from Fund Balance  | 8,575,586             | -                     | 0%                          | 9,800,670           | 0%                           |
| <b>Total Revenues</b>            | <b>\$23,083,101</b>   | <b>\$14,149,340</b>   | <b>61%</b>                  | <b>\$26,379,258</b> | <b>54%</b>                   |

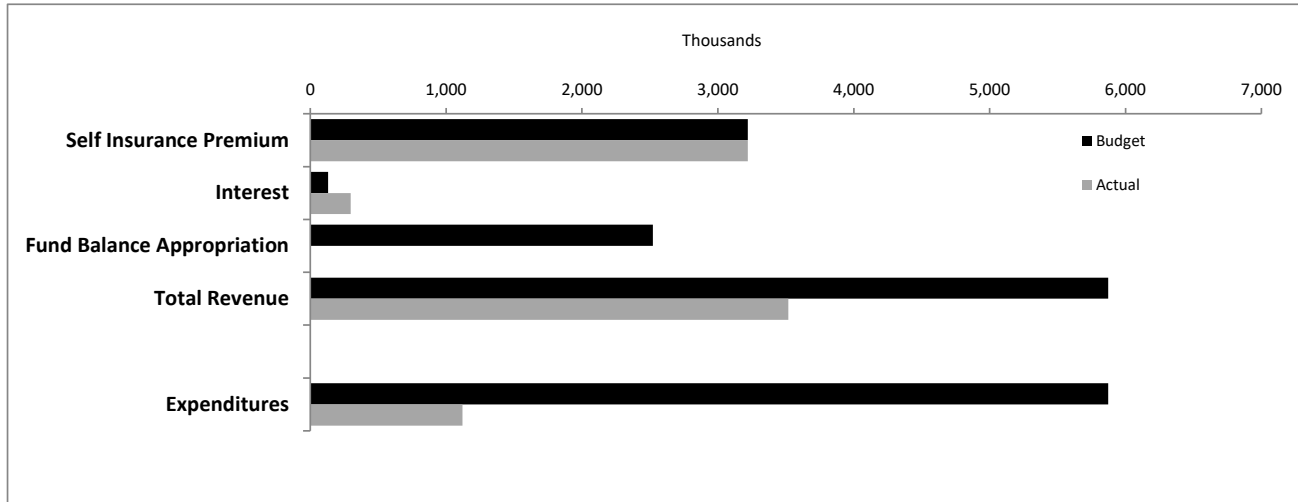
# TPU Fleet Services Fund Expenditures



|                                    | 1/19 - 9/20<br>Budget | 1/19 - 9/20<br>Actual | Actual vs<br>Budget To Date | Biennial<br>Budget  | Actual vs<br>Biennial Budget |
|------------------------------------|-----------------------|-----------------------|-----------------------------|---------------------|------------------------------|
| Personnel Costs                    | \$5,913,581           | \$5,477,995           | 93%                         | \$6,767,494         | 81%                          |
| Supplies, Other Services & Charges | 2,472,311             | 2,245,577             | 91%                         | 2,831,264           | 79%                          |
| Capital Outlay                     | 14,682,938            | 8,659,063             | 59%                         | 16,780,500          | 52%                          |
| <b>Total Expenditures</b>          | <b>\$23,068,830</b>   | <b>\$16,382,635</b>   | <b>71%</b>                  | <b>\$26,379,258</b> | <b>62%</b>                   |

87.5% of Biennial Budget Completed

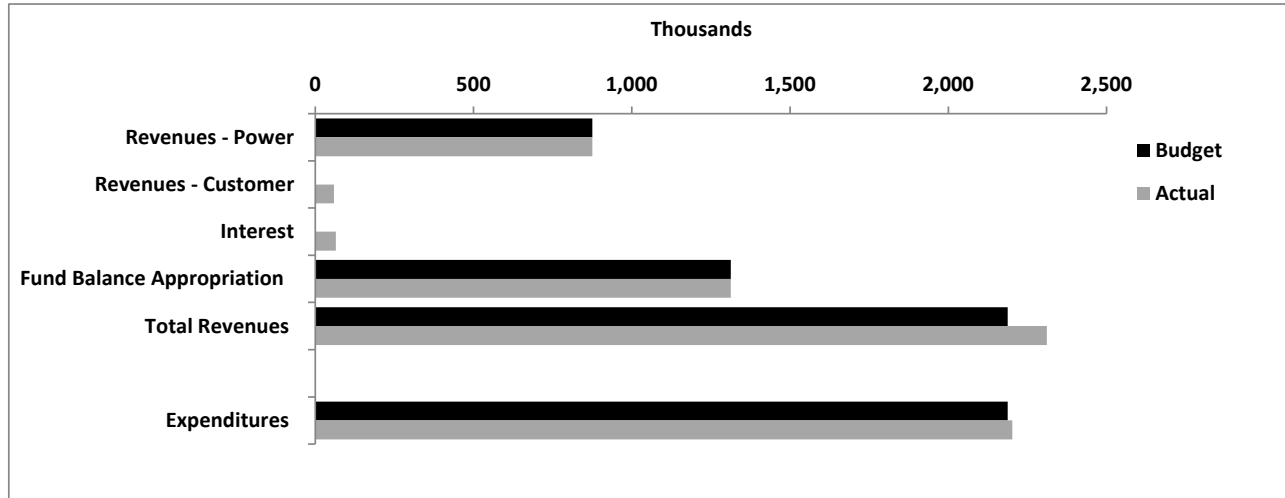
**TPU SELF INSURANCE FUND**  
**2019/2020 BIENNIUM BUDGET PERFORMANCE REPORT**  
**September 30, 2020**



|                            | 1/19 - 9/20<br>Budget | 1/19 - 9/20<br>Actual | Actual vs<br>Budget To Date | Biennial<br>Budget | Actual vs<br>Biennial Budget |
|----------------------------|-----------------------|-----------------------|-----------------------------|--------------------|------------------------------|
| Self Insurance Premium     | \$3,220,000           | \$3,220,000           | 100%                        | \$3,680,000        | 88%                          |
| Interest                   | 131,250               | 297,648               | 227%                        | 150,000            | 198%                         |
| Fund Balance Appropriation | 2,522,144             | -                     | 0%                          | 2,882,450          | 0%                           |
| Total Revenue              | \$5,873,394           | \$3,517,648           | 60%                         | \$6,712,450        | 52%                          |
| Expenditures               | \$5,873,394           | \$1,120,916           | 19%                         | \$6,712,450        | 17%                          |

**87.5% of Biennial Budget Completed**

**TPU FAMILY NEED FUND**  
**2019/2020 BIENNIUM BUDGET PERFORMANCE REPORT**  
**September 30, 2020**



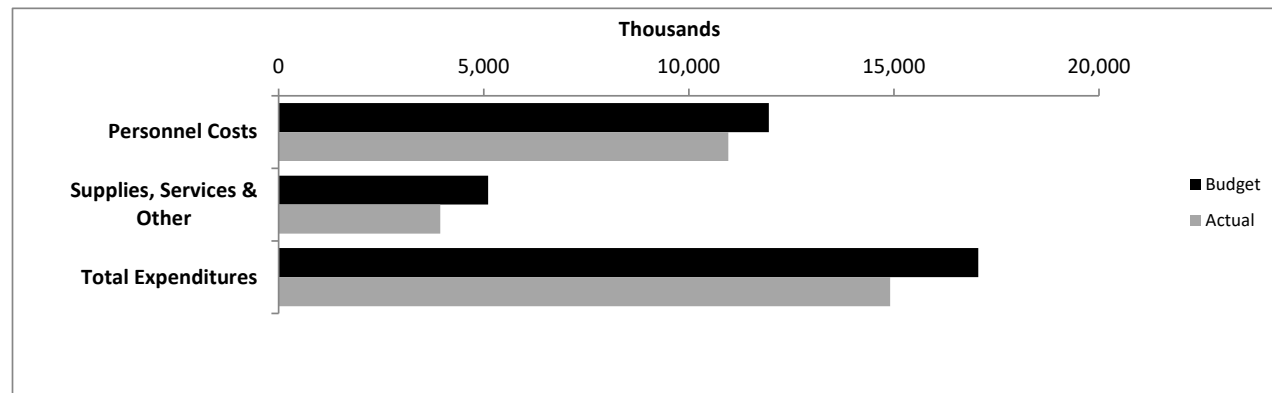
|                            | 1/19 - 9/20<br>Budget | 1/19 - 9/20<br>Actual | Actual vs<br>Budget To Date | Biennial<br>Budget | Actual vs<br>Biennial Budget |
|----------------------------|-----------------------|-----------------------|-----------------------------|--------------------|------------------------------|
| Revenues - Power           | \$875,000             | 875,000               | 100%                        | \$1,000,000        | 88%                          |
| Revenues - Customer        | -                     | 59,373                | N/A                         | N/A                | N/A                          |
| Interest                   | -                     | 64,797                | N/A                         | N/A                | N/A                          |
| Fund Balance Appropriation | 1,312,500             | 1,312,500             | 100%                        | 1,500,000          | 88%                          |
| <b>Total Revenues</b>      | <b>\$2,187,500</b>    | <b>\$2,311,669</b>    | <b>106%</b>                 | <b>\$2,500,000</b> | <b>92%</b>                   |
| <b>Expenditures</b>        | <b>\$2,187,500</b>    | <b>2,202,539</b>      | <b>101%</b>                 | <b>\$2,500,000</b> | <b>88%</b>                   |

87.5% of Biennial Budget Completed

**TPU ADMINISTRATIVE OFFICES**  
**2019/2020 BIENNIUM BUDGET PERFORMANCE REPORT**  
**September 30, 2020**

|                                 | CURRENT QUARTER     |                     |                           | BIENNIUM TO DATE     |                      |                           |               | BIENNIUM             |
|---------------------------------|---------------------|---------------------|---------------------------|----------------------|----------------------|---------------------------|---------------|----------------------|
|                                 | BUDGET              | ACTUAL              | FAVORABLE / (UNFAVORABLE) | BUDGET               | ACTUAL               | FAVORABLE / (UNFAVORABLE) | % Fav/(Unfav) | BUDGET               |
| DIRECTOR'S OFFICE               | \$ 322,090          | \$ 158,737          | \$ 163,353                | \$ 2,259,125         | \$ 1,724,542         | \$ 534,583                | 23.7%         | \$ 2,581,215         |
| MANAGEMENT SERVICES             | 447,109             | 438,498             | 8,612                     | 3,083,519            | 2,765,643            | 317,877                   | 10.3%         | 3,530,629            |
| PUBLIC RECORDS OFFICE           | 157,997             | 149,173             | 8,824                     | 1,062,771            | 958,144              | 104,628                   | 9.8%          | 1,220,768            |
| PUBLIC AFFAIRS & COMMUNICATIONS | 1,547,849           | 1,409,445           | 138,404                   | 10,653,735           | 9,459,228            | 1,194,507                 | 11.2%         | 12,201,584           |
| <b>TOTAL ADMIN OFFICES</b>      | <b>\$ 2,475,045</b> | <b>\$ 2,155,853</b> | <b>\$ 319,192</b>         | <b>\$ 17,059,151</b> | <b>\$ 14,907,556</b> | <b>\$ 2,151,594</b>       | <b>12.6%</b>  | <b>\$ 19,534,196</b> |

**TPU  
Administrative  
Offices  
Expenditures**



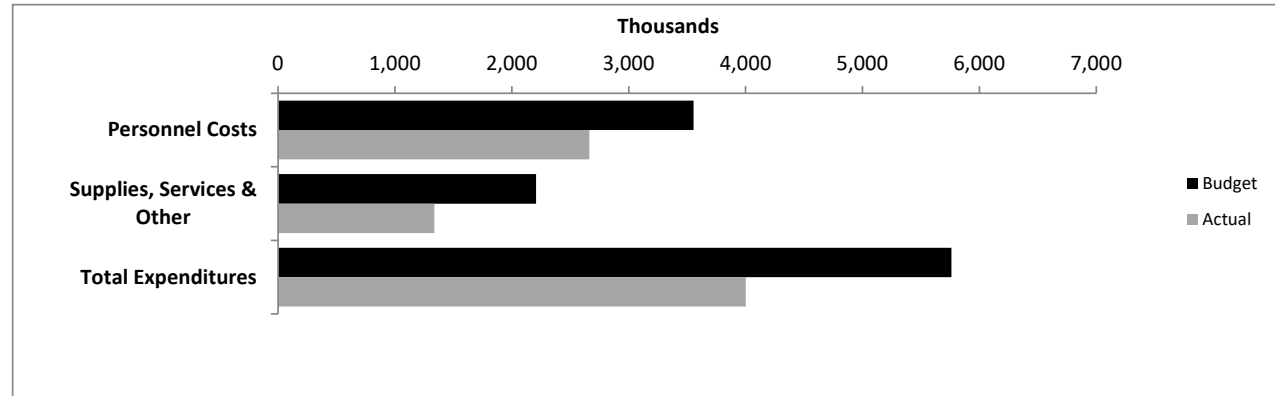
|                            | 1/19 - 9/20<br>Budget | 1/19 - 9/20<br>Actual | Actual vs<br>Budget To Date | Biennial<br>Budget | Actual vs<br>Biennial Budget |
|----------------------------|-----------------------|-----------------------|-----------------------------|--------------------|------------------------------|
| Personnel Costs            | \$11,949,192          | \$10,963,772          | 92%                         | \$13,687,170       | 80%                          |
| Supplies, Services & Other | 5,109,958             | 3,943,785             | 77%                         | 5,847,026          | 67%                          |
| Total Expenditures         | \$17,059,151          | \$14,907,556          | 87%                         | \$19,534,196       | 76%                          |

87.5% of Biennial Budget Completed

**TPU SUPPORT SERVICES**  
**2019/2020 BIENNIUM BUDGET PERFORMANCE REPORT**  
**September 30, 2020**

|                                   | CURRENT QUARTER   |                   |                              | BIENNIUM TO DATE    |                     |                              |                  | BIENNIUM            |
|-----------------------------------|-------------------|-------------------|------------------------------|---------------------|---------------------|------------------------------|------------------|---------------------|
|                                   | BUDGET            | ACTUAL            | FAVORABLE /<br>(UNFAVORABLE) | BUDGET              | ACTUAL              | FAVORABLE /<br>(UNFAVORABLE) | %<br>Fav/(Unfav) | BUDGET              |
| TPU SAFETY                        | \$ 166,551        | \$ 65,505         | \$ 101,046                   | \$ 884,622          | \$ 428,629          | \$ 455,993                   | 51.5%            | \$ 1,051,173        |
| TPU REAL PROPERTY SERVICES        | 277,059           | 287,672           | (10,613)                     | 1,909,223           | 1,846,499           | 62,724                       | 3.3%             | 2,186,280           |
| TPU UTS SOFTWARE SUPPORT          | 310,739           | 140,982           | 169,758                      | 2,191,203           | 1,245,132           | 946,071                      | 43.2%            | 2,501,942           |
| TPU COPIER SERVICES               | 110,940           | 44,760            | 66,180                       | 776,577             | 481,745             | 294,833                      | 38.0%            | 887,517             |
| <b>TOTAL TPU SUPPORT SERVICES</b> | <b>\$ 865,288</b> | <b>\$ 538,918</b> | <b>\$ 326,370</b>            | <b>\$ 5,761,626</b> | <b>\$ 4,002,004</b> | <b>\$ 1,759,621</b>          | <b>30.5%</b>     | <b>\$ 6,626,912</b> |

**TPU  
Support  
Services  
Expenditures**



|                            | 1/19 - 9/20<br>Budget | 1/19 - 9/20<br>Actual | Actual vs<br>Budget To Date | Biennial<br>Budget | Actual vs<br>Biennial Budget |
|----------------------------|-----------------------|-----------------------|-----------------------------|--------------------|------------------------------|
| Personnel Costs            | \$3,553,507           | \$2,664,141           | 75%                         | \$4,108,278        | 65%                          |
| Supplies, Services & Other | 2,208,118             | 1,337,864             | 61%                         | 2,518,634          | 53%                          |
| <b>Total Expenditures</b>  | <b>\$5,761,626</b>    | <b>\$4,002,004</b>    | <b>69%</b>                  | <b>\$6,626,912</b> | <b>60%</b>                   |

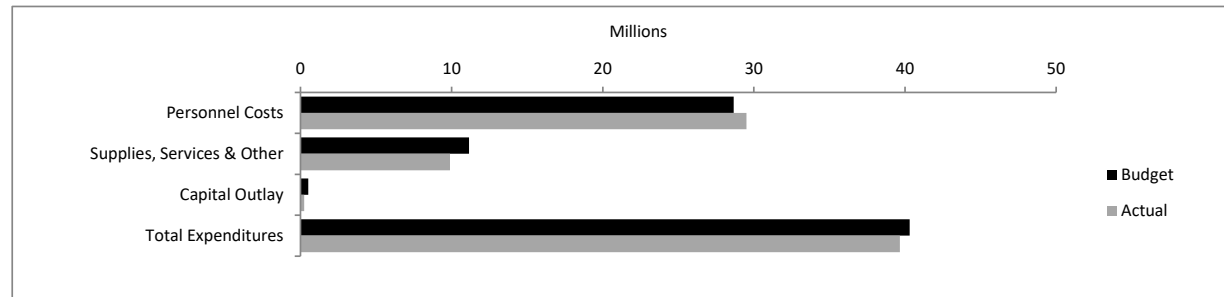
87.5% of Biennial Budget Completed



**TPU CUSTOMER SERVICES**  
**2019/2020 BIENNIUM BUDGET PERFORMANCE REPORT**  
**September 30, 2020**

|                                 | CURRENT QUARTER     |                     |                           | BIENNIUM TO DATE     |                      |                           |               | BIENNIUM             |
|---------------------------------|---------------------|---------------------|---------------------------|----------------------|----------------------|---------------------------|---------------|----------------------|
|                                 | BUDGET              | ACTUAL              | FAVORABLE / (UNFAVORABLE) | BUDGET               | ACTUAL               | FAVORABLE / (UNFAVORABLE) | % Fav/(Unfav) | BUDGET               |
| <b>CUSTOMER SERVICES</b>        |                     |                     |                           |                      |                      |                           |               |                      |
| SUPPORT SERVICES                | \$ 151,281          | \$ 174,712          | \$ (23,431)               | \$ 1,041,384         | \$ 1,093,142         | \$ (51,758)               | (5.0%)        | \$ 1,192,665         |
| SWITCHBOARD                     | 20,537              | 20,238              | 299                       | 138,956              | 134,029              | 4,927                     | 3.5%          | 159,493              |
| ADMINISTRATION                  | 718,386             | 722,897             | (4,511)                   | 4,998,893            | 5,066,161            | (67,268)                  | (1.3%)        | 5,717,280            |
| PERFORMANCE SOLUTIONS           | 362,443             | 325,500             | 36,943                    | 2,504,058            | 2,433,621            | 70,437                    | 2.8%          | 2,866,501            |
| CUSTOMER SERVICE TRAINING       | 143,458             | 105,753             | 37,706                    | 989,726              | 837,769              | 151,957                   | 15.4%         | 1,133,184            |
| OPERATIONS ADMINISTRATION       | 168,981             | 208,226             | (39,245)                  | 1,168,202            | 1,203,299            | (35,097)                  | (3.0%)        | 1,337,183            |
| MAIL SERVICES                   | 537,073             | 441,262             | 95,811                    | 3,748,970            | 3,183,884            | 565,086                   | 15.1%         | 4,286,043            |
| FIELD INVESTIGATION             | 518,865             | 514,665             | 4,200                     | 3,616,632            | 3,676,785            | (60,152)                  | (1.7%)        | 4,135,498            |
| METER READING                   | 492,248             | 553,447             | (61,199)                  | 3,391,494            | 3,826,229            | (434,735)                 | (12.8%)       | 3,883,741            |
| PAYGO                           | 73,306              | 72,359              | 947                       | 506,859              | 493,074              | 13,785                    | 2.7%          | 580,165              |
| CUSTOMER SOLUTIONS              | 279,211             | 317,177             | (37,965)                  | 1,915,664            | 2,344,832            | (429,167)                 | (22.4%)       | 2,194,876            |
| CONTACT CENTER (PHONE SERVICES) | 934,292             | 892,772             | 41,520                    | 6,418,843            | 6,615,030            | (196,187)                 | (3.1%)        | 7,353,134            |
| LOBBY SERVICES                  | 292,252             | 289,958             | 2,294                     | 2,006,841            | 1,783,259            | 223,582                   | 11.1%         | 2,299,093            |
| BACK OFFICE                     | 566,104             | 466,931             | 99,173                    | 3,897,322            | 3,464,492            | 432,830                   | 11.1%         | 4,463,426            |
| BUSINESS SOLUTIONS              | 155,562             | 128,831             | 26,731                    | 1,070,896            | 926,858              | 144,038                   | 13.5%         | 1,226,458            |
| BUSINESS OFFICE ADMINISTRATION  | 345,600             | 340,780             | 4,820                     | 2,388,054            | 2,316,750            | 71,304                    | 3.0%          | 2,733,655            |
| <b>CAPITAL OUTLAY</b>           | 73,053              | 1,749               | 71,304                    | 511,368              | 252,155              | 259,212                   | 50.7%         | 584,420              |
| <b>CUSTOMER SERVICES TOTAL</b>  | <b>\$ 5,832,652</b> | <b>\$ 5,577,258</b> | <b>\$ 255,394</b>         | <b>\$ 40,314,162</b> | <b>\$ 39,651,371</b> | <b>\$ 662,792</b>         | <b>1.6%</b>   | <b>\$ 46,146,815</b> |

## TPU Customer Services Expenditures



|                            | 1/19 - 9/20 Budget  | 1/19 - 9/20 Actual  | Actual vs Budget To Date | Biennial Budget     | Actual vs Bien. Budget |
|----------------------------|---------------------|---------------------|--------------------------|---------------------|------------------------|
| Personnel Costs            | \$28,658,500        | \$29,500,777        | 103%                     | \$32,823,815        | 90%                    |
| Supplies, Services & Other | 11,144,295          | 9,898,438           | 89%                      | 12,738,580          | 78%                    |
| Capital Outlay             | 511,368             | 252,155             | 49%                      | 584,420             | 43%                    |
| <b>Total Expenditures</b>  | <b>\$40,314,162</b> | <b>\$39,651,371</b> | <b>98%</b>               | <b>\$46,146,815</b> | <b>86%</b>             |

87.5% of Biennial Budget Completed